

Prime Minister Silvio Berlusconi of Italy talking on a mobile phone Tuesday as he was escorted by bodyguards from the European security summit in Budapest.

## Italy's 'Symbol of Justice' Stuns Nation by Quitting

German Phone Workers Suspected of Billing Fraud

ing a collection of related scams in which rank-and-file

Telekom employees are suspected of receiving kickbacks in exchange for shifting the cost of long-distance tele-

phone calls to unwitting customers, authorities in Düsseldorf and Cologne said.

They declined to comment on details of the inquiry -

which has involved searches in several German cities and

is still in progress - because it might jeopardize their

One industry source familiar with the inquiry, speak-

ing on condition of anonymity, said it was the "tip of the

iceberg" and might expand to include "several thou-

sand" Telekom employees. The same source estimated the annual financial damage to the company at as much

New York Times Service ROME — After almost three years as the public spearhead of Italy's anti-corruption drive, Antonio Di Pietro, the crusading magistrate who came to symbolize his land's quest for renewal, resigned Tuesday,

complaining that political maneuvering had made his work impossible. Even more than his decision last month to investigate Prime Minister Silvio Berlusconi for corruption, Mr. Di Pietro's resignation stunned Italians, many of whom

By Brandon Mitchener

FRANKFURT — Authorities have opened a broad

investigation of telephone fraud in Germany, in which

employees of Deutsche Bundespost Telekom are suspect-

ed of collaborating with organized crime to bilk the huge

state-owned company and its customers of as much as a

half-billion Deutsche marks a year, prosecutors and

The alleged fraud is the first hint of widespread cor-

ruption at Telekom, which is scheduled to be privatized

by the end of the decade. An industry source outside the

company said Tuesday that the investigation was likely

Police and prosecutors in several cities are investigat-

had come to see him as what an emotional television commentator called "the symbol

"I feel used, exploited, pulled in all directions, thrust into the headlines every day, either by those who wish to use me against their enemies or by those who wish to see a nonexistent political agenda in my normal work," Mr. Di Pietro, 44, said in a resignation letter.

am leaving the judiciary," he said,

The letter, leaked to Italian reporters, presidency.

electrified Italy. Even though word of the resignation had been rumored since morning, it came as a complete surprise to

Television channels broke into their scheduled programs for live coverage of Mr. Di Pietro prosecuting at his final trial in Milan. An opinion survey published in the opposition La Repubblica newspaper this week said 71 percent of those questioned would choose Mr. Di Pietro over Mr. Berlusconi in an election for Italy's

Politicians rushed to associate themselves with his crusade, and distance themselves from blame for his resignation. Demonstrators gathered outside Milan's law courts to urge Mr. Di Pietro to stay on. Stocks and the lira fell on financial mar-

Faxes begging him to reconsider poured into newspaper offices, and even those who had been - or are being - investigated by him spoke out.
"If Di Pietro really leaves, we will have

Telekom denied any knowledge of the investigation.

The investigation involves allegations of hacking and

inserting automatic dialing devices into the public tele-

phone network, two of the most common ways of gener-

The searches already completed involved hackers and software pirates who implicated others, including Tele-

While "there are examples of corruption in every

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"We consider the existence of such a case, both in its nature and scope, more than unlikely," said Klaus Czer-winski, a Telekom spokesman. "Telekom employees

have never been involved in such an inquiry before."

ating and routing telephone traffic illegally.

kom employees, sources said.

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# **Security Talks End in Disarray** Over Bosnia War

# For Europe, Of Instability To the Conflict

By Joseph Fitchett

PARIS - A series of international conferences that were supposed to strengthen the underpinnings of stability in Europe have instead displayed worsening diver-gences among the United States, Russia

#### **NEWS ANALYSIS**

and European nations about how to stanch the bloodshed in Bosnia and improve the international system for handling future

Confidence among allies has frayed to the worst point since the Cold War, U.S. and European officials said Tuesday.

They cited limited progress at the 52nation Conference on Security and Cooperation in Europe, which ended largely in disaccord and with agreement only on sending a multinational peacekeeping force to Nagorno-Karabakh. That, the officials said, was only a small step.

Last weekend, NATO, already reeling from its problems in Bosnia and with the Serbs, saw its attempts to recover momentum derailed at its own ministerial meeting when Russia cried foul about the alliance's

plans for eastward expansion. In causing the NATO flap and in holding off any invasion of a southern rebel republic, Chechnya, Russia apparently intended to enhance the stature of the Conference on Security and Cooperation in Europe at the expense of NATO, from which it is excluded. Moscow has greater influence at the Security Conference, in-

ed: the Security Conference in Budapest, attended by heads of states, reached demand to be authorized to handle insur-

gencies on its borders single-handedly. "We weren't supposed to be remaking the world again this time" said a U.S. official in Budapest. "We wanted some institutional strengthening in the form of more involvement by higher-level political people to deal with problems when they

The main concession to Russian interest was a decision to rebaptize it the "Organization for Security and Cooperation in Europe," a name suggesting more substance for the institution.

Despite the lack of Russian headway in Budapest, public wrangling and official

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# Russia Blocks Further Signs Any Reference

Compiled by Our Staff From Dispatches

BUDAPEST - The European security summit conference ended in disarray Tuesday as renewed East-West tension blocked agreement on how to deal with the war in Bosnia, the Continent's worst upheaval since World War II.

All language on the former Yugoslavia —including a description of Serbs as "aggressors" because of attacks on the UN safe area" of Bihac in northwest Bosnia -was excised from the final document at the insistence of Moscow, a traditional ally of Serbia.

"The Russians blocked everything said the chief Bosnian delegate, Mahir Hadziahmetovic, as representatives of the 52-nation Conference on Security and Cooperation in Europe wrapped up a final document mapping out future strategy for preventing conflicts in Europe.

"That means there will be nothing in the final document on the most burning crisis

in Europe," he said.

In one of the few positive developments at the meeting, the Russians agreed to a new peacekeeping force for the former Soviet region of Nagorno-Karabakh. But the new chill between Moscow and the West, and especially the Clinton adminis-tration, dominated the conference just five years after the collapse of the Berlin Wall.

Eduard A. Shevardnadze, the former Soviet foreign minister who played a key role in ending Communist rule in Eastern Europe, voiced the fears of new nations feeling their way after their Cold War.

"We are living through such a frighten-ing peace because the Cold War has not yet rid us of its legacy," said Mr. Shevard-nadze, now president of Georgia, which itself is riven by ethnic war. "The war is

Chancellor Helmut Kohl of Germany told the delegates that it "can only be called a catastrophe" that fighting 300 kilometers (185 miles) away from the conference site was causing the starvation of hundreds of thousands of people but the leaders could do nothing.

"It is an extreme barbarity." Mr. Kohl said. He added: "I don't want to go home and answer the question: 'What have you done for Bihac? and answer, 'Well we talked and then got bogged down in for-

Moscow, objecting to what the Russian foreign minister, Andrei V. Kozyrev, called "propaganda," used its veto to stop

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#### **Nominee for Treasury Post Charted Clinton Economics**

By Lawrence Malkin

industry sources said Tuesday.

to involve thousands of employees.

national Herald Tribune NEW YORK - Robert E. Rubin, the Clinton administration's chief economic coordinator, was nominated on Tuesday to be secretary of the Treasury.

Although his fiscal conservatism may

even surpass that of his predecessor, Lloyd Bentsen, who announced his resignation on Tuesday, the former Wall Street financier is untried in dealing with Congress, which has just been captured by the Re-

The shift was announced in the White House Rose Garden by President Bill Clinton, who told Mr. Bentsen, "I love having you here every day, and I'm going to miss you."

But the prudent advice of Mr. Bentsen, 73, was ignored as much as accepted during his two years as the nation's chief financial officer, and his record was mixed in persuading Congress to support admin-istration initiatives aside from those promoting free trade. Mr. Bentsen said he was resigning to return to private business.

Mr. Bentsen forecast continuity at the

100.07

**Newsstand Prices** 

The Dollar

Down 0.21%

1.5717

100.355

Treasury, with no important changes in personnel. Any differences in philosophy that he might have with Mr. Rubin were "marginal," he said, and he expected that his successor would "share the same kind of discourse and exchange of views" with the Federal Reserve chairman, Alan

as "a half-billion" marks.

Mr. Rubin, 57, the multimillionaire for-mer co-chairman of Goldman, Sachs & Co. and a major Wall Street fund-raiser for the Clinton campaign, was recommended by Mr. Bentsen as chief of the National Economic Council when Mr. Clinton formed his administration two years ago.

In that job, Mr. Rubin excelled at White House diplomacy and compromise in devising and presenting programs and policies to the president on deficit reduction. free trade, cutting the business costs of environmental regulation and other eco-

But like Mr. Bentsen, a former vice presidential candidate and chairman of the Senate Finance Committee, he also failed See TREASURY, Page 3



LANDMARK GEISHA SUIT — Kaori Takagi, 21, left, an apprentice geisha, has filed a lawsuit, the first of its kind, charging her employer with exploitation and demanding \$110,000 compensation. She said the Kyoto geisha house owner slapped her, opened her mail and made her work holidays.

#### Kiosk

#### **Major Loses Vote** On Raising Taxes

LONDON (Reuters) - Prime Minister John Major's government lost a crucial procedural parliamentary vote on Tuesday on plans to increase taxes on home-heating fuel, by 319 votes to 311.

Mr. Major had said he would not resign if he lost the vote. But the defeat underscored the prime minister's weak hold over his demoralized Conservative Party. Several Conservative legislators voted against the government or abstained to protest the plan to increase taxes on domestic gas and electricity bills to 17.5 percent from 8 percent.

#### Bakhtiar Case Jailings

PARIS (AP) — An Iranian convicted of aiding the killers of Iran's former prime minister, Shahpur Bakhtiar, was sentenced Tuesday to life in prison. Ali Vakili Rad, 35, was convicted of taking part in the 1991 murders of Mr. Bakhtiar and an aide near Paris. Zeynol Abedin Sarhadi, 28, of the Iranian Embassy in Bern, got a 10-year sentence.

# Star Wars II: The Death Ray That Refused to Die

By William J. Broad New York Times Service.

NEW YORK -It's back. Adored by military contractors and lambasted by civilian skeptics, fired into the political stratosphere by President Ronald Reagan and dragged back to Earth by the Clinton administration, "Star Wars" is prominent again as the newly empowered Republicans begin to push for deployment of a national system of anti-missile defenses and gird for ideological warfare with Democrats on the topic of placing arms in

Surprisingly, this turn in the nation's 35-year, lovehate relationship with anti-missile research finds the technology less speculative than before. For the first time, it is mature enough that one class of advanced weapons could be put into space relatively quickly, a fact that is likely to electrify this round of the anti-missile

The weapon is the chemical laser, which gets its energy

engines. Though much of its energy is lost as heat, significant amounts can be extracted by mirrors and resonant chambers, emerging as a concentrated beam of light that in theory can flash across space to zap speeding missiles thousands of kilometers away.

In particular, the new maturity centers on a chemical laser known as Alpha, which the federal government has quietly been developing for more than 15 years at a cost of about \$1 billion. In a secluded valley near San Juan Capistrano, California, the sprawling test site for Alpha includes a 50-foot high chamber that mimics the vacuum

Angelo M. Codevilla, a senior research fellow at the Hoover Institution at Stanford University in California and a former staff member on the Senate Select Committee on Intelligence who helped get Alpha started in 1978, said the device was all but ready for deployment in orbit to defend the United States.

"Like it or hate it, this is real," said Mr. Codevilla; who would like to see a dozen or so laser battle stations circling the Earth. "It's not theoretical. It's not some scientist fantasizing about X-ray lasers."

But critics deride the whole idea, saying a fleet of Alpha-type weapons in orbit would violate the Anti-Ballistic Missile Treaty, which was signed in 1972 by the United States and the Soviet Union and bars the deployment of anti-missile arms in space.

The treaty allows the orbital testing of research lasers as long as they are too weak to shoot down long-range missiles. But critics say Alpha, even as a research tool, is so powerful it would fail this legal test and violate the treaty, thus probably touching off a political storm if testing were to advance into space.

And full-blown battle stations, critics assert, are dubious since they would fail to protect the United States

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#### **Enticements** In Peace Plan Win Few Points

By Roger Cohen
New York Times Service

PARIS - Recent changes to a U.S.backed peace plan for Bosnia seem likely to fall short of demands by Bosnian Serbs and to antagonize the Muslim-led govern-

The original plan has been turned on its head. Blandishments to the Serbs have replaced threats. A "final" map is open to adjustment. Bosnia's borders look less

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than sacrosanct. And American diplomats are scurrying to visit a Bosnian Serbian leadership that was supposed to be locked in punitive isolation.

But that leadership seems committed to

eliminating all Muslim enclaves within the territory it holds, even as the Bosnian government grows more determined to fight a war of attrition that would strip the Serbs of a third of the land they now occupy.

The reversals from the original plan reflect the Clinton administration's abrupt decision that NATO cannot help the Bosnian government and that, as Defense Secretary William J. Perry put it, the Serbs' hold on 70 percent of Bosnia will not be

reversed through fighting.

Charles E. Redman, the man chosen to elucidate this turnabout, was pulled this weekend from the comfort of his ambassador's residence in Bonn to trek up an icy Bosnian mountain to Pale, the Serbs' stronghold.

Mr. Redman carried three essential mes-

The first was his very presence, a clear signal to the leader of the Bosnian Serbs, Radovan Karadzic, that ostracism has been abandoned as a means to persuade him to accept the peace plan, which offers 51 percent of Bosnia to a Muslim-Croat federation and 49 percent to the Serbs. The second was that a federation be-

tween Bosnian Serbs and Serbia might be The third message was that internation-

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WORLD BRIEFS

UN Troops Fire on Attacking Somalis MOGADISHU, Somalia (Reuters) — United Nations belicopter gunships and tanks fired Tuesday on Somali militiamen who

attacked Bangladeshi peacekeepers as they withdrew from a bat near Mogadishu, a military spokesman said. The Somali troops suffered an unknown number of casualtic

though the UN troops apparently were unhurt. The shootin broke out after the Somalis demanded that the United Nation

pay rent on a riverside camp that UN forces occupied during two

UN Major Zubair Chattha said the 900-strong Bangladesi:

battalion was trying to withdraw from the town of Afgoye befor

the UN pullout from Somalia when the militiamen struck. The

UN Security Council has ordered all UN staff and peacekeeper

Europeans Linked to Indian Spy Case

NEW DELHI (Reuters) — A suspect in a spy case involving the Indian space program has alleged that a ring that obtained rocker secrets in exchange for sex and money had links in Germany and Sweden, the Indian Express newspaper reported Tuesday.

The newspaper said that one of the accused had told investign tors from the Central Bureau of Investigation of the alleged investigation of the alleged investigation of the alleged investigation.

involvement of Europeans. The inquiry revealed Frankfurt one of the nerve centers of the spy network," the paper said in report from Trivandrum, the site of an Indian Space Resear

Organization rocket project. Interrogation "has also revealed vit

links of the spy ring in Germany and Sweden," it said.

Diplomats at the German and Swedish embassies were not available for comment. Indian officials refused to discuss the case.

Six people have been arrested: two Space Research Organization

scientists, two Maldivian women, the Indian representative of the

Russian space agency Glovkosmos and one of his business asso-

China Chides Hong Kong on Election

BELIING (AFP) - China reacted Tuesday to the Hong Kong

government's announcement of Legislative Council elections next

year by reaffirming its intention to dissolve the body when it

"The Hong Kong British government's three-tier political structure will come to an end on June 30, 1997," said a spokesman for the State Council's Hong Kong and Macao Affairs Bureau.

After the breakdown of talks last year between London and

Beijing over Governor Chris Patten's proposals to widen democ-

racy, China vowed to dismantle the colony's legislative and

executive councils, together with the smaller district boards. The

talks between China and Britain on Mr. Patten's proposed changes broke down last year after 17 rounds, but the Legislative

After 4 Months, UN Aid Gets to Kabul

KABUL (Reuters) - The United Nations and aid agencies began handing out badly needed food and relief supplies to residents of the shell-shattered Afghan capital on Tuesday, after

A UN convoy of more than 50 trucks arrived in Kabul on Monday night carrying about half of the more than 1,500 tons of relief supplies expected to arrive there this week from UN stores

The convoy is the first since August allowed into the city by Prime Minister Gulbuddin Hekmatyar, whose forces have been laying siege to Kabul for much of this year in a struggle for power with President Burhanuddin Rabbani.

ciates. Further arrests are probable, newspapers have said.

umes sovereignty over the British colony in 1997.

Council passed the measures in June.

the arrival of the first aid convoy in four months.

years of military intervention.

to leave by March 31.

## Hitler's Drivers' Bunker: History, or Embarrassment?

BERLIN — Beneath the weedy field that was and again will be the heart of the Geralso argue that the bunker and man capital, archaeologists murals are historically insighave discovered a vexing obstacle to the reconciliation of Germany's past and Germany's future.

Measuring about 6-by-30 sand years, the concrete structure is an eight-room air raid bunker used by Hitler's SS bodyguards and drivers, part of the same subterranean complex -- once thought to have been demolished - where the Führer and Eva Braun killed themselves on April 30, 1945.

The walls are covered with claborate murals of Nazi mythology featuring eagles and SS runes and fair, blue-eyed soldiers. These paintings, the state archaeologist insists in a still confidential report, are worth conserving "to bear witness" and "to give future generations the chance for an onsite consideration of history."

The bunker would probably be incorporated into the basement of a new office building intended to house state government delegations when the federal government moves from Bonn later in the decade. History is rarely convenient

in Germany, there are too many ghosts in the closet —or in the cellar. But the notion of protecting an SS redoubt near the center of government has stirred uncommon passion.

The Berlin Culture Ministry nended late last month that the archaeologist's advice be ignored and that the bunker be sealed forever, thus allowing development of the valuable property south of the Reichstag building — home of

legislature --- where the Berlin Wall and adjacent "death strip" once ran. City officials nificant but could become a shrine for latter-day Nazis.

"This simply doesn't involve the central part of the bunker complex, but rather a satellite meters and built to last a thou- area," a Culture Ministry report said. "The unimportant neighboring bunker would give subsequent generations a distorted image of the complex's significance and symbolic meaning during the Third Reich.

Reinhard Ribrup, a historian who is director of the nearby "Topography of Terror" ruins where the Gestapo and SS once had their headquarters, concedes that the paintings "have a certain historical value in documenting the combination of supremacist ideology and kitsch" of the Nazi era. But the cost and effort to preserve the surviving subterranean structures "can't be justified," he wrote in the Berlin

Senate report The apparent willingness to bulldoze history has provoked howls from other historians and liberal politicians, who want both a full debate in the Berlin assembly and public release of the archaeologist's report, which has remained under lock and key for more than

'History can't be handled by blowing it away," said Albert Eckert, a Berlin state assemblyman who has spearheaded the issue for the Hitler. Greens party. "The triviality of the drivers' bunker indeed speaks to the banality of National Socialist ideology."
Albert Kernd'l, the Berlin

Workers removing the German eagle in the Reichstag in Berlin on Tuesday, prior to the start of renovations.

archaeologist who explored the ruins and recommended that they be placed under historical preservation, said: "You have to take history altogether, in its good and bad parts, and not be tempted to throw the bad away."

He added: "The bunker represents material evidence of the catastrophe. It's a frozen monument to the last days of

"Here all the history that hurts has been removed from the surface," he added in an interview. "What's left is un-

That roughly one-third of the subterranean labyrinth near the former chancellery has survived is an accident of history. The SS bunker was first detected in June 1990 by a munitions disposal crew sweeping the newly opened death strip before a rock concert. For two years, city offi-cials dithered before authorizing Mr. Kernd'l to investigate and determine whether the complex should be safeguard-

In May 1992, Mr. Kernd'l and his crew cleared the entry-

cataloguing, according to his report. The floor was covered drawn from the Turd Reich's with 10 inches of water, which campaign in Greece, shows SS had rotted the furniture and soldiers routing British troops mattresses. The explorers sal- with help from a lightningvaged odds and ends suggestive of a place hurriedly abandoned: a helmet, a shoe, a eval shields above a pair of dagger, a gas mask, medical German lovers and, bizarrely, equipment, belt buckles, a a pair of German beer drink-wardrobe intricately carved ers.

Despite the damp, the eight murals remain in remarkably good condition, their colors protecting a Catholic convent.

with whirling designs sugges-

tive of swastikas.

the dank chamber for four bright and their symbolism days of careful measuring and vivid.

Still another depicts SS General Joseph (Sepp) Die-trich, commander of Hitler's bodyguard, with his troops

#### **Dublin Crisis Widens as Promising Effort to Form New Coalition Collapses**

By James F. Clarity
New York Times Service

DUBLIN - The Irish political crisis accelerated Tuesday as pulled out of negotiations early efforts to form a new government collapsed for the second time in a month in a dispute over the handling of a case involving a Roman Catholic priest who was accused, and eventually convicted, of child

Tuesday. That move increased the likelihood of a new national election later this month or in Janu-

Mr. Spring, who broke up Ireland's coalition government ventually convicted, of child Ireland's coalition government three weeks ago, forcing the resalt Harry Whelehan, had hanignation of Albert Reynolds as died the case of the priest.

Bertie Ahem. But at 2 A.M., Mr. Spring

pulled out again after learning that Fianna Fail ministers had apparently been involved in Mr. Reynolds's duplicity in misleading Parliament in re-

that Mr. Reynolds had actually sought Mr. Whelehan's resigna-tion on Nov. 14, the day before he defended him in Parliament, and that Fianna Fail ministers

Mr. Reynolds had promoted

of the Fianna Fail and Labor prime minister, had been close parties had seemed likely until Labor's leader, Dick Spring, close to an agreement with Mr. Reynolds and Mr. Whele-labor's leader, Dick Spring, close to face to f

the latest developments, with the outcome in doubt.

There was the possibility of forming a coalition between Labor and two opposition parties, Fine Gael and Democratic Left, Mr. Whelehan to president of but most experts felt a new elec-the High Court, the country's tion would be called.

longed delay in forming a gov-ernment could impede the Northern Ireland peace effort, The Parliament was to debate although all Irish Republic parties have pledged support for the proc

On Friday, officials of the Irish Republican Army's political wing, Sinn Fein, and the British government are to have their first official meetings in 22

#### Nigeria Panel Sets Junta's End in '96 ABUJA, Nigeria (Reuters) — A conference framing a new constitution for Nigeria decided Tuesday that the military should relinquish power at the start of 1996. Adolphus Karibi-Whyte, the conference chairman, also said

For the Record

APS, reported Tuesday.

he declined to disclose his decision.

Tuesday in Andorra la Vella, Andorra,

and injuring at least 50, the authorities said.

that the military government, the Provisional Ruling Council, "shall immediately draw up a transition timetable which shall swear in the elected civilian president on 1 January, 1996."

The military government, which seized power last year after the annulment of a presidential election intended to restore civilian rule, has agreed that its tenure would be decided by the constitutional conference.

Jacques Delors, the European Commission president, said

A runaway truck smashed into a restaurant at a shopping center

Algerian security forces killed 14 Muslim rebels, including 10 in

a raid on a hideout in Algiers, the official Algerian press agency,

Firebomb attacks were made on two Turkish ba

Tuesday in a television interview in Budapest that he had made up

his mind whether to run for the French presidency next year, but

#### U.S. Supports Israelis On West Bank Delay

JERUSALEM - Secretary of State Warren M. Christopher sympathized Tuesday with Israel's inclination to delay troop withdrawals from parts of the West Bank over the issue of attacks by Islamic nationalists on Israelis.

Mr. Christopher arrived in Jerusalem from Damascus for talks with Prime Minister Yitzhak Rabin and with Yasser Arafat, chairman of the Palestine Liberation Organization. Customarily, the United States has urged Israel and the Palestinians to implement their peace agreement as soon as possible. In this case, however, Mr. Christopher threw Washington's weight behind the Israeli position that Mr. Arafat

must first control the Islamic militants. "Security pledges are absolutely fundamental to the process going forward," Mr. Christopher said. "Unless there's security, it's clear that the other commitments cannot be

Mr. Rabin's cabinet was scheduled to meet Wednesday to

discuss withdrawal strategy.

Talks between Israel and the PLO are under way in Cairo to set a date for elections in the West Bank. According to the peace agreement, the election will be preceeded by a pullback of Israeli troops from major Palestinian cities. It is this withdrawal, which would extend Palestinian rule over much of the West Bank, that is immediately at stake.

While counseling delay in the Israeli-Palestinian schedule, Mr. Christopher expressed impatience with the stalled Israeli-Syrian talks. Earlier in Damascus, he met for four hours with Syria's president, Hafez Assad. Mr. Christopher warned that the slow pace created an opening for forces that oppose talks.

## Russia Avoids Intervention in Chechnya

By Lee Hockstader Vashington Post Service

MOSCOW - Russia and the breakaway republic of Chechnya backed away Tuesday from the brink of a potentially bloody military conflict, pledging to re-

solve the crisis peacefully. minister, General Pavel S. Grachev, and the Chechen leader, Dzhokar Dudayev, emerged from a 90-minute meeting, called for champagne, and said, There will not be a military solution to the question."

The accord came after months of escalating tensions, an ultimatum delivered and then softened by President Boris N. Yeltsin last week and a subsequent build-up of Russian troops deployed not far from the Chechen border.

The details of the deal worked out by the wo men were not disclosed, but a central element appeared to be General Dudayev's assent to release 20 Russian servicemen held as prisoners of war since they were captured nearly two weeks ago in an unsuccessful raid on the Chechen capital,

It remained unclear, however, whether there would be any resolution of the politi- harassed and forced to withdraw. ion at the heart of the crisis, which turns on General Dudayev's insistence that Chechnya is an independent republic and Mr. Yeltsin's refusal to recognize it as anything but a part of Russia.

General Dudayev acknowledged as much Tuesday, saying: "Today we have agreed on a peaceful solution to the military aspect. Now we have to solve the political aspect."

Chechnya, a tiny, landlocked enclave of 1.2 million people about 1,500 kilometers south of Moscow, was conquered by Russia in the last century after decades of bloody fighting.

Proud and defiant, the Chechens declared their independence anew when the Soviet Union collapsed in 1991, Moscow's attempt at the time to move soldiers in and assert its authority in Grozny ended in humiliating failure when the troops were

Twice in recent months, Chechen rebels armed, equipped and assisted by Russia tried and failed to storm Grozny and expel General Dudayev. It was in the last attempt, on Nov. 26, that Russian Army servicemen, recruited by the former KGB to help the rebels, were captured by forces loyal to General Dudayev.

At first Russian officials denied the prisoners were Russian troops. But as the truth became apparent, Mr. Yeltsin gave the Chechens 48 hours to lay down their weapons and release the prisoners.

At first, Telekom accused anyone who questioned erratic

phone bills are not itemized, the

burden of proof in cases of al-

leged phone fraud has tradi-

"There's definitely a connec-

tion between the start of foreign

tionally favored Telekom.

kom spokesman said.

# Turkish-owned travel agency in Cologne, the police said Tuesday. A police spokesman said leaflets from a Turkish Communist party, TKPML, had been found at the scene. (Reuters)

TRAVEL UPDATE

Egyptians Steer Visitors to New Sites

CAIRO (AFP) — Egyptian tour operators have begun to promote little-known historical sites around Cairo rather than risk their customers' lives at more famous attractions in the troubled

south of the country. The ancient temples of Karanis, the Labyrinth tomb and the Hauwara pyramid, all in Fayum, near the capital, are gradually edging out the grander tourist sites in the south in the agencies brochures. Twelve tourists have been killed by Islamic militants in Egypt since 1992. Most militant attacks take place in southern

Payum, 100 kilometers (60 miles) south of Cairo, was a home for fundamentalist activities but has been calm for some time now, said Nadia Shamseddin, a tourism guide. "The monuments there are in isolated locations and are easy to protect," she said.,

The Lido, Paris's celebrated music hall, has reopened after a? monthlong \$13 million face-lifting. The Champs Elysees land-mark had been scheduled to open Nov. 29, but problems with new computers forced a postponement until Dec. 1. After a further delay, it opened Monday. Management denied that the delays were linked to union opposition to 15 percent salary cuts that have been accepted by Lido staff.

(AFP)

China's first high-speed train is to go into formal operation this month, Xinhua reported. It said the passenger train between the southern city of Guangzhou and the Shenzhen special economic phone sex services in 1992 and the number of complaints zone, 120 kilometers (75 miles) apart, can travel at average speeds about excessive bills," a Tele-

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# FRAUD: Deutsche Telekom Employees Suspected of Bilking Customers

Commany," as another Telekom executive put it, industry sources said Telekom's bureaucratic structure had both con-

tributed to the proliferation of abuse and inhibited attempts to News of the probe comes less than two weeks after the German government, amid considerable fanfare, unveiled an all-

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star, international banking consortium that is to orchestrate the placement of 15 billion Deutsche marks of Telekom stock starting in 1996.
"No one in Telekom's top

management could believe something like this existed," said an industry source who discussed the probe on condition of anonymity. "Middle and lower management cover these things up so as not to jeopardize their own careers. The lower ranks are quick to hold out their

The investigation involves 600,000 last year, of which several types of fraud used to 300,000 were complaints about generate phone traffic between Germany and Caribbean islands after which organized crime and Telekom employees bills of calling foreign phone split the revenue generated at sex companies without realizing the expense of the company and how much it was costing them.

ine police dragnet follows several years in which complaints from Telekom customers about unusually high phone bills have exploded. Overall complaints rose from 340 000 in 1000 in 10 1991 to 430,000 in 1992 and

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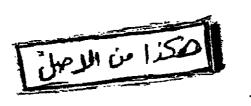
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Newt Gingrich, after being chosen as the first Republican House speaker in 40 years.

## Dick Armey: An Improbable Majority Leader

By Katharine Q. Seelye

New York Times Service WASHINGTON - Here is how Newt Gingrich says someone can tell that a "revolution" is truly at hand: When he and Senator Bob Dole of Kansas had' to leave an important meeting of Republicans, they left Representative Dick Armey and Senator Trent

Mr. Gingrich, the next speaker of the House, told this anecdote to a gathering of conservatives here, and

the audience cheered wildly. Mr. Armey, a 54-year-old former economics professor from Texas, is widely perceived as farther right and more hot-headed than Mr. Gingrich — and as an improbable leader. He used to sleep in the House gym to save money; he has implied that Hillary Rodham Clinton was a Marxist, and, upon meeting her, he said, The reports on your charm are overstated, and the reports on your wit are understated."

But on Monday, Mr. Armey, whom the Almanac of American Politics once dismissed as "hardly likely to be a power in the House," was crowned during a jubilant ceremony on Capitol Hill as the first Republi-

can majority leader in 40 years. Like Mr. Gingrich, Mr. Armey is eager to rise above his Dennis-the-Menace reputation and show that he can be constructive.

We didn't win power; we gained responsibility," Mr. Armey told the sixth annual Conservative Leadership Conference. "We do not view ourselves as a temporary strike force. We view ourselves as a perma-

Whether Republicans maintain that presence will depend in part on how Mr. Armey, who is beginning his sixth term in the House, conducts himself in the 104th Congress.

In an interview in his Capitol Hill office, Mr. Armey, a tall former marathon runner with a sunny demeanor, said his days of defiance were over.

Being a member of a "repressed minority" — House Republicans - had forced him to be uncharacteristi- dable egos to form a very good working relationship," cally confrontational, he said. Those were the bad old days, when he did things like acidly hiss on the House Republicans, when he did things like acidly hiss on the House Republicans. "As Newt says, 'Armey put aside my ego, and I put aside Armey's." important to us," a remark that disturbed even his fellow Republicans.

"I was just trying to fight for some turf to stand on," he said, adding, "Now I own the playing field." As majority leader, he will serve as Mr. Gingrich's

commander in the field. His first duty: within 100

He is eager to rise above his Dennis-the-Menace reputation and show that he can be constructive.

days, to engineer votes on the 10 items in the "Contract With America," the Republican's campaign agenda, including a balanced budget amendment and term limits.

He calls the contract merely the "shakedown cruise of the counterrevolution," predicting a far more dras-tic paring down of government once the Republican ship is under full sail

He and Mr. Gingrich are expected to work well together. They are not personally close, but they share a similar background and many goals. Earlier this year, they fused their considerable powers of positive thinking to convert the Republican "minority mentality" into a "majority mentality." They forged the contract together - sharing a deep commitment to such items as eliminating welfare payments to unwed teen-age mothers — and helped usher in the new order

"They have managed to put aside two pretty formi-

Although he is a central figure now in his party's establishment and was unchallenged for majority leader, Mr. Armey first came to Washington 10 years ago with the air of the citizen-legislator that the Republi-can contract promotes. Chairman of the economics department at North Texas State University in Denton, Texas, he was watching the House proceedings on C-SPAN one night in 1984 when he turned to his wife and said, "Honey, these people sound like a bunch of darn fools." She said, "Yeah, you could do that."

Beating the incumbent Democrat in his suburban Dallas district, Mr. Armey made news during his first term by sleeping on a cot in the House gym to save money. When evicted, he repaired to his office couch.

He now rents a house in Maryland, where he lives with his second wife, Susan. They have five grown children from previous marriages. He will use the limousine and driver that come with the job of majority leader only to get around Washington; to and from work, he will continue to drive his red pickup truck, which sports a "Jimmy Buffet for President" bumper sticker. He is an avid fisherman; among his angling companions is Justice Clarence Thomas of the Supreme Court. Justice Thomas's wife, Virginia, is on Mr. Armey's staff.

To Mr. Armey, America's chief problem is big

"Government is too big and in its excessive size does too much of the wrong thing in the wrong way," he said. "Fat weakens muscle." His most notable achievement as a legislator was writing a bill that depoliticized the process of shutting down obsolete military bases.

#### **Grinding the Ax on Safety Nets**

WASHINGTON - A staff report of the president's bipartisan commission on entitlements and tax reform has recommended farranging, politically explosive changes that would gradually raise the Social Security retirement age, impose higher Medicare insurance premiums and deductibles for most senior citizens and eliminate the federal tax deduction for interest on home mortgages.

The commission staff has also recommended reducing congressional retirement benefits by as much as 40 percent, cutting Social Security benefits for wealthier people and slashing or eliminating a number of highly popular tax breaks for middle- and upperincome Americans, including the mortgage interest deduction and the deduction for state and local income taxes.

The 32-member commission is scheduled to review the recommendations on Friday and vote on a final package next week.

But the panel is dealing with among the most sensitive issues in politics and many involved in the process are skeptical that the commission can reach an agreement. (WP)

#### **Quayle Checks Out of Hospital**

INDIANAPOLIS - Scanned, rested but not quite ready to reveal his presidential intentions, former Vice President Dan Quayle left the hospital here on Tuesday after eight days of treatment for blood clots in his lungs, vowing to make a full recovery and promising a decision on his political future early in the new year.

'I'm on the mend, the recovery is going better than expected," a pink-cheeked, chipper-looking Mr. Quayle said at a brief news conference at the Indiana University Medical Center. His doctors have insisted that he limit his schedule and forgo air travel for at least a

Mr. Quayle, 47, is widely expected to seek the 1996 Republican nomination for the pres-idency. He insisted Tuesday that his illness

would have no effect on his course.

Noting that his doctors believe that a blood clot developed in his right leg from prolonged sitting on airplanes, before break-

ing up and lodging in his lungs last week, he urged air travelers to get up and walk around in the aisles at least once an hour. (NYT)

#### Reagan Came Near Death in '81

CHICAGO - Doctors who attended Ronald Reagan after a gunman tried to assassinate him recounted on Tuesday how close the then-70-year-old president came to

Shot on March 30, 1981 outside a Washington hotel, Mr. Reagan was bleeding internally, had lost the use of one lung and collapsed into shock minutes later outside a hospital.

"If he had gone to the White House he

would have died because of blood loss, primarily," said S. David Rockoff, the radiologist who attended Mr. Reagan at George Washington University Medical Center. Mr. Reagan asked to be taken to the White House, but a Secret Service agent took him to the hospital against his wishes.

Dr. Rockoff and Benjamin Aaron, a surgeon, co-wrote an article about the episode in the Journal of the American Medical Associ-

Mr. Reagan lost one-third of his blood supply from wounds caused by the 22-caliber bullet that ricocheted off his limousine. entered his chest near an armpit, deflected off a rib through his left lung and stopped within an inch of his heart. Had the bullet struck his heart, he likely would have died, Dr. Aaron said in a telephone interview.

#### Quote/Unquote

Representative Dave McCurdy, chairman of the Democratic Leadership Council, who lost a Senate race in Oklahoma: "Bill Clinton won as a moderate Democrat, a new Democrat, a DLC Democrat. But he has governed as something else — not as a liberal as the Republicans say, but as a transitional figure. For while Bill Clinton has the mind of a new Democrat, he retains the heart of an old Democrat. The result is an administration that has pursued elements of a moderate and liberal agenda at the same time, to the great confusion of the American people." (AP)

# In Deal on Whitewater

The Associated Press

LITTLE ROCK, Arkansas

Webster Hubbell, the former No. 3 Justice Department official and a close friend of President Bill Clinton's, pleaded guilty Tuesday to bilking his former law firm and clients out of nearly \$400,000.

In a plea agreement, Mr. Hubbell, 46, pledged to cooperate with the investigation by the Whitewater prosecutor, Kenneth Starr, into the business activities of the Clintons and other prominent Arkansans.

Mr. Hubbell pleaded guilty to mail fraud and tax evasion. two felonies. The charges carry a maximum of 10 years in prison and \$500,000 in fines. Judge William R. Wilson of U.S. District Court released Mr. Hub-Dell on his own recognizance

Mr. Hubbell was accused of defrauding his former law firm in Little Rock and its clients of \$394,000 from 1989 to 1993 through excessive billings.

The tax-evasion charge stems from underreporting his income for 1992. Mr. Hubbell reported he had made \$194,000 that year but actually made \$309,000, according to the charges.

Mr. Clinton's lawyer sought to distance the White House from Mr. Hubbell's troubles.

"This matter simply does not concern the president, the first lady or Whitewater Development Company in any way." said the attorney, David Kendall. The charges here are to-tally unrelated. They arise out of Mr. Hubbell's personal income tax returns and individual billing procedures as an attorney in private practice in Little Rock before he came to Wash-

The charges against Mr. Hubbell stemmed from allegations first brought by former colleagues at the Rose Law Firm of Little Rock, where Mr. Hubbell and Mrs. Clinton were partners.

Mr. Starr took over the case even though it is not directly related to the Clintons' Whitewater land venture.

#### Clinton Ally TREASURY: Bentsen Successor Set Clinton Policy past, is to do the right thing, to increase investment — on be fiscally responsible, to let which he differed with Mr. Continued from Page 1 to override Hillary Rodham Clinton's demand for a radical

overhaul of the U.S. health system, which later was defeated in Congress.

Mr. Clinton is looking for a successor to Mr. Rubin with his ability to guide policy in a White House notorious for ideological and turf wars. One Rubin deputy, Bowman Cutter was rejected for his rough bureaucratic tactics. The name most mentioned is the deputy White House chief of staff, Erskine Bowles, a former investment banker who defended Mrs. Clinton's health care plan

against small business. In his Rose Garden statement, Mr. Rubin alluded to his most singular success: persuading the president that reducing the budget deficit would improve the economy through lower interest rates. He said the test of future success, "as in the

people know what we have done and to judge us according-

However successful this deficit-cutting policy may have been in jump-starting the economy, it was proven a political disaster of historic proportions by the Republicans' congressional victories last month. In addition to a conservative

social agenda, Republicans won by promising disaffected male wage earners an income tax cut and by pledging to cut the capital gains tax, especially to cut the cost, size and reach of gov-

"What the administration really needs now are people who can work with Congress, and that is not Bob's forte," said a senior financial official in Washington.

ting capital gains taxes does not ald H. Brown.

Bentsen. He favors programs for the poor, which now will be attacked by the Republicans.

News of Mr. Bentsen's impending retirement had been circulating in Washington for some time, and Mr. Clinton disclosed that his Treasury secretary told him in September that he planned to leave. Nevertheless, his old congressional colleagues suspected he wanted to get out of a failing administra-

The rats are leaving the sinking ship, and nobody has a better sense of timing than Bentsen," said a senior congressional staffer, alluding to rumors of impending resignations by Housing Secretary Henry G. Cisneros, Energy Secretary Hazel R. O'Leary, Secretary of State Warren M. Christopher Mr. Rubin believes that cut- and Commerce Secretary Ron-

#### Doctor's Killer Is Condemned

The Associated Press PENSACOLA, Florida - Paul Hill was sentenced Tuesday to die in the electric chair for the shotgun slaying of a doctor and an

clinic on July 29. The jury that convicted Mr. Hill, 40, a former minister, of first-degree murder recommended the death penalty for the slayings of Dr. John Bayard Britton, 69, and a retired air force lieutenant colonel, James Barrett, 74. Colonel Barrett's wife, June, was

escort outside an abortion

wounded in the attack. The state death sentence takes precedence over the federal sentence of life in prison that Mr. Hill received last week, Assistant U.S. Attorney David

#### **Away From Politics**

• Three strong aftershocks from a devastating Jan. 17 earthquake in Northridge jolted the Los Angeles area, sowing panic in movie theaters and shopping malls but causing no damage or injuries.

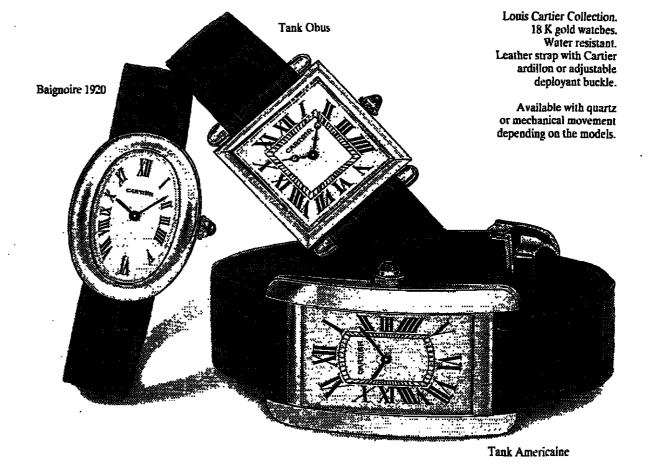
 Scientists using the Hubble Space Telescope have sighted galaxies up to 12 billion years old, the U.S. space agency said Tuesday. NASA said the sightings had provided scientists with their clearest views yet of ancient,

roundish galaxies, or clusters of stars and star-like objects.

 The Rocky Flats nuclear site near Denver is the government's most vulnerable and poses serious health threats, with 14 tons of plutoni-um stored in unsafe buildings, according to a U.S. Energy Department report.

• The Archdiocese of Santa Fe has sold a sprawling retreat in Albuquerque to help pay for numerous lawsuits arising from sexual abuse charges against priests, a church offi-cial said Tuesday.

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human rights promotes diversity and dynamism without disintegration. It is indivisible from the culture of development and the

It is only by giving firm support to movements that seek to

empower the people through democratic means that the United Nations and its agencies will truly be able to promote peace

from an address prepared by the writer for delivery at a recent Unesco conference in Manila. The address was presented, at the request of the author, by Corazon Aquino, former president of the Philippines.

for a Liverpool division and pres-

#### O'Connor, Nationalist member

#### 1894: Russia to Stay Out

ST. PETERSBURG - The Russian press unanimously reject all idea of Russian intervention in Armenian and Macedonian affairs, for such intervention might involve Russia in dangerous com-plications and would only benefit the interests of England and Austria-Hungary. This view is shared in Russian Governmental circles. Day by day the reports received regarding the recent atrocities in the Sasun district present them in a more horrible light. Large numbers of Armenians bave fled from their homes in Sasun on account of the reign of terror which has set in, but many of the fugitives have

1944: Close to Austria

LONDON — [From our New York edition:] Russian armored forces yesterday [Dec. 6] drove this across western Hungary to within forty-three miles of Austria and 110 miles of Vienna, while Moscow and Berlin indicated that strong Soviet land and air forces had launched an all-out assault to

## A Presidency at Stake

#### The Battle to Govern

Representative Newt Gingrich's free-wheeling performance on "Meet the Press" and Senator Bob Dole's earlier foray into diplomacy affirm the Republican leadership's ability to dominate the news at the expense of a racked White House. But the larger message is this. The Republican challenge to President Bill Clinton's ability to lead the government and establish a national policy agenda has now been fully joined.

This is political combat carried to its most exalted --- or at least most extreme - level. The Republicans are trying to use the strength gained from their Nov. 8 election victory to settle preemptively the question of the president's fate and there-by determine the outcome of the 1996 presidential contest.

For students of politics, the level of play can hardly get more exciting or complex. Indeed, it is such a diverting show that it takes discipline to keep one's attention on the serious business of state that must continue. Orderly diplomacy in a fractious world depends in some measure on President Clinton's ability to defeat this bald attempt to put Congress rather than the White House

in control of foreign policy. Mr. Gingrich's proposal for punitive bombing of the Serbs, after first sending Colin Powell to deliver a read-my-lips warning, is reckless. Mr. Dole's more measured formulation betrays his steadier grasp of the world scene. He is right that administration inconstancy and British-French recalcitrance led to a confused policy. But Mr. Clinton is on the most sensible track of all in pressing for the diplomatic conclusion that is at hand rather than to undertake Mr. Gingrich's promiscuous unilateral bombing campaign at a time when the Western

alliance needs greater unity. Of course, the Republicans' real game has less to do with Bosnia than with their hopes to reduce Mr. Clinton's remaining two years to irrelevance. Mr. Gingrich may have picked up a touch of Helms Disease, but Democrats are foolish to

Gingrich Goes Too Far

think that just because he blows off steam he will blow a gasket. He knows how to market nostalgia and oversimplified remedies with Reaganesque vigor; hence his talk about Boys' Town and selling off a House office building as symbols of the new frugality. He also understands the power of diversionary cultural issues; hence the casting of a momentous constitutional issue as a

parable about a praying schoolboy. The real issue gets touched on only from time to time. Are the American people willing to endure his proposed 20 percent cut in existing social services programs to finance a tax cut for the affluent and an enlarged military to face a diminished threat?

Right now, the Republicans are ripping along with such force that they can blow by such questions. Indeed, skirmishing with the White House over orphanages, drug use and hippie values diverts attention, for example, from Mr. Gingrich's harmful plan to balkanize rather than reform the welfare system. But give the Republican leadership credit. It has invigorated the policy debate and driven Mr. Clinton to the margins.

Al From, chairman of the Democratic Leadership Conference, has tried to get his party back in business with a promise of "hand-to-hand combat for every inch of ground on the battlefield of ideas." The Republican "Contract With America," he said, amounts to "poll-tested bromides and bumper-sticker slogans." That is the kind of talk it will take to slow down the Republican legislative bandwagon with its load of reckless fiscal remedies and dictatorial social controls.

But the person who needs to be taking on the rampant Republicans is missing from the debate right now. Given his silence, it is interesting to speculate whether Mr. Clinton realizes that the congressional election started a leadership battle which will, in turn, determine his viability as a presidential candidate in 1996. That determination will probably be made in a matter of weeks or months,

or, in any event, long before 1995 is over. - THE NEW YORK TIMES.

#### me that, in his judgment ..." — and then came the business about a quarter of the White House staff.

On television on Sunday, Speaker-to-be Newt Gingrich loosed the charge that He was not accusing any individual, he "up to a quarter of the White House staff. continued, but "it is very clear that they had huge problems getting people through when they first came in, had used drugs in security clearance, because they kept bringing people in who had a lot of things the last four or five years." "I'm not making any allegations of any individual person," he went on to say, "but ..."
Whoa. Wait a minute. Hold on there. that weren't very easy to clear." That, said Mr. Gingrich, was "a current pro-

You can't make a charge like that on blem ... not 10 or 15 or 20 years ago." national television, then wash your hands But that is artful. The White House of it two sentences later and, having been says its people were subject to drug tests the accuser, go on to play the tidy civil on assuming their jobs and are subject to random testing in office under essentially libertarian with regard to your own public accusations. Either you have the evidence the same rules that applied in the Bush for a charge like that, or you don't make it. administration. If they are using drugs That is true, or ought to be, at every level while on the White House payroll, they of public life, but especially at the level to ought to be fired. If they ever used them which Mr. Gingrich now ascends. before - well, what is the rule as to the He was under pressure from NBC's rest of the society, or even the rest of the government for that matter? The rule Tim Russert to defend his recent description of the Clintons, both president and with regard to congressional staff mem-Mrs., as members of the counterculture,

bers, for example? We have no idea what the problems were with regard to security clearances for the White House staff. If Mr. Gingrich thinks it is an important issue and has something to say about it other than hearsay, fine; that is fair game, we suppose. What happened on Sunday was not fair.

-THE WASHINGTON POST.

## Journalists in Danger

Journalists in many lands risk their sess the dangers, Carl Stern, the departlives to report the news, but many Americans are unaware of the special risks taken in their own country by reporters who write for immigrant and expatriate communities. A report by the Committee to Protect Journalists, for many years a monitor of the dangers faced by mainstream media reporters, points up the need for this special awareness by the profession.

when he - Mr. Gingrich - also had

acknowledged having smoked marijuana

as a graduate student in the Vietnam era.

My point was not about the attitude of

25 years ago," he responded. "My point

is, you've got scattered throughout this

administration counterculture people. I had a senior law enforcement official tell

law enforcement and the public. Journalists for expatriate publications and radio stations, reporting on matters of deep controversy concerning their native countries, have been murdered in the United States. The committee cites 10 cases since 1981 involving Vietnamese, Haitian, Chinese-American and Cuban-American journalists. Others have been threatened with violence.

The committee suggests that failure of these assassinations and terror tactics to draw more attention is an indictment of mainstream media as much as of law enforcement. Perhaps the committee is cor-rect that news managers do not find this violence newsworthy or think that the public will not care. In any case, it rightly demands that attention be paid.

Responding to the committee's call for

ment's spokesman, said investigations were indeed under way. He added: "There is a higher level of action than this committee may be aware of." Exactly so. The government needs not only to act on these cases, but also to be sure the public knows that it is acting.

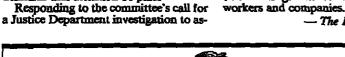
-THE NEW YORK TIMES.

#### Other Comment

#### Better Place Because of GATT

The world will be a smaller and better place, starting as early as Jan. I, because of the bipartisan wisdom of three presidents and the 103d U.S. Congress in enacting the world trade accord expanding the General Agreement on Tariffs and Trade. With the globe's dramatic shrinkage for communications and travel, most trade barriers are anachronisms that impoverish the peoples of the world. The new GATT will not end such barriers, but it greatly reduces them. This will be a boon to American consumers. It will be an even greater benefit for American

- The Baltimore Sun.



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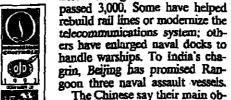
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# Peacekeeping Needs More Work and Support, Not Less

WASHINGTON — After Bosnia's obituary notices, will those of international peacekeeping be far behind? After the appalling failure to construct and hew to any coherent policy in the former Yugoslavia, and with violence escalating in Somalia after the expenditure of \$3 billion, it might seem that the quicker such operations are buried, the better.

If that happens, and it may, it will compound the first post-Cold War mistake, of expecting too much of what we optimistically call the international community, with another that will prove at least as expensive — accepting too little. Peacekeeping missions have exploded

in number and complexity.

In four decades the United Nations undertook only 13 of them. Most involved conflicts between well-defined, functional states that had either fought themselves to exhaustion or were determined to avoid doing so. The United Nations was invited in by both sides to ensure a negotiated settlement or to help

willing participants create one. Today, Bosnia is one of 17 peacekeeping operations. More was spent on this account last year than in the previous 48 years combined. Few remotely resemble the straightforward, first-generation missions. Many involve one state - 89 of the 92 conflicts since the Berlin Wall fell have been civil wars - or, effectively, none.

In Bosnia, as in many of the others, there was never a peace to keep nor even

#### By Jessica Mathews

an inclination toward peace to exploit. And in the least successful cases, enormous humanitarian crises entwine with a political-military one. These are a new phenomenon: peacekeeping and emergency humanitarian relief operations.

There have been some successes, notably in El Salvador and Cambodia. And even in what must be accounted the failures, there have been some tremendous achievements. In Rwanda, in remote areas with practically no transportation or communication facilities, food, water, saurtation, shelter, medical care and burial services were provided in the space of one month for more than 800,000 refugees.

But on balance the record has to be accounted pretty bleak. Complex military missions are still patched together colonel by borrowed colonel. Funding is begged and borrowed, always late. There is no mechanism for learning the lessons of pri-or mistakes or identifying what worked well. Worse, there is no operational doctrine for these kinds of missions. Even the much fought-over U.S. peacekeeping policy, for all its restrictions and conditions, had nothing to offer on this point.

Almost every aspect of these operations needs scrutiny. The practice of drawing people into safe havens, to take one example, may have more drawbacks than benefits. These gatherings force people onto the international dole, and by concentrating all the internationally provided supplies in one place they create an irresistible target. In poor developing countries, the mass of people often also destroys the local environment.

The single greatest difficulty is that peacemaking and humanitarian aid are fundamentally incompatible in one crucial respect. Humanitarian relief demands strict neutrality. The Red Cross does not pick and choose whom it succors. Peacemakers, by contrast, must often recognize one side as the aggressor. Failure to do so, as in Bosnia, dooms the mission to irrelevance or worse.

When two such dissimilar operations are entangled, as they now most often

are, both suffer. Neutrality hart every aspect of policy in Bosnia. It snagged diplomacy by under-mining the greater legitimacy of the Bosnian government. It undermined economic sanctions by delivering a lot of fungible supplies (supplies for civilians free up other supplies for soldiers) to the Serbs. It blocked military options because of the need to protect the relief work.

On the other side, Bosnia and other experiences make humanitarian workers worry whether trying to provide relief in the midst of a hot conflict merely prolongs the fighting and produces, in the macabre jargon of these troubled times, well-fed dead.

Neutrality is not the only vital differ-

ence. Humanitarian operations seldom divide governments. And while they are expensive, they seldom risk lives - the price that Western governments, in particular, are less and less willing to pay, The political side of the same operation. however, often rests on narrow support and may well entail a blood risk.

Trying to invent responses crisis by crisis are a staggering number of players - more than a dozen UN agencies, regional organizations ranging in capacity from NATO to the Organization for African Unity, several dozen donor governments, their individual unlitaries and an estimated 16,000 citizens groups.

Operating without a clear idea of whether humanitarian and peacemaking missions should be separated or better integrated, without tested military doctrine and, usually, with little coordination (money for coordination is always the hardest to raise), it is perhaps a miracle that the results have not been worse

Political, demographic and environmental stresses suggest that these complex crises will keep on erupting. Discarding the potential for effective international responses out of disappointment with early failures isn't an answer. The system needs more work and more support, not less.

The writer is a senior fellow at the Council on Foreign Relations. She contributed this comment to The Washington Post.

## A Test for Turkey: Liberty or Oppression for Kurds in Parliament?

By Leyla Zana The writer is a Kurdish member of the Turkish Parliament.

ANKARA — This Thursday, seven other Kurdish members of Turkey's Parliament and I risk the death penalty when the State Security Court returns its verdict in our case. What crimes have we committed to warrant such punishment from a court established by the military dictatorship in 1980? Just one: bearing witness to the Kurdish people's

immense tragedy in Turkey. For 70 years the Kurds' very existence has been denied and their language, identity and cul-ture banned. This has involved rural depopulation and destruction of Kurdish villages, forests and traditional society.

Turkey's human rights minister acknowledged that in the past two years the army has evacuated and destroyed at least 1,390 Kurdish villages. Some 2 million Kurds have been displaced, a dozen towns depopulated and 5 to 6 million Kurds forced into western Turkey by state terror and economic collapse because of a war now in its 11th year.

Elected in 1991 by Kurds to represent and defend their interests and aspirations, we obviously could not remain silent. Our duty as legislators was to speak out, explore all paths to end this frightful war, which has torn our country asunder, and seek a peaceful settlement for Turkey's 15 million Kurds in a framework of democracy and existing frontiers.

To speak freely in a country ruled by an anti-democratic constitution and laws imposed by military dictatorship is risky, even for legislators. Death squads have killed more than 2,000 political and human rights activists uninvolved in the fighting.

Among them were 82 activists of our Kurdish Democratic Party and 34 journalists and newspaper distributors. Such is the price for challenging the official, military version of events. For similar reasons, 106 jour-

nalists, academics and writers are imprisoned. My husband, Mehdi Zana, a former mayor of the main Kurdish city of Diyarbakir, spent 15 years in prison for speaking out; now he is back serving a four-year jail term for testifying before the European Parliament.

I myself barely escaped two attempts on my life. I have been jailed since March 5, charged with such "crimes" as testifying before the U.S. Congress's Helsinki Commission and the Camegie Endowment for International Peace, speaking on European television and attering a phrase in Kurdish in Turkey's Parliament celebrating Kurdish-Turkish friendship. My colleagues are on trial on similar charges.

Our Kafkaesque trial has provided an exemplary insight into Turkish political and legal absurdities. The prosecution ordered us held in preventive detention. Five months later, Ankara's State Security Court in five sessions refused our requests to confront prosecution witnesses and call defense witnesses and experts.

Observer missions from international nongovernmental organizations, the European Parliament and the Council of Europe concluded that we were on trial solely for expressing our views. That is unacceptable in a demo-

cratic state of law. They recommended that we be freed and given back our parliamentary seats. Prime Minister Tansu Ciller

has said the Kurds have brainwashed Western governments. Officials suspect that these nongovernmental organizations are crypto-terrorist, and have banned even Amnesty International. The authorities are prisoners of

out-of-date nationalism and are paranoid about "Kurdish separatism." Kurdish legislators make perfect scapegoats for modern Turkey's most serious economic, political, social and moral crisis. This absurd war has cost more than 15,000 lives, and devours almost half the budget. That is why the military leaders want to calm public opinion with a few token Kurdish victims.

I am 33. For 14 years I have lived with persecution and seen friends tortured or killed for wanting to live in peace and democracy with Turks on the sole condition that they respect Kurds' identity and culture.

I have two children, a husband and many dear friends. I love life. But my passion for justice for my people, who are suffering for dignity and freedom, is greater. What value is a life of slavery, humiliation and contempt for what you hold dearest - your identity? I will not knuckle under to Turkey's inquisition.

Beyond my fate, I am con-cerned about the Kurdish and Turkish peoples. Turkey will not settle the problem of its 15 million Kurds by sending eight legislators to the gallows. Turkish extremism risks provoking a general catastrophe for both peoples and for the West, which counts on Turkey as a forward base in a strategically important region.

The West should realize that Turkey is not just a locale for military bases and electronic eavesdropping. It is a country of passions and conflicts, which can, as in the shah's Iran, spill over into the irrational. If Turkey's warlords assassinate hopes for the peaceful solution that we legislators represent, the road is open for Kurds to switch massively to the camp all violence and Islamic fundamentalism. And if the Kurds, next door to Iran's Islamic revolutionaries. switch, then all Turkey will follow

suit. And woe to us all. The Washington Post.

#### Listen: The Culture of Democracy and Human Rights Is Universal RANGOON — The argument

By Aung San Suu Kyi that it took many years for The author is the Burmese opposition leader and 1991 Nobel Peace Prize laureate who has been under house arrest in Rangoon since 1989.

the first democratic governments to develop in the West is not a valid excuse for Asian and African countries to drag their feet over democratic reform. History shows that peoples and societies do not have to pass through a fixed series of stages in the course of development.

Moreover, latecomers should be able to capitalize on the experiences of the pioneers and avoid the mistakes and obstacles that impeded early progress. The idea of making haste slowly is sometimes used to give backwardness the appearance of measured progress. But in a fast developing world, too much emphasis on "slowly"

can be a recipe for disaster. The more totalitarian a political system, the more power will be concentrated in the hands of the ruling elite and the more culture and development will be used to serve narrow interests.

Many authoritarian govern-ments wish to appear in the forefront of modern progress but are reluctant to institute genuine change. Such governments tend to claim that they are taking a uniquely national or indigenous path toward a political system in keeping with the times. It is often in the name of cultural integrity as

By Clare Hollingworth

HONG KONG — The West is rightly angered by the con-

tinued house arrest of the Nobel

Peace Prize laureate Aung San

Sun Kyi by the Burmese junta.

But the rigid isolation imposed on Burma by General Ne Win has been slightly eased. Since the news was leaked that Ne Win, 83,

had Parkinson's disease, the jun-

ta's better-educated second gen-

eration has gradually taken over

most major state decisions. And General Khin Nyunt has lifted

some restrictions on visits by

tourists and foreign businessmen.

with China have improved. Barter

trade has opened up along the bor-

der. Chinese engineers have super-

vised the repair of two main roads

from the border to the coastal

town of Sittwe and to Rangoon.

By early 1993 the number of Chi-

nese working in Burma had sur-

The Chinese say their main ob-

jective in helping Rangoon is to

Meanwhile, Burmese relations

well as social stability and national security that democratic reforms based on human rights are resisted by authoritarian governments. It is insinuated that some of the worst ills of Western society are the result of democracy, which is seen as the progenitor of unbridled free-

dom and selfish individualism. It is claimed that democratic values and human rights run counter to the national culture. The people are said to be as yet unfit for democracy. So an indefinite length of time has to pass before democratic reforms can be instituted.

The first form of attack is often based on the premise, so universally accepted that it is seldom challenged, that the United States is the supreme example of democratic culture. What tends to be overlooked is that although the United States is certainly the most important representative of democratic culture, it also represents many other cultures, often intricately enmeshed.

Among these are the "I-wantit-all" consumer culture, superpower culture, frontier culture and immigrant culture. There is

facilitate exports through Burma to Bangladesh and the West. But

China is known to have obtained

the right to establish naval listen-

Closer ties to China have not

ing posts in the Bay of Bengal.

been all for the good. State fac-

tories have had to reduce output,

unable to compete with Chinese

goods. This has led to joblessness

Many foreign diplomats favor a

hard line against the junta. They say its opening to the West reflects

only an urgent need for foreign

currency; they seek not just an

embargo on high-tech equipment

but further steps to discourage

The junta, no doubt sending a

message to its critics, has drafted a

new constitution. It calls for a

small civilian role in government.

clear that both carrot and stick are

essential. Pressure to deprive the

junta of military and high-tech

equipment makes sense. But West-

ern tourists and traders can only

benefit Burma. Along with the samples of their goods, Western

traders often carry thoughts on

political and democratic issues -

International Herald Tribune

a lesson China has learned.

In dealing with Burma, it seems

tourism and trade as well.

and discontent in some towns.

Carrot and Stick for Burma

also a strong media culture which constantly exposes the myriad problems of American society. Many of the worst ills of American society are increasingly to be found in other developed coun-

tries. They can be traced not to the democratic legacy but to the demands of modern materialism. Gross individualism and cutthroat morality arise when political and intellectual freedoms are curbed on the one hand while on the other fierce economic competitiveness is encouraged by

> sure of prestige and progress. The result is a society where cultural and human values are set aside and money values reign supreme. No political or social system is perfect. But could such a powerful and diverse nation as the United States have avoided disintegration if it had not been sustained by democratic institutions guaranteed by a constitution based on the assumption that man's capacity for reason and justice makes

making material success the mea-

free government possible and that his capacity for passion and injustice makes it necessary? It is precisely because of the cultural diversity of the world that it is necessary for different nations and peoples to agree on those basic human values which

will act as a unifying factor. When democracy and human rights are said to run counter to non-Western culture, such culture is usually defined narrowly and presented as monolithic. In fact, the values that democracy and human rights seek to promote can be found in many cultures. Human beings the world over need freedom and security to realize their full potential. The longing for a form of governance that provides security without destroying freedom goes back a long way.

Support for strong govern-ment and dictatorship can also be found in all cultures, both Eastern and Western. The desire to dominate and the tendency to adulate the powerful are common human traits arising out of a desire for security.

A nation may choose a system that leaves the protection of the freedom and security of the many dependent on the inclinations of the empowered few; or it may choose institutions and practices that will sufficiently empower individuals and organizations to protect their own freedom and security. The choice will decide how far a nation will progress along the road to peace and human development.

Many of the countries of the Third World now striving for meaningful development are multiracial societies where there is one dominant racial group and a number — sometimes a large number - of smaller foreign, religious or ethnic minorities.

As with poverty, it is ultimately a question of empowerment. The provision of basic material needs is not sufficient to make minority groups and indigenous peoples feel that they are truly part of the greater national entity. For that they have to be confident that they, too, have an active role in shaping the destiny of the states that demand their allegiance.

Poverty degrades a whole society and threatens its stability, while ethnic conflict and minority discontent are two of the greatest threats to both internal and regional peace. And when the dispossessed "minority" is in fact an overwhelming majority, as happens in countries where power is concentrated in the hands of the few, the threat to peace and stability is ever present.

Democracy as a system which aims at empowering the people is essential if sustained human development is to be achieved.

No single type of Western democracy exists. Nor is democracy limited to a handful of forms, such as the American, British, French or Swiss. Each democratic country will have its own charac-teristics. With the spread of democracy to Eastern Europe, the variety in the democratic style of

government will increase. Similarly, there cannot be one form of Asian democracy. In each

economic needs. But the basic requirement of a genuine democracy is that people should be sufficiently empowered to be able to participate significantly in the governance of their country.

The 30 articles of the Universal Declaration of Human Rights are aimed at such empowerment. Without these rights, democratic institutions will be empty shells, incapable of reflecting the aspirations of the people and unable to withstand the encroachment of authoritarianism.

The democratic process provides for political and social change without violence. The democratic tradition of free discussion and debate allows for the settlement of differences. without resort to armed conflict. The culture of democracy and

culture of peace. and development.

This comment was adapted by the International Herald Tribune

#### IN OUR PAGES: 100, 75 AND 50 YEARS AGO

been captured by the Turkish

troops and thrown in prison. 1919: New Labor Ally

LONDON -- An open letter has been issued by Thomas Power from the south and northeast.

ident of the Irish League in Great Britain, announcing that the League has decided to ally itself with the British Labor party. The letter declares that the tragedy of the Irish situation is intensified from day to day, and the Irish in Great Britain must use their influence as voters to oppose those on whom the responsibility rests for Ireland's oppression.

encircle Budapest with new blows

#### INTERNATIONAL HERALD TRIBUNE, WEDNESDAY, DECEMBER 7, 1994

O P I N I O N

## \*After the Mushroom Cloud, What Tastelessness Next?

By Edwin M. Yoder Jr.

WASHINGTON — Americans should forget their irritation over the flood of junk mail and "first class" mail that is delivered in a slow trickle, even at 29 (soon to be 32) cents. The U.S. Postal Service has

surpassed itself. It has announced plans to issue a commemorative stamp next August marking the 50th anniversary of the dropping of the first atomic bomb, at Hiroshima. Barring an outbreak of good taste, the stamp will picture, in color, the mushroom cloud that for half a century has symbolized the menace of atomic weaponry.

A caption says: "Atomic bombs hasten war's end, August 1945." The stamp is described as one of a series

marking the events of World War II. What next from the Postal Service? A stamp commemorating the firebombing of Dresden or Tokyo? Or starvation during the 900-day siege of Leningrad? The discovery of Auschwitz and other Nazi death camps, perhaps with skeletal inmates in striped uniforms?

Hiroshima's incineration produced the familiar photograph that the stamp reproduces. The city's mayor has commented, "It is terri--ble that they could be so heartless." But is the issue heartlessness

rhamed

Try to imagine the reaction in America if the Japanese postal service had marked the 1991 anniversary of Pearl Harbor with a stamp picturing the Arizona sinking on battleship row, with a caption reading, let's say: "Japanese aviators achieve surprise at Pearl Harbor. December 1941."

You will say, of course, that Pearl Harbor and Hiroshima alike are great historical facts; and you will be right. No one argues that the memory of either should be suppressed. But there are right ways and wrong ways to commemorate the great tragedies and misfortunes of war. And it is beginning to seem that no agency under Uncle Sam's great umbrella can get this anniversary right.

At the Air and Space Museum in Washington, curators proposed an exhibit built around the Enola Gay, the B-29 that delivered the Hiroshima bomb. In the preliminary planning, however, the exhibit was to be dominated by revisionist afterthoughts. It was to be a bath American guilt.

Nothing in the study of history is cheaper than the exercise of unrives from nothing more virtuous than ordinary hindsight.

صكذا من الاعل

You would have to be pretty dull now not to see that Hiroshima was a questionable turn in mankind's long road. But that says nothing of the good faith of those who decided to use the bomb to end

the war in 1945.

It was not until The New Yorker sent John Hersey to report on Hiroshima, a few months after the end of the Pacific war, and devoted an en-tire issue to his account of the bomb's effects, that the historic significance began to be universally grasped. Only then did Hiroshima begin to be seen as the threshold of a new era, in which mankind's "naughty toys" (as Churchill once called atomic weapons) threatened

the world's extinction.

The U.S. Postal Service, apparently, has heard of none of this, or has learned nothing from it -- as if hindsight shed no useful light on atomic weapons.

If the Air and Space exhibit was enthralled by foolish revisionism, the Postal Service's imagination is still frozen in 1945, when even sentient statesmen could view Hiroshima as just another turn of the screw in a war that had long since exceeded the limits solemnly affirmed at its outset.

When the war began in 1939, deliberate bombing of civilian popula-tions — whether the weapons were conventional high explosives, incendiary devices or something else - was repellent to civilized opinion, almost as much so as the use of poison gas.

The German bombing of the Basque town of Guernica, during the Spanish Civil War, had outraged the world and marked the outer limit, as of April 1937. Even Hitler was reluctant to be seen as a man who deliberately attacked cities and civilian populations.
In no time at all, these frail re-

straints had collapsed. Old distinctions between combatants and noncombatants were no longer honored. In that setting, Hiroshima might have seemed another in a grim list of cities devastated in the new "strategic" warfare, and not more wantonly than some others. It cannot be seen in that light today.

The Hiroshima stamp should be

canceled before it becomes a symbol for the world of American insensitivity and tastelessness. There are better ways to remember the

Remembering the Bomb

displeasure expressed by the Japanese government over the new U.S. stamp, which will picture an atomic mushroom cloud, understandable but hypocritical. A total of 210,000 residents of Hiroshima and Nagasaki were killed by the atomic blasts. The Japanese Army killed far more innocent civilians during the Rape of Nanking in China and in its occupation of other parts of East Asia during the war. The Japanese government has made little effort to reveal the facts to its people: that Japan was the aggressor, that it pushed the United States into the war, and that the atomic bomb was a means to hasten the end of the war.

As Japanese manufacturing sectors are increasingly shifting offshore, it is critically important that Japan set the war record straight. P. L. LEE Hong Kong.

A Hiroshima commemorative stamp would play nicely into the As an Australian I'm ashamed we hands of fringe elements in Japan, left and right. Aren't there enough anti-American demonstrators outside the U.S. Embassy in Tokyo?

school. It has the right to force their authors to rewrite some parts. We Japanese students haven't learned about "the Rape of Nanking" and socalled "comfort women."

scripts to the Japanese meat grinders in the Pacific. I feel no sympathy In Japanese schools, students and for Japan and only regret for the teachers focus on cramming for the young American lives that were infamous college entrance examination, and don't care about the background or cause of events. Japanese students have few chances to learn about the war. We learn history from such an early era that we couldn't

possibly cover all ages. I am convinced that we should study the war first. If not, our train

TAKASHI OGIWARA.

A Stern Admonition The atomic bombs dropped over

I would hope that the U.S. Navy's face is as red as the Achille Lauro's glowing hull was ("Achille Lauro Drifts in Flames," Dec. 1). Even the article's writer knows that the proper word is "stern," not as Commander T. McCready, U.S. Navy spokesman, would have it, the "backend of the ship."

#### Get This Look-at-Me Culture Out of Our Faces — Now!

By Donna Britt

WASHINGTON — Look at me. black thang." Others, like the former Pay attention to me. Be fascimer Pittsburgh Steeler Lynn Swann, nated by me. Love me. If you can't love me, then go ahead, hate me at least you're paying attention. Be repulsed, shocked or outraged by me. But look at me.

Welcome to America, where if you could translate many people's most primal scream into words,

MEANWHILE

you'd hear "Look at me!" Todav the demand is so great, from a mil-lion shricking me's, that it is damn

A blessing and a curse, "look at me" fuels both towering art and

irredeemable crap: dance, music and literature that forever illumine,

and fortysomething moms on tele-

vision talk shows who brag about

stealing their teenage daughters'

beaux and then revel in audience

"Look at me-itis" is a virus that's

• A videotape, filmed at a Prince

George's County, Maryland, swim-

ming pool, of several young women at a go-go party doffing their swim-

many women would hesitate to give

and heavy metal concerts of young

women removing their tops and shaking their breasts for cheering

strangers as a camera projects the

mer, related in a recent New Yorker

article, when the brilliant dancer-

choreographer Bill T. Jones was per-

forming and spied two children in the audience. He looked at the "two

innocents," dropped his pants and

briefly exposed himself. He later

apologized, but said he wanted to

body ... the taboo it represents."

look at him.

make reference to the power of my

In other words, to make them

In a thought-provoking piece in The Washington Post, J. A. Adande

examined the phenomenon in

sports, particularly football (with its

fancy, post-touchdown dances) and

basketball (with certain players'

taunting and in-your-face dunks).

• The bizarre moment last sum-

• The phenomenon at some rock

near deafening.

members' disdain.

their gynecologists.

image onto huge screens.

spreading. Examples:

insist, "It's a sports thing."
While black athletes like Deion Sanders have set the standard, most

- from Jim Brown in the past to Jerry Rice today - eschew the antics. The acceptance, even celebration, of "look at me" is a '90s thing.

mer Pittsburgh Steeler Lynn Swann,

A culture-wide thing.

It is a we-know-better thing, even for 10-year-olds like Felix Ruiz, of Silver Spring, Maryland. Felix thinks it's funny when pro players "showboat." But as a talented player on a local team, Felix has never showed off, because "it's unsportsmanship ... If you're not a good sport, people get mad at you, then

you get in a fight."

Exactly. Which is why "look at me" has become an "Enough, al-

ready!" thing.
Inevitably, "look at me" gives no thought to anybody but you. Sports inevitably results in victor and vanquished. Any child knows losing is tough enough without some jerk

rubbing your face in it. Life is tough too. And it is stupid and hypocritical to accept, even to laud, blatant look-at-me-ism when it titillates or amuses --- as in Sharon Stone's flashing in "Basic Instinct," and certain comics' tasteless shticks

and at other times deplore it. Where "look at me" is primarily, and tragically, a black thing is on city streets; there, in-your-face too often results in in-your-grave. Every black adult in America needs to be pulling some kid's coattail, screaming that life, not some boneheaded notion of manhood, is worth fighting for. When your only power is derived from exulting over others' failure, you are pitiful indeed. It takes 20 times the guts and class - remember that word? — to restrain "natural" impulses than to cave in to them.

To think of someone else. Does Bill Jones care what effect his "artistic" display had on those children? "An artist doesn't have to do anything." Mr. Jones said later. "I know that's an invitation to irresponsibility, but ... artists should be the

freest people in society."

Well, everyone is an artist, or thinks he or she is. But unless all of America rediscovers restraint as an art form, millions more will discover what too many hard young brothers find after their refusal to be "dissed" -disrespected -lands them in the cemetery: Some grass, some flowers, a lot of respectful silence.

And nobody to look at you. Washington Post Writers Group.



the image of an atomic bomb on

U.S. postage stamps: I was on the

West Coast shipping out green con-

HERBERT MAZA.

LESLIE SCHENK.

Chevilly-Larue, France.

Aix-en-Provence, France.

So Denis Warner thinks it right

that hundreds of thousands of Japa-

nese civilians should have been

slaughtered to protect U.S. soldiers.

Funny, I always thought soldiers were supposed to kill other soldiers.

Nagasaki and Hiroshima were atroc-

ities of unacceptable proportions, to-

tally illegal by the standards laid down by the Geneva Conventions.

were allied to those who perpetrated

this crime against humanity. The use

of atomic bombs anywhere and at

snuffed out in 1944 and 1945.

Proponents say, hey, it's about style and attitude. "It's showman-ship, it's [expletive] you," the cultur-al critic Nelson George said in the any time can never be justified. Adande piece. Because some of the CARL-JAMES ASIMUS. ARTHUR BORGES. R. SHOTTON. end of the war. more flamboyant practitioners are Washington Post Writers Group. Weissenstadt, Germany, African American, some say it is "a carned self-righteoneness that de-THE AMERICAN EXPRESS UN TWO SPUT 10 nights with withings and I don't have me get en get en get partitie or appropriate without a hotel. American Express is there for you and read SERVICES THEREIS ONLY ONE MERICAN EXPRESS.

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## Serbs Break Word, Seizing 2 UN Troops

ZAGREB. Croatia — The perate. Bosnian Serbs stepped up their humiliation of United Nations curred at Banja Luka, the largpersonnel Tuesday, promising est town in Serbian-held Bosnito release an officer suffering an territory. Three UN officers from a serious heart ailment only to renege on the commit- and a Czech - have been held ment and take two more peace- by the Serbs for more than two keepers captive.

War as waged by the Bosnian Serbs has always involved the humiliation of victims. In general they have been Muslim civilians, including women and children. But over the last three weeks, the Serbs have brought similar methods to bear on UN soldiers in Bosnia and have met no armed response.

On Friday, the leader of the Bosnian Serbs, Radovan Karadzic, promised to release all UN personnel, 349 of whom are being held. That number does include the Bangladeshi pattalion trapped inside the northwestern Bihac pocket.

whose plight is increasingly des-

The incident Tuesday oc-- a Jordanian, a Bangladeshi weeks and were forced on one occasion to park their vehicles for eight hours on the runways of two airfields as "human shields" against any NATO air

The Jordanian, a 39-year-old officer whose name was not divulged by the UN, suffers from a serious heart condition. Under an agreement reached with the Serbs, a UN officer from Spain was to take his place as a

replacement hostage.
But when the Spaniard and a Czech officer arrived at Banja Luka, they, too, were detained by the Serbs, bringing the number of captives to five.

-ROGER COHEN



Sarajevo's sole Orthodox priest, Avakum Rosic, holding a funeral in a cemetery Tuesday.

## SEPBS: U.S. Acceding to Some of Their Demands, but the Reversal Is Unlikely to Be Enough

on changing the map, provided that the 51-to-49 division was maintained.

Considering that the Serbs were supposed to be punished for rejecting the peace plan in July, this amounted to a gener-

ous package. The last point - possible changes to the map - is the most important to the Bosnian Serbs. They dismissed the map proposed in July as leaving them with territory that was too fragmented and too poor in natural resources, and lacking industry and access to the sea. If

ed richer, more defensible area.

One Western official said the "contact group" that had drawn the map—the United States, Britain, France, Russia, and Germany - now had a specific exchange of territory in mind. This would involve the Bosnian government's surren-Musiim enclaves in the east — Gorazde, Zepa, and Srebrenica in exchange for Serbian-held

land in and around Sarajevo. "The general feeling is that the eastern enclaves are probably indefensible in the long run ly said it will not accept any

Continued from Page 1

al mediators were prepared to help Serbs and Muslims agree on changing the man provided to the peace plan required, they wantsense," the official said.

On purely strategic grounds, this is true. But Gorazde, Zepa and Srebrenica have deep moral resonance for the Bosnian government. Their fall would consummate the Serbs' destruction of the Muslim community in der of the acutely vulnerable eastern Bosnia, with several driven at gunpoint from their

Thus the government seems certain to reject such an exchange. Indeed, it has repeated-

accepted in July. And the Serbs, who have seen all credible threats of NATO force evaporate as they have pursued their counterattack on Bihac, in the northwest, now want more than

the eastern enclaves. Mr. Karadzic wants part of Sarajevo, which he sees as the future capital of a Serbian state. He wants a wider corridor connecting Serb-held land in easthundred thousand civilians ern and western Bosnia. And he wants more of Bosnia's towns and less of its empty mountain-

> Certainly any compromise has become more difficult. The bitter conflict between Mr.

changes to the map, which it Karadzic and the president of Serbia, Slobodan Milosevic, that flared over the peace plan, which Mr. Milosevic deems reasonable, has made a Serbian federation less attractive to both men. Mr. Karadzic now wants nothing less than his own

But even a Serbian federation is unacceptable to the Bosnian government, which sees in it the seed of Bosnia's final demise. And President Alija Izetbegovic's disgust over the West's abandonment of Bihac, which the United Nations had said it would protect, has put him in an unyielding mood.

The Moors didn't cross the Sierra Nevada on skis. But don't let that stop you.

They were busy creating countless courtyards and squares throughout the cities of Andalusia. Masterpieces of cultural fusion like the incomparable Alhambra in Granada • Set against the startling backdrop of the Sierra Nevada mountains where the snow lingers deep and long from November until late May on the ski slopes of Sol v Nieve, the resort chosen to host the '95 World Ski Cup . This southernmost ski paradise in Europe has the facilities to attract the best in the world and the sunny climate, as its name suggests, to appeal to those more normally prone to water skiing . And a mere 28 kilometres and forty minutes down the road, in the timeless tranquillity of Moorish Spain. you can look back on the snowy triumphs of a morning on the piste.



Split in Republican Ranks on Bosnia Calling air strikes "the most antiseptic an-

WASHINGTON - Two leading Senate Republican experts on military matters have underscored their disagreement with the incoming Republican leadership's recent call for a more aggressive military stance against Serbian forces in the Bosman war.

In a preview of a probable battle among Republicans over foreign policy, Senators John S. McCain 3d of Arizona and John W. Warner of Virginia have warned against the kind of air strikes advocated recently by the incoming House speaker, Newt Gingrich of Georgia, and the incoming Senate majority leader, Bob Dole of Kansas.

"I don't believe in the efficacy of air strikes unless you are willing to bomb in such a massive fashion that would incur significant civilian casualties," said Mr. McCain, a former decorated navy pilot.

peacekeepers, arming the Muslims and bombing the Serbs.

ALLIES: Fresh Indications of Instability in Europe

Continued from Page 1 concern about Europe's future reflects a growing mood among European, ex-Yugoslav and Russian leaders that U.S. involvement in Europe has started seriously eroding, according to American and European of-

These concerns have sharpened because of apprehensions that the new Republicancontrolled Congress in the United States may be more unilateralist in security affairs, perhaps even isolationist.

While rejecting suggestions of a vacuum of American power, a U.S. policymaker conceded this week that the perception of a U.S. retreat has, momentarily at least, worsened the outlook in Bosnia, stiffened resistance to changing NATO and highlighted mistrust among Western leaders.

In Bosnia, Western hopes

sidered eligible for Europe," a

senior U.S. diplomat said. It is a gamble on Mr. Milosevic's interest in a deal that has misled Western negotiators so often during the three years of war in the former Yugoslavia. He may be swayed this time, diplomats say, because he can see that the West is starting to

veapons for Bosnia's Muslimled government arrive. That option, spelled out by

hinge largely on the president of Serbia, Slobodan Milosevic, U.S. and European officials

"Milosevic's interest lies in seeing an end to the war and the to follow Washington's urging embargo on Serbia and getting on extending the alliance to ininternational recognition of his clude Poland, Hungary, the that he might one day be con- European democracies.

tilt toward a "withdraw and lift" policy, one in which UN peacekeepers leave and heavy

the British foreign secretary, Douglas Hurd, in Belgrade, fits with a statement by Foreign Minister Alain Juppe of France at the Bucharest meeting on Tuesday. Mr. Juppé said that UN forces should leave Bosnia "in the next few weeks" unless peace can be reached. The French Navy has ordered an aircraft carrier to proceed to the Adriatic to help in a withdraw-

On changing NATO, the spillover of the Bosnian conflict heightened Europe's reluctance conquests and perhaps a hint Czech Republic and other East

Even Germany, once the strongest U.S. ally on this issue, has tilted toward caution, apparently because of doubts about the Clinton administra-

swer." Mr. McCain - expressing a view shared by Mr. Warner — said strikes alone

Massive numbers of ground troops would

be necessary to be effective; Mr. McCain said,

adding. "The American people aren't willing.

States ought to arm Bosnia's Muslim-led gov-

ernment and bomb the Serbian insurgents

"robustly," a position at odds with that of the

Clinton administration, which last week went

along with its NATO allies by abandoning

military pressure in favor of diplomacy to push the Serbs toward negotiations.

Mr. Gingrich called for withdrawing UN

Mr. Dole said Sunday that the United

would do nothing.

tion's staying power.
France, where diplomatic initiative is paralyzed by a presidential election campaign, is split between the anti-American tone of President François-Mitterrand and younger politicians who would like to work more closely with Washington.

President Bill Clinton's sudden loss of credibility was evident this week when he made only a token appearance at the Budapest summit meeting and Europeans did not bother to

feel snubbed. Now, the Europeans see the specter of Russian assertiveness in Bosnia, with Moscow's first Security Council veto on the issue, a vote that suggests the approaching end of U.S. ability to extract whatever it needs from President Boris N. Yelt-

"The question is whether tougher noises from Russia will scare the allies into closing ranks or whether we will stumble into something worse, in Moscow and in our own comtries," a European official at-NATO said.

#### SUMMIT: Moscow Blocks All References to Bosnia

Continued from Page 1

the meeting from calling officially on Bosnian Serbs to end fighting around Bihac and elsewhere in Bosnia.

The action enraged the Muslim-led Bosnian government. For the second time in two days delegates sat in embarrassed silence as their countries were berated for their behavior toward try.

"Why sow the seeds of misthe Bosnian people.

The people of Bosnia-Her-Mr. Hadziahmetovic said.
"You owe us protection."

issued a bland statement repeating previous calls for a general cease-fire and access for

humanitarian aid. Even that was not made an official conference document, because of Bosnian objections. Moscow's fears of losing in-

fluence in a changing Europe led Boris N. Yeltsin in a speech on Monday to accuse the Unit-ed States and NATO of trying to exclude and isolate his coun-

trust? After all, we are no longer ovina have been betrayed," enemies — we are all partners said at Monday's opening session, where he attacked NA-

A senior U.S. official insisted

it was business as usual with Mr. Yeltsin on most issues but acknowledged some tensions with Moscow as it stands ex-cluded from NATO and the Faropean Union.

On the plus side of the ledger was agreement to create the or-ganization's first peacekeeping force, to police an imeasy ceasefire in Nagorno-Karabakh, an ethnic Armenian enclave in former Soviet Azerbaijan.

Diplomats said no peacekeepers would be sent, however. until a formal truce was declared and the warring sides began negotiations.

(Reuters, AP, AFP)

#### ITALY: Crusading Magistrate Quits, Stunning Nation

ian Revolution, " said Carlo De Benedetti, the Olivetti computer magnate who was interviewed by Mr. Di Pietro in May 1993 and acknowledged that his

company had paid bribes. Mr. Berlusconi said the magistrate's departure "leaves a bitter taste even in the mouths of those who have considered parts of his inquiries questionable."

But Mr. Berlusconi made it clear that he saw the move as a boost for his campaign to restore what he called Tuesday "normality and balance in the administration of justice" after the frenetic, headline-grabbing years of the "Mani Pulite" —
"clean hands" — inquiries that decapitated Italy's onetime business and political elite.

The development was the latest in a mounting confrontation between Mr. Berlusconi and the Milan graft investigators, a con-said at a news conference after frontation whose outcome has accepting the resignation: "Our ment.

been regarded as crucial in delost one of the stars of the 'Ital-termining whether Italy's them to the end.

And it left many Italians wondering whether the drive for renewal had reached a wa-

While Mr. Di Pietro's resignation does not formally mean that corruption inquiries will come to a halt, it could well mean that the inquiries will proceed with far less momentum and sense of a righteous cru-

And, among some Italians, it is bound to be taken as a victory for Mr. Berlusconi, signaling the beginning of the end for the Mani Pulite inquiries, which started in February 1992.

The chief Milan prosecutor, Francesco Saverio Borrelli, Mr. Di Pietro's superior and head of the city's graft investigators,

work will go ahead regardless, without pause, without lear and without weakness.

"I can add that neither I nor any of my colleagues intend to leave our posts," he declared. In what seemed a parting shot in court Tuesday, Mr. Di Pietro asked for a 10-month jail term for Umberto Bossi, Mr. Berlusconi's rambunctious coalition partner and head of the federalist Northern League, which rose to prominence tilting against the corruption of Italy's old guard.

Mr. Bossi was one of 24 defendants, including former Prime Minister Bettino Craxi, in what magistrates have called "the mother of all trials," which involved huge payments made by the Ferruzzi company to political parties. Mr. Bossi was accused of accepting an undeclared campaign contribution of \$125,000. The sentence still has to be confirmed. Mr. Bossi denies knowledge of the pay-

#### STAR WARS: The Death Ray That Refused to Die

"Imperfect defenses are worthless," Mr. Pike added, because the destructiveness of a single nuclear blast is so great. In 1993, the Clinton adminis-

tration declared space-based defenses dead, in a move that

their budgets now tight, got enough money to keep evolving and growing through the rise and fall of a host of futuristic alternatives for space armaments like X-ray lasers, neutral particle beams and space-based kinetic kill vehicles. In short, Alpha is the death ray that re-

"This program has survived it has a very high potential payoff," said Daniel R. Wildt, an advanced systems manager at TRW Inc., Alpha's main con-

electricity, drawing their power instead from simple chemical reactions. Alpha's lasing action is produced by the combustion of hydrogen and fluorine, a toxic, corrosive, yellowish gas that is the most reactive of the ele-

The laser's beam of concentrated light is designed to produce 2.2 million watts of energy, making it the nation's most powerful military laser, experts outside the government say. Officially, the power of the beam is secret, with contractors saying only that it is hot enough to melt metal and that the energy intensity at the core of the laser is several times that of the surface of the sun.

To date, Alpha has been fired 11 times, most recently in Au-

Continued from Page 1

completely. "It's either too much or not enough," said John E. Pike, who is in charge of space policy for the Federation of American Scientists, a private group based in Washing-

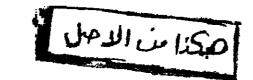
was largely symbolic. Some programs were cut back, but the anti-missile research is still being funded at about \$3 billion a year, bringing its total cost for the decade to about \$35 billion. Alpha and allied programs.

Among the laser's heavier lots and lots of turmoil because components were its mirrors, which had ponderous watercooling systems to prevent extreme heat from shattering them. One recent development. tested during the August firing. The principal allure of chemical lasers is that they require no rors so reflective that they need no cooling.

#### Eritrea Breaks **Ties With Sudan**

NAIROBI — Eritrea broke off diplomatic relations with Sudan on Tuesday, accusing the Muslim fundamentalist military junta in Khartoum of seeking to destabilize the govern ment in Asmara, Eritrean Radio reported.

The government in the Horn of Africa nation has accused Sudan several times of training terrorists to destabilize it. 3 claim strongly denied by the



## Japanese **Bar Direct** War Fund

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#### 'Comfort Women' Are Rebuffed

TOKYO — Japan decided officially Tuesday to make no direct government payments to compensate women who had been forced into providing sex for Japanese soldiers during World War II

The chief cabinet secretary, Kozo Igarashi, said Japan would only finance a previously announced \$1 billion program to atone for Japan's wartime

The fund would be used over the next 10 years for exchange programs and to build vocational training centers for women in countries that suffered

A panel of Prime Minister Tomiichi Murayama's governing coalition parties, formed to study the "comfort women" issue, urged the government last week to help establish a private fund to pay direct compensation to women forced into sexu-

Mr. Igarashia said the government might help pay for "operational and preparation" costs if a private fund was es-

The private fund would be made up of voluntary contributions from the Japanese public. In recent weeks, Japan has come under pressure from former comfort women who demonstrated for reparations and from a report by the Interna-tional Commission of Jurists that said Tokyo had a moral and legal duty to make financial

restitution. The commission report detailed how the Japanese Army set up a system to force an estimated 100,000 to 200,000 wom-

en into forced sex. Chinese, Dutch, Filipinos, Indonesians, Koreans, Malaysians and Taiwanese, some just 13 years old, were used in brothels and went through "unimaginable violence and cruelty," the report said.

Japan insists that the question of war reparations, either to nations or to individuals, was settled under the 1952 San Francisco Peace Treaty.



NAMIBIA PREPARES FOR ELECTIONS — A policeman with ballot boxes en route to polling places Tuesday in Windhoek, Namibia. General elections on Thursday and Friday will be the first since independence in 1990.

### Ronald Edwards, U.K. Train Robber, Dies

wards returned to London, sur-

Aylesbury in Buckinghamshire

with participation in the rob-

bery. Later that year he was

Mr. Edwards was released

from jail early, in 1975, and had

a flower stall at Waterloo Sta-

ATHENS (AP) - Gian Ma-

ria Volonte, 61, one of Italy's

most famous actors, was found

dead Tuesday in his hotel room

in the northern Greek town of

A Florina police official said

there appeared to be no suspi-

cious circumstances in the

Mr. Volonte, was filming of

"The Gaze of Odysseus," which

is being directed by Theodoros

Mr. Volonte began his film

Gian Maria Volonte, 61,

years in prison.

tion until his death.

Italian Film Actor

Ronald Edwards, a flower seller who had served a jail term for his part in the \$7 million Great Train Robbery in Britain in 1963, has been found dead in London. He was in his early 60s and lived in London.

He was found hanging by his neck in a garage, the British newspaper The Independent reported. An inquest was opened on Thursday and adjourned un-

Mr. Edwards, known as Buster, was one of more than a dozen accomplices involved in the robbery. His life became the subject of a 1988 movie, "Bust-

He told an interviewer once that selling flowers in his later years was "so boring" compared with the life he had been

By tampering with signal lights, the robbers halted a night mail train at an isolated spot in southern England. They clubbed the engineer and made off with bags containing £2.6 million in used British banknotes, the equivalent of \$7 million in those days.

Most of the robbers were

captured, but only one-fourth career in 1960 and made his gist who was an expert on Egypt of the money was recovered. mark playing famous characin Late Antiquity and who Afterward, Mr. Edwards took his share of the money and made his way, with his family. to Mexico. But the money the former head of the Italian dwindled, and in 1966, Mr. Edoil company who died in a mys-

rendered and was charged at Mattei Affair" in 1972. Virgilio Martinho, 65, the Portuguese author and play-wright, died Sunday after a long convicted and sentenced to 15 llness in Lisbon.

> Jacob Kaplan, 99, a former chief rabbi of France, died Monday from a lung ailment, in

Shore, 70, a British Egyptolo- cancer.

mark playing famous characin Late Antiquity and who
ters, real or fictional, such as taught at Liverpool University
Aldo Moro in "The Moro Affrom 1974-1991, died on Nov. fair" in 1986 and Enrico Mattei, 27 at Southport, England. No cause of death was given.

Clement Biddle Wood Jr., 69, terious plane crash, in "The a novelist who for many years was an editor of The Paris Review, died Sunday of complications from colon cancer at Southampton Hospital on Long Island, New York.

Julio Ramón Ribeyro, 65, the Peruvian writer who earlier this year won Latin America's Juan Rulfo Award for literature, died Professor Arthur Frank Sunday of complications from

#### Sudan's Soft-Spoken Master Islamic Leader Defies Revolutionary Stereotype

By Chris Hedges New York Times Service

KHARTOUM. Sudan - This country is bankrupt and locked in a vicious civil war. It has become an international pariah over what Western diplomats describe as its active support for armed militant movements seeking to topple governments in Egypt, Algeria, Tunisia and Saudi Arabia, and for egregious human rights

Yet Hassan Turabi, by all accounts the mastermind of the Sudanese government, defies the stereotype of the Islamic revolutionary.

He has studied law in Paris and London, and he says he respects Western culture, along with the Christian and Jewish faiths. He says he wants Islamic militant movements to have a harmonious relationship with the West. He denounces sectarianism, criticizing Shiite movements that exclude other sects, and calls on Muslims to "move forward to a new form of Islam" that is

The Muslims are not allowed to wage war, only resistance," he said in an interview, which was conducted in English. "Jihad means resistance in Arabic. Struggle, not war. It is wrong to translate this as 'holy war.' The Muslim has to relate to people peacefully.

"I know most of the leadership of the Islamic movement in the Muslim world and they are not against the West. They just want to defend their identity and experience, although the West is vulnerable to Islam because very little Christianity is left there."

Mr. Turabi's conciliatory tone has come to epitomize the new and more flexible leadership in the region's Islamic movement, and is being

adopted by other militant leaders. Many argue that the Sudanese leader has become adept at telling Western audiences what they want to hear, rather than what he actually

"Turabi is political to the core," said a Western ambassador. "He has political ambitions and political instincts. He has strong opinions, some of which, unfortunately, are based on very inaccurate information bordering on the bizarre. He is arrogant, contemptuous of most people he meets and has an agenda that clearly transcends

Sudan. But the 62-year-old Mr. Turabi dismisses his critics. "They think that I am behind all Islamic movements in the world," he said, "and in a simple way they think that after the fall of communism, Islam should be the next target."

Despite his tone, he defends attacks by the Palestinian militant Islamic group Hamas against Israeli civilians, including the deadly bombing of a commuter bus in Tel Aviv.

"Hamas is concerned about the collapse of official Arab opinion with the Palestinian issue," he said. "Unless they do something dramatic, no one will be reminded that the Palestinian issue is alive. Also, no one says anything about how many Palestinians the Israelis are detaining They feel they have to counter the Israelis and

excite Arab opinion. I understand this."

Although Mr. Turabi has no official government position, he exercises great influence through the political party he heads, the National Islamic Front. His associates control many key positions in government, including the intellince services.

He frequently mentions his familiarity with Western culture, political life, religion and juris-prudence. He said he had read 100 books on hristianity, although he had trouble naming any theologians other than the Catholic Hans

Kung, whom he once met. Mr. Turabi also says that the CIA, along with the Egyptian intelligence service, is plotting to assassinate him. And he blames the CIA for an attack on him in May 1992 at the Ottawa airport by a Sudanese karate champion.

The Israelis, he says, manipulate numerous American institutions, including "almost every American newspaper, the National Security Council and the Congress

"This is not the fault of the American people," he said. "They are not against Islam. They know very little about Islam

He describes his budding relationship with the Iraqi president, Saddam Hussein, as "very while excoriating President Hosni Mubarak of Egypt.

"Saddam is gradually reintroducing Islam," he said. "He has restricted liquor. Koranic studies" are mandatory for all students, all teachers and all Ba'athist Party members. He knows the society is returning to Islam. The only one who is doing everything against Islam is Hosni Mu-barak. Even King Hussein speaks to the Islamic

"Arab governments are collapsing," he said. They know it. Even Arafat knows that this latest peace deal is only an act of necessity. The Arabs are changing from below. Arab nationalism is finished and the Islamic spirit is rising in places like Saudi Arabia. This is one of the consequences of the Gulf War."

# The IHT Pocket Diary **Puts 1995**



AND WHERE'S SOCKS'S STOCKING? — The front of the White House card being sent out for the holidays, featuring a rendering of the mansion's Red Room.

#### **AMERICAN TOPICS**

Ex-Surgeon General Lays Into Fat More health advice from C. Everett Koop, who crusaded against smoking and for frank AIDS education when he was surgeon general in Ronald Reagan's administration.

"Eat sensibly. Exercise regularly. Drop a few pounds. Shape up."

Those are the watchwords of the crusade against obesity that the 78-year-old pediatric surgeon launched this week with his nonprofit health foundation.

With endorsements from a phalanx of medical groups and financial backing from major corporations, Dr. Koop's "Shape up America!" campaign aims to promote the benefits of even modest weight losses.
One in three U.S. adults — 32 million women and 26 million men - are obese or overweight, and one in five teenagers is signif-

icantly overweight. After smoking, Dr. Koop said, "obesityrelated conditions are the second-leading cause of death in the U.S., resulting in about 300,000 lives lost each year."

**Short Takes** 

A man got the maximum sentence of life in prison for inundating 14,000 acres (5,600 hectares) of farmland by removing five sandbags from a Mississippi River levee near Kirksville, Missouri, during the height of the summer 1993 floods.

James R. Scott, 24, had told friends that he wanted to break the levee to strand his estranged wife at her job across the river. Circuit Judge Bruce Normile said a life sentence was warranted by the defendant's record as a convicted arsonist and burglar and the extent of the damage he caused. The water ripped through a mile-long business strip, destroyed buildings and closed the only bridge within 200 miles for 71 days.

Worshipers at the Shrine of the Holy Reicemer, a Roman Catholic church only a block from four of the biggest casinos in Las Vegas, are invited to drop gambling chips in the collection plate. Now and then a \$500

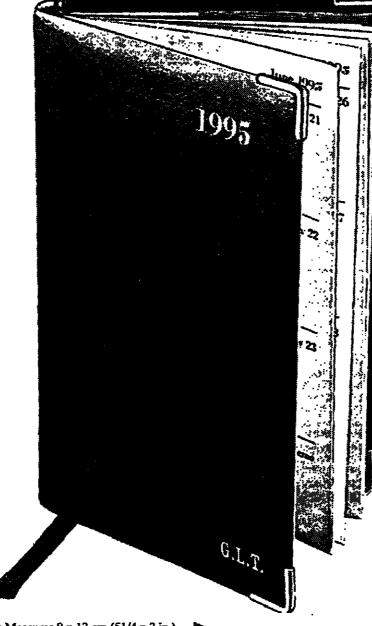
chip turns up. Sometimes visitors ask the priest, "Father, will you pray for me to win?" Father Patrick Leary said, "I tell them if it was that easy, do they think we'd still have a debt on this

Joe Cartisle called police after he heard gunshots hitting his Fort Wayne, Indiana, house. He said someone was shooting from

But the police found that Mr. Carlisle had hidden his loaded semiautomatic in his oven that night, forgotten it was there and then turned on the oven. The pistol warmed up and fired bullets through the oven into kitchen walls. No one was injured.

International Herald Tribune.

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#### Arkansas Top Court Dims Christmas Display "We'll definitely take further

- The Arkansas Supreme Court has ruled that a homeowner's Christmas display that has drawn thousands of gawkers annually is too much of a good thing and must be down-

Jennings Osborne family, which annually puts up what may be the largest privately owned arrangement of Christmas decorations — including some 3 million red light bulbs.

LITTLE ROCK, Arkansas legal action," said Sam Peronni medical research executive, has of Little Rock, attorney for the covered his mammoth suburban Little Rock estate with Christmas lights for years, augmenting the glowing bulbs with figurines like an 18-foot (6-meter) high St. Nicholas and other

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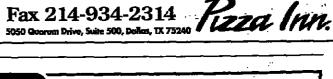
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## Beethoven By Tokyo Quartet

By David Stevens International Herold Tribune

ARIS — The Tokyo Quartet, which is celebrating its 25th anniversary this year in part by performing the complete Beethoven string quartets in the Theatre du Châtelet's ongoing survey of the composer's music, is a prime example of a powerful Tokyo-New

York string-playing axis.

Its two remaining founding members, the violinist Kazuhide Isomura and the cellist Sadao Harada, and its other original members all were trained at the Toho Gakuen school and its celebrated string pedagogue, Hideo Saito. Then they made their way to New York's Juilliard School and a defining formative stage in the late '60s with members of the Juilliard Quar-

Page 23 FOR MORE BUSINESS MESSAGES

776

The route to New York was circuitous, however. Isomura and Harada passed by way of Tennessee and the Nashville Symphony, picking up some extra change in gigs with Johnny Cash, Elvis Presley and other denizens of Nashville.

Kikeui Ikeda, the second violinist, also came to Juilliard by way of the Toho academy and Saito, and joined the quar-

He remembers Saito as being "very demanding, even harsh at times, but without him there would never have been so many outstanding Japanese violinists."
Peter Outgian, the Tokyo's first vio-

linist since 1981, came by a different route. The Toronto-born Briton trained first at the Royal College of Music in London before turning up at Juilliard in

THEN not concentrating on one composer's output, such as Beethoven, which the quartet has recorded complete for BMG/RCA, the Tokyo's programs are about half 20th-century works. One re-cording combines a Toru Takemitsu work with quartets by Samuel Barber and Ben-jamin Britten. The American composer Ezra Laderman is writing a quartet for them, and their repertory includes such modern landmarks as Bartók, Janacek, Lutoslawski and Ligeti.

"The repertory is wonderful and there is a hunger on both sides, ours and the audience's," Oundjian says. "We like to create interesting programs, and very ofen out of three works on a program, two will be contemporary."

At its second Châtelet concert on Monday the quartet was in strong form with two pivotal works, the first of the "Razumovsky" quartets and the Opus 127. The precision and impeccable sound was perhaps to be expected, but the warmth, sensitivity to nuance, and inner

come only with time. A third recital is due next Monday, and the cycle will be completed with three more concerts in March.

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History in France

Reviewed by

Katherine Knorr



The Beatles in the '60s.

## Beatles 'Live at BBC' Is a Letdown

By Allan Kozinn New York Times Service

EW YORK - American Beatles fans thought they were in clover back in the 1960s when new albums and singles were pumped out every few months and films, iours and appearances on "The Ed Sullivan Show" kept the Fab Four in view.

But by 1970, when the band split up and its legacy was undergoing serious examination, it became clear that America had seen only part of the picture. Imported records showed that the early American albums were truncated distortions of the British originals. And bootleg recordings of British radio shows brought even hotter news.

These pirated disks revealed that while Americans were hanging by their radios awaiting the hits, British listeners regularly heard the Beatles performing live

Between 1962 and 1965, the band played 88 songs on British radio, most in multiple versions for a total of more than 280 performances, Included were 36 songs the group never recorded for its record label, EMI. It is no exaggeration to say that these

recordings add significantly to our knowledge of what made the Beatles tick: even the familiar songs were played in arrangements that were harder-edged than the fussed-over studio versions.

So the first commercial release of this material — the new "Live at the BBC" set (EMI/ Capitol; two CDs, cassettes and LPs) — should be a bona fide big deal.

But anyone who knows these recordings, either from their abundant repre-sentation on bootlegs or from the BBC radio specials that have been broadcast annually since 1982, will find this collection more flawed than satisfying.
What's wrong? To begin with, the set
offers only 56 of the 88 songs, and only

The set is both incomplete and poorly presented.

30 of the 36 non-EMI items. Among the missing rarities are a rocked-up version of "Beautiful Dreamer" and a goofy but topical "Lend Me Your Comb."

Also glaringly absent are radio render-ings of several hits and favorites, including "Please Please Me." "She Loves You," "I Want to Hold Your Hand" and 'Twist and Shout."

EMI apparently believes that only fa-natics could want it all. Still, a third disk - hardly unheard of for this kind of release - would have allowed the inclusion of one version of every song the band played on the BBC.

More disconcerting than the set's incompleteness is its presentation. In the brief period these recordings cover, the Beatles evolved from a high-energy, pro-vincial dance band into polished performers and sophisticated songwriters. Their BBC performances charted that development just as their commercial recordings did, but one would never guess that from this resolutely non-chro-nological hodge-podge, which makes it as far as the 1965 hit "Ticket to Ride"

before backsliding toward "Love Me

Do," the Beatles' primitive 1962 debut single, an odd finale for this collection. Not that the set is a total washout. EMI has refurbished these recordings, many of which come from bootlegs or off-the-air tapes, and although a few tracks have the slightly hollow sound that digital noise-reduction processes sometimes yield, most sound far better

There are some fabulous performances here. Included are "I'll Be on My Way," a Lennon-McCartney song the Beatles never recorded for EMI and a magnificent cover of Arthur Alexander's

than anything previously bootlegged or

Among the familiar songs are a gorgeously supple version of "Baby It's You" and hard-rocking takes of "I Saw Her Standing There," "I Wanna Be Your Man," "Thank You Girl" and "Long Tall Salb," that blow every the studio Tall Sally that blow away the studio versions by every measure except sound

quality.

Paul McCartney's horizons as both a rock screamer (in Little Richard's "Lucille" and "Clarabella" and "Ooh! My Soul") and as a crooner (in Mikis Theodorakis's "Honeymoon Song") are expanded.

Other non-EMI tracks clarify John

Lennon's penchant for rhythm 'n' blues and George Harrison's preference for

and George Harrison's preference for rockabilly. Ringo Starr's energetic drumming shows that he was no cipher.

The collection also has an attractive booklet with an essay by Derek Taylor, the band's pal and one-time publicity officer, and detailed annotations by Kenin Walland and the publication and the vin Howlett, a BBC producer and the author of "The Beatles at the Beeb," a study of the group's radio life. Yet here, too, there is obfuscation.

too, there is obtuscation.

In a rare example of BBC fudging, the solo from the EMI version of "A Hard Day's Night" — Harrison on 12-string guitar with the group's producer, George Martin, doubling on piano — was edited into the BBC performance.

Collectors have long assumed that Harrison was unable to play it properly

Harrison was unable to play it properly that day, although he later performed it in concert. Don't expect clarification

here: Howlett matter of factly refers to the edited piece as Martin's piano solo. But "Live at the BBC" cannot com-pare to "The Complete BBC Sessions" (Great Dane; nine CDs), a boxed set recently released in Italy, where copyright protection for broadcast lasts only 20 years. The lavishly annotated Great Dane box includes 239 performances and a few outtakes that were not broad-

All 36 non-EMI tracks are there. And the shows, with their between-songs banter largely intact, are presented chrono-logically. The set's quality varies, but some tracks ("I'll Be on My Way" and "Johnny B. Goode." for example) sound better than on "Live at the BBC."

## 'New England': Britons in Bitter American Exile

By Sheridan Morley

ONDON - Somehow we never expect American contemporary dramatists to be Chekhovian, Accustomed to the Ibsenite severity of an Arthur Miller, the Deep Southern neurosis of a Tennessee Williams, or the raw strengths of Shepard or Mamet, we have yet to come to proper terms with the literary greatness of A. R. Gurney or Richard Nelson. Gurney is indeed shamefully neglected over here; Nelson has had rather better luck in that the Royal Shakespeare Company has adopted him as their tame American these last five years and stayed with him, even when, as in "Columbus," the going got critically rough.

Nelson, back now at the Barbican Pit with "New England" (for my money the best new play of the year if we give comedy awards to "Dead Funny" and "My Night With Reg"), is at his strongest when writing of exile. Whether it's Czechs in New York, Americans in Moscow or a group of U.S. college professors wearily doing the to the man or the manner of his death, literary landmarks of old England, he has appalling though both are, but to the nacornered the market in displacement.

What we have is a weekend in the coun-

**BOOKS** 

food and the wine are an impor-tant part of the scenery. religious wars, feudal rivalries something and now is just an-and monarchical madness, into other place to stand in line be-

his superintendent of finance,

visit Provence, the Languedoc,

the Dordogne, the Loire Valley

gently, with precise information

from one place to another, what

to budget for this or that sight;

Although the book is written

and the Ile-de-France.

in fact in Connecticut, but the New Englanders are virtually all British passportholders who have ended up in disgruntled American exile, teaching or painting or writing in a land they hate but for various familial or financial or temperamental rea-

sons find themselves unable to escape. They are all members of one extended family, brought together by something a

#### LONDON THEATER

little unfortunate which happens just as the play begins. Its apparently central character, a faithless old music professor, blows his brains out across his desk.

The relatives then gather for his funeral. His twin brother (played not surprisingly by the same actor), his three children, his girlfriend, a disenchanted observer and a wonderfully querulous and imperious French daughter-in-law all sit around his kitchen in Connecticut objecting not really ture of their promised land.

Just as in "Some Americans Abroad" try. The phrase at once suggests an unholy Nelson perfectly caught the insecurities of

This is true of famous "tour-

and architectural line and stick

to places that not only should be

seen but can be seen, means the

and illuminating trip and a

As Caro takes us time-travel-

nal Herald Tribu

much has changed for the worse

the light of the Renaissance, up side a lot of people with video to Louis XIV's punishment of cameras.

Nicolas Fouquet, for the in-the- ist sights" all over the world, of

king's-face magnificence of course, and this is why Caro's

Vaux-le-Vicomte. And thus we approach, to follow a historical

Caro brings the reader along difference between a rewarding

roads to choose, how much time ing, we share her sadness at how

she is also helpful on where to since 1974. Still, she will not be linger, on what towns are pleas-

ant places to have a long coffee al and historical wealth of

or a picnic, and which are dull France, and has climbed to

or overcrowded or seem to have many a troglodyte church and

metamorphosed into parking remote keep to see it.

on how long it takes to drive frustrating tramp.

mix of Sondheim and Turgenev, and you the backpacking academic, so here be pin-would not be that far off the mark. We are points the classic British resentment of American life, a mixture of irritability at apparent ingratitude and incomprehension at the face in the mirror which sud-

denly changes while yours stays the same. We expect Americans to be our children, and our benefactors, and our perennial hosts. We don't expect them to be our guests or our replacements, and when they turn nasty all we can really do is bitch about their less attractive characteristics.

title but about the old England where things like other countries were still manageable and knew their place.

Peter Gill brilliantly orchestrates the best ensemble cast in town.

Having given us, in "Street of Croco-diles," one of the best and certainly most inventive theatrical evenings of the year, the Theatre de Complicité group now end it with one of the worst. On the National's Lyttelton stage, "Out of a House Walked a A lot of bitching goes on here, adding up to a play not about the new England of the absurdist writing of Daniil Kharms grave and the pale.

what "Crocodiles" did so triumphantly for Bruno Schulz. The problem is that while Schulz was clearly a lost talent worth rediscovering, Kharms defies all attempts to arouse any interest in us.

A talented cast of actors, dancers, musicians and mimes is therefore left floundering around in the (often literal) dark trying to make some sense out of a chaotic kind of nihilism. Only Kathryn Hunter as a corpse regularly flailing back to life seems to have any real energy, and even that characteristically comes from beyond the

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## A Lively Cast for 'Chantecler'

By Thomas Quinn Curtiss International Herald Tribune

ARIS — Jérôme Savary's adaptation and direction of "Chantecler" at the Chaillot is closer to Walt Disney than barnyard in southern France.

Its hero, Chantecker, a rooster, is proud of his alarm-clock "cocorico" that awakens the community. He believes that his morning cry brings dawn, but he misses a sunrise to save a golden pheasant hen from hunters. His pride is restored when he is consoled that he is one of the helpers, if not the only one, who makes the sun rise.

An excellent company has been assembled. Jean-Claude Drey-fus is a memorable Chantecler and Marc Dudicourt is perfect as Patou, the tired old dog. Evelyne Buyle as the guinea fowl, Agnès Soral as the golden pheasant hen, Maxime Lombard as the blackbird and Laurence Roussarie as the cat are precious jewels. Robert Hossein's "La Nuit du Crime," based on a novel by

Steve Passeur, has opened at the Théâtre de Paris. It would be a crime to reveal the secrets of this detective piece, but don't miss the first five minutes or you will not understand the story. In a mansion 12 characters are present and all are suspects. The rest you must see for yourself.

This year marks the tricentenary of the birth of Voltaire and several theaters are presenting shows based on his life and writings. A theater in Montmartre, La Comédie de Paris, has dramatized Voltaire's writings into witty sketches in "Voltaire



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Rousseau." At the Hôtel de la Monnaie, to accompany an exhibit of portraits and letters of Voltaire, a theater company is presenting "L'Opéra de la Foire Saint-Voltaire," a potpourri of Voltaire's notions superbly accompanied by music.

In "Comment ça commence?" at the Bouffes du Nord, Bernard Haller, an extraordinary solo artist, enacts Charon, who ferries the souls of the dead across the river Styx. Charon complains of the increasing traffic and, worse, finds living beings aboard. He does not know what happens to his cargo when they land on the far

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lyrical recollection of trips to

Europe, beginning in 1974, taken by Caro and her husband,

Bob, who in another life is Lyn-

don Johnson's biographer but

in this book is a benevolent,

mostly patient and utterly rea-

Caro studied medieval histo-

She begins in the ruins at Or-

ry in college, and throughout this book she is taking the phys-

ical measure of the past.

sonable traveling companion.

for visitors who don't know France well, it is packed with information even for people who do (and occasionally contains, unfortunately, the kinds of errors in French that ought to be caught by editors). Caro does not seek to be exhaustive about hotels or restaurants, but she tells us about the ones that have become favorites and about others that have failed

She approaches every new step visually — what's the view from the hotel or restaurant. what can be seen and measured and studied before it is visited. Caro is an opinionated traveler, appalled by French driving (this is a nation of tailgaters),

taking no guff from unpleasant

restaurateurs and snotty tour

guides, and refreshingly direct about what to avoid. She is quite right to warn the visitor against Versailles, which in the 1960s could be visited with the expectation of seeing



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#### SPONSORED SECTION

# GERMANY

#### CRAFTING CONSENSUS

Substantial progress on key issues is expected at Essen.

history, the European Union has displayed an unexpected ability to find consensus and to renew itself. In a time fraught with critical issues at the past's events and and marked by the need to make further advances toward a new kind of union, consensus-building has been a leitmotif of the German presidency. The EU summit on December 9-10 in Essen is expected to display this aptitude once again.

THE SECOND CONTRACTOR OF THE SECOND CONTRACTOR

Essen is expected to produce substantial progress on key issues. The deterioration of the atmosphere is perhaps the most pressing of all environmental problems. On the table in Essen is a comprehensive proposal on reducing amounts of carbon dioxide in the atmosphere by setting graduated "taxes" on excess emissions. Advanced by Germany, the tax concept builds on the ideas and the impetus of 1992's "Rio I" conference on the environment. The proposal, in turn, is to form a cornerstone of the work of "Rio II" ("The Conference on the Climate"), to be held in Berlin March 28-April 7.

Combating racism

Xenophobia is endemic throughout the world. To combat it in Europe, a sweeping initiative is up for consideration and probable approval at Essen. This antiracism initiative arose from joint deliberations conducted by France and Germany.

The Baltic countries have joined a gratifyingly long list of countries in Central and Eastern Europe commending themselves for member-

ship in the EU. The summit is expected to approve the strategy for dealing with expansion. "Continuing,

coordinated work has preceded the formulating of these propos-

als," says Klaus Klaus Kinkel, Germany's Kinkel, Ger- foreign minister: "This many's foreign continuity is no accident."

minister. He adds: "Germany's technologies - and not work during its presidency builds on that of the Greek one which preceded it, and will furthered by the French and Spanish ones following. This continuity is no accident, but rather the product of a consensus reached by

At critical junctures in its these countries. This emphasis on constant and concerted consensus-building has ensued directly from the EU's past, from our looking learning lessons from them.

> Two steps forward Mr. Kinkel is referring to two of Europe's most important steps forward - the "Delors push" toward the European Single Market in the mid- and late-1980s and the formulation of "Open House Europe" over the last few years. Both of these initiatives followed the same pattern. An era of uncertainty and doubt about the EU's fundamental role - think back to all the talk about "Eurosclerosis"

"Fortress Europe" - was succeeded by a broad-based agreement on courses of ac-

Through this pattern, the idea has understandably arisen that a sense of crisis is needed to trigger consensus-building," Mr. Kinkel says. The consensus that is being built during these four presidencies will dispel that no-

The summit's location provides a timely example of what consensus-building can achieve. By building a broad-based public- and private-sector coalition, and through years of patient, persistent work, the Ruhr district has completely transformed itself.

Clean, green Ruhr

Today, the Ruhr is green (62 percent of its area consists of parks, lakes, farms and gardens), clean in terms of air

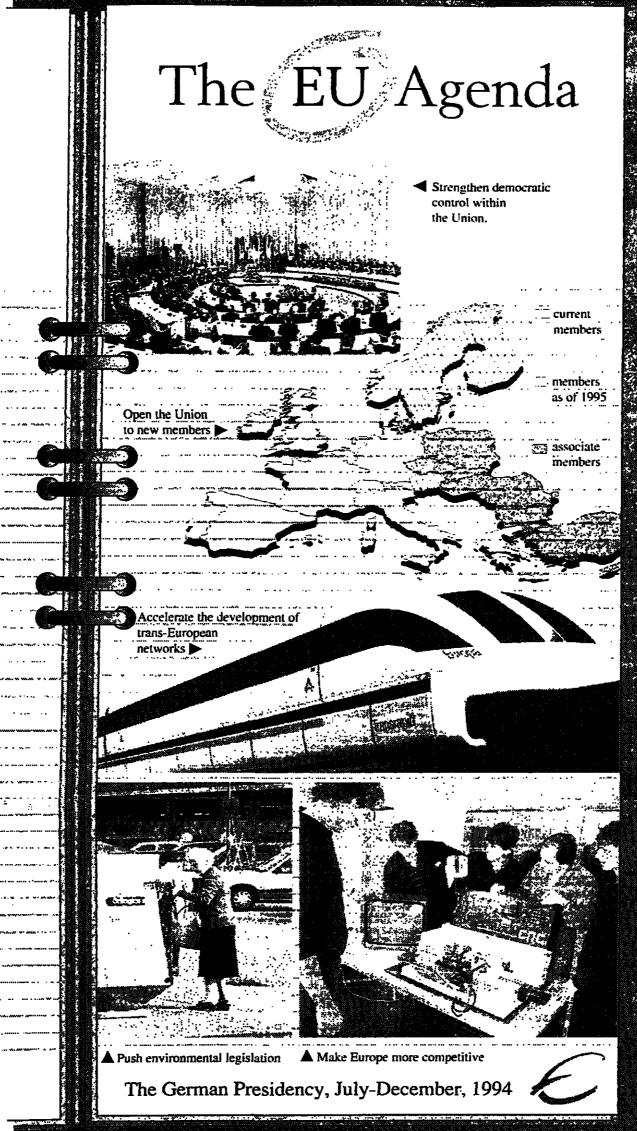
and water quality, and diversified. The region's 200 billion Deutsche mark (\$127.9 billion) economy is centered around technical and trading services, automotive and electronic engi-

neering, and chemical and environmental

around the smoking steel mills and looming coal mines of the past. Germany's consensus

it did not have to be built or Continued on page 14

about the EU and its role in





first time since our country egained its unity in October 1990, Germany assumed the presidency of the Council of the European Union. The federal government is utilizing the six months of this presidency to accelerate progress toward successful completion of the individual stages leading to the political and economic union of Europe delineated in the treaty of Maastricht. The Intergovernmental Conference scheduled for 1996 will mark one such important

The unification of our country has not altered the European orientation of our policies. German unity and European unification – as Konrad Adenauer himself once said - are two sides of the same coin. One thing is certain as far as we Germans are concerned: There is no alternative to European inte-

. ine European Community has proved to be an anchor of stability for peace, freedom and economic prosperity. For Germany, the country with the most neighbors in Europe, continuation of the process of European unification is the key to its fate.

The great challenges of the future can no longer be mastered at the national level alone. In order to alleviate unemployment, safeguard European competitiveness. resolve the issue of asylum, protect the environment and combat international drugrelated crime, we in Europe must act together. These priorities have dictated the agenda of the meeting of the European Council to be held in Essen on December 9-10.

At the top of the agenda in Essen is the securing of Europe's position as an attractive industrial and business location, as well as the reduction of unemployment on the basis of the White Paper submitted by the president of the European Commission, Jacques Delors. The establishment and development of trans-European networks in the area of transport, energy and information infrastructures take on special importance in this context. These networks constitute a key precondition for Europe's future ability to contend with increasingly intense international

competition. Secondly, we must strengthen cooperation in the fields of domestic security and legal policy. In view of the growing threat that international crime, the drug Mafia and terrorism pose to our liberal democratic societies, it is essential that we make swift progress. Our accomplishments in precisely this area will be the yardstick by which the citizens of Europe measure the success of European unifica-

Establishment of a European police authority is long overdue. We want to see the Europol Convention concluded before the end of our presidency. It is equally important that we finally reach a consensus on asylum and

immigration policy. Thirdly, we will do our

n July 1, 1994, for the sions of the treaty of Maastricht pertaining to the Common Foreign and Security Policy are resolutely implemented. A united Europe can only then appropriately and effectively bring its interests and values to bear on a global scale if it speaks with one voice - especially in times of crisis.

Fourthly, we must focus particular attention on drawing the young democracies in Central, Eastern and Southeastern Europe closer to the European Union. The countries of the former Warsaw Pact look to the European Union with high exetations.

We dare not turn them away as they approach us. for to do so would unleash a new wave of instability on our continent. Cracow, Prague and Budapest are great centers of European culture just like Paris, Geneva or Weimar. The idea that the western border of Poland Over the course of the past could permanently form the ropean Union is unacceptable to me.

Fifthly, we will seek to encourage greater transparency within the European Union and bring it closer to its citizens by consistently and resolutely applying the principle of subsidiarity. Centralism reflects neither the will of Europe's citizens nor does it serve their inter-

All the more important, therefore, is the message of Maastricht, namely for a Europe which is in closer touch with its citizens, a Europe in which subsidiarity and the federal system can also be experienced in everyday

Sixthly, Germany will continue to strive to strengthen democratic control within the European Union. One result of its efforts is the full involvement of the European Parliament in the preparations for the 1996 Intergovernmental Conference. Another focus of German endeavor is the intensification of cooperation between national parliaments and the European Parliament

As we travel the road to a unified Europe, we must devote ourselves to two important tasks at the same time: the deepening of integration and the enlargement of the Union. These goals are not mutually exclusive - rather, they can and must complement one another. Following the positive outcomes of the referendums in Austria, Finland and Sweden, there are no more obstacles to the enlargement of the Union, scheduled for the beginning of 1995.

The accession of these countries will enrich the whole of Europe - politically, economically and culturally. Hereafter as well, the European Union will continue to be open to new mem-

My vision for Europe in the 21st century is a Europe in which all the citizens of our continent can enjoy the blessings of peace, freedom, prosperity and social security. Germany's policy on Europe is oriented toward this goal. I would like to invite every citizen of Europe to work with us to make this part to ensure that the provi- vision materialize.

#### FOREIGN INVESTMENT FUELS REBUILDING

he reconstruction of Germany's new states has been one of the most closely watched, most often discussed processes in modern economic history," says Theo Waigel,

Germany's minister of finance. The key question is whether the upswing will suffice to generate broad-scale economic reconstruction. According to a recent study, that seems to be happening. As of September, the new states' economies are growing at an 9.5 percent annual rate and their industrial sectors at 25.5 percent.

The number of "active" companies forming the region's private sector is now more than 460,000. Of these, 14,240 are industrial companies privatized by the Treuhandanstalt. The agency will turn over the remaining hundred in its portfolio to its successor agencies

on December 31, 1994. For many observers, the monthly foreign investment indicators are the most important, since they depict the nternational business community's evaluation of the re-

construction process. Through the Treuhandanstalt, some 900 non-German companies have invested an estimated 25.4 billion Deutsche marks (\$16.3 billion) in Germany's new states. Another 700 non-German companies have invested

Theo Walgel, Germany's fi-12 billion DM in the new nance minister. states' production and technical services sectors through direct and greenfield investments. Perhaps a thousand more have set up franchises or

sales offices or found local representatives in the new states. One problem with keeping track is that foreign companies are not required to register their investments anywhere in Germany, explains Bernard Veltrup, senior business development official at Germany's ministry of economics, over the next 10 years.

adding: "In any case, a current center of foreign investment interest in the new states is in the forging of joint ventures, which are especially difficult to monitor.

Despite tight corporate budgets and intensive global competition for investments, many of the world's leading companies have staked a large portion of their capital resources on the future development of Germany's new states. "Dow to buy core of East German chemical sector," ran

the mid-October headline in the world's business papers. The 2.9 billion DM investment by the U.S. Dow Chemical is to be made through its German subsidiary, Dow Deutschland, with Russia's Gazprom scheduled to join in at a later date; the acquisition was a range of chemical facilities in Saxony-Anhalt's Böhlen, Buna and Leuna.

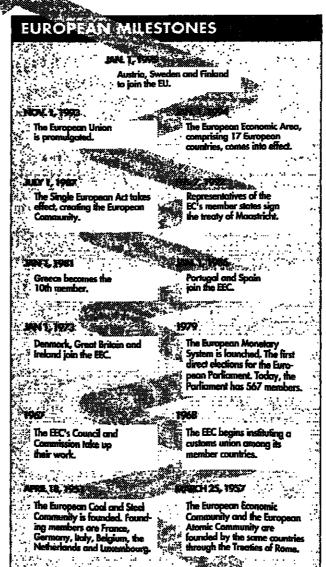
Belgium's Cockerill Sambre has acquired a majority stake in Eisenhüttenstadt's Eko Stahl AG, with approval still pending from Brussels.

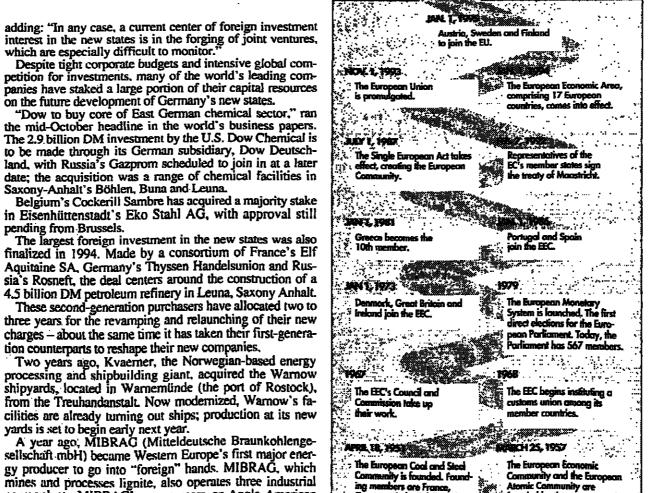
finalized in 1994. Made by a consortium of France's Elf Aquitaine SA, Germany's Thyssen Handelsunion and Russia's Rosneft, the deal centers around the construction of a 4.5 billion DM petroleum refinery in Leuna, Saxony Anhalt. These second-generation purchasers have allocated two to

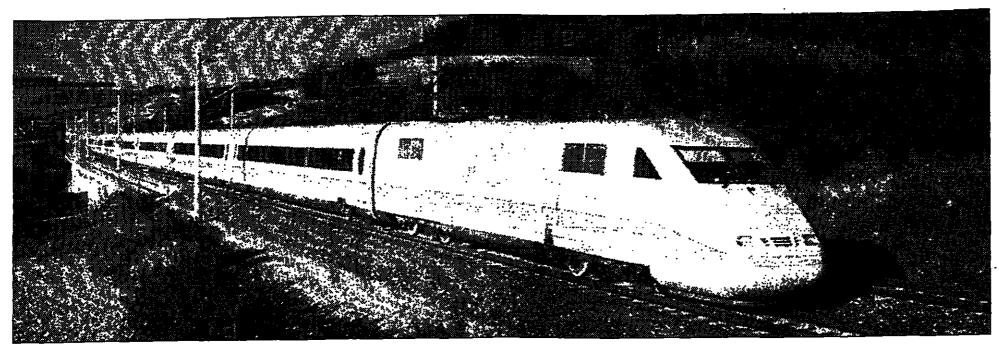
tion counterparts to reshape their new companies. Two years ago, Kvaerner, the Norwegian-based energy processing and shipbuilding giant, acquired the Warnow shipyards, located in Warnemunde (the port of Rostock), from the Treuhandanstalt. Now modernized, Warnow's fa-

yards is set to begin early next year.

A year ago, MIBRAG (Mitteldeutsche Braunkohlengesellschaft mbH) became Western Europe's first major energy producer to go into "foreign" hands. MIBRAG, which mines and processes lignite, also operates three industrial power plants. MIBRAG's new owners, an Angio-American consortium, plan to invest 1.3 billion DM in the company







#### CHIPS: OUT OF RED

The tide has turned for microelectronics companies.

Deutsche mark (\$1.7 billion) investment in a microelectronics facility in north Dresden is the most prominent sign of microelectronics growth. The facility will start production in late 1995; the ultimate product will be 256-megabit chips.

"Until a few years ago, computers accounted for 90 percent of all chip use. With computers becoming a mass-market item, chips were being commoditized bad news for Europe's highend producers," says Jürgen Knorr, head of Siemens'

semiconductor division. "Then came the telecommunications boom and the computerizing of production operations. These areas have a great and growing need for ASICs [application specific integrated circuits] and other building services - areas in which we in Europe had been working for years," European adds Mr. Knorr. In 1993, program.

conducted with other regions.

mania and Bulgaria).

Increasing access to the market

the CIS region showed sharp rises.

environmental and economic costs.

countries over the 1990-1995 period.

Role extends beyond Europe

EU Outreach

No part of the world is foreign to the EU.

L he European Union conducts one of the world's most ac-

tive foreign policies, judging by the number of negotiations

The former European Community launched its "political

cooperation" work in 1969. In 1987, the Single European

Act upgraded this activity to the "implementation of the

Intense negotiations for admission to the EU continue:

Nine countries now have various forms of associate mem-

bership in the EU, six of them from Central and Eastern Eu-

rope (Poland, Hungary, the Czech Republic, Slovakia, Ro-

Both the EU and these associates are implementing complex

schedules to progressively dismantle tariffs, quotas and oth-

er barriers to trade. Now moving into associate status are the three Baltic countries, each of which already has an extensive "free-trade agreement" with the Union. After prolonged

negotiations, several CIS countries are now finalizing "partnership" agreements with the EU. These negotiations have

facilitated expansion of trade and other business relation-

ships. In 1993, both the EU's exports to and imports from

Through the PHARE (originally, Poland-Hungary Assis-

tance on Economica Reconstruction; it now applies to all of

Central and Eastern Europe) and TACIS (Technical Assis-

tance to the Commonwealth of Independent States) pro-

grams alone, the EU provided this region with 1.5 billion

Ecus (\$1.2 billion) in 1993. Current plans are for PHARE to

Dwarfing that figure are the amounts provided by individ-

ual countries. Germany, for instance, has supplied over 110

billion Deutsche marks (\$70.9 billion). This figure includes

bank sureties, export guarantees, moneys granted to build

homes for returning soldiers and the country's assumption of

The EU has long been the leading market for African,

Caribbean and Pacific (ACP) countries, thanks to the series

of Lomé agreements concluded between the EU and these

countries. In force until the end of the decade, Lomé TV pro-

vides unrestricted access to the EU's market for 99.5 percent

of all ACP products. The EU also funds a large-scale export

revenue stabilization agreement for the ACP countries. All

told, the EU has allocated 14 billion Ecus to support ACP

ASEAN (Association of South East Asian Nations) is one

be allocated 7 billion Ecus over the next five years.

community's common foreign and security policies."

Diemens' 2.7 billion Germany's microelectronics producers recorded a 26 percent rate of turnover growth. This year looks even better.

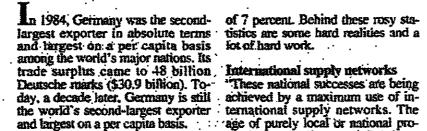
Pacesetter Siemens' semiconductors division recorded a 40 percent rise in turnover and a return to profitability in fiscal year 1993-94 (to September 30). Temic, Bosch and the country's other leading microelectronics producers report similar results.

Two years ago, the industry was seen as a dying relic of Europe's failed industrial policies. The situation today is very different. Microelectronics plants are being built or expanded in Bavaria, Baden-Württemberg, Thuringia and Brandenburg. "I think it would be fair to call it the European chipmakers' great break-out from the computer ghetto," high-end chips, plus related says Guy Dumas, vice chair-integration and systems man of the board of JESSI (Joint Electronic Submicron Silicon Initiative). the pan-European microelectronic

## GERMAN INDUSTRY MOST SUCCESSFUL IN MOST COMPETITIVE SECTORS

High-tech circuits: for transporting people (top, the inter-City Express) and information (above, water fabrication).

Orders for Germany's industrial products are up 10 percent this year. Another special accomplishment.



world's trade. Garmany's trade sur-plus will amount to 74.5 billion DM this year, according to Germany's association of large-scale and wholesale traders. The country's overall balance of payments will probably he somewhat is the red

A special accomplishment Aspensal accomplishment because the level of competition and the number of very capable competitors have dramanically increased over the last flecade, says klass Brückner, president of Mannesman Hitmenschalk. It is a special accomplishment because the Capabana beauty and the complishment because the complishment because the complishment because the complishment because the complex to the com cause the Germans have been most where the competition and competi-tion are smoogest and in which we were supposed to be weakening?... In 1993, Asia registered as im-

pressive 10 percent rate of growth. German exports to Asia outpaced that figure, rising 14 percent, with a phenomenal 68 percent rise in exports to China. According to Dousche Industrie und Handelstag. Germany's federation of industry, the Asia-Pacific region now as

counts for 10.8 percent of Ger-many's exports, a bit less than don-ble its share a decade ago. Customers in Asia, North and South America and the world's other high-growth markets are porchasing such big-ticket items as steel milis, power plants and the mannfacturing facilities from German manufacturers. For the first three quarters of 1994, orders for German. capital goods from abroad are up 11: percent, 40 percent of these orders are from the Asia-Pacific region, German exports as a whole are runring 8 percent higher, a bit better than the average global trade growth

In 1984, Germany was the second- of 7 percent. Behind these rosy sta- many's domestic manufacturing largest exporter in absolute terms tistics are some hard realities and a sector has been faring well in this

day, a decade later, Germany is still achieved by a maximum use of inthe world's second-largest exporter ternational supply networks. The and largest on a per capita basis. age of purely local or national pro-

Accounting for 11.4 percent of the ... duction is over," says Mr. Brückner. Today, Germany's capital goods producers purchase everything from raw insterials to software engineering services all over the world, always with the goal of maximizing the cost quality relationship.

Due to such practices, the country is also the world's second-largest impower, set to purchase 604 billion DM in goods abroad this year.

As the latest statistics show, Ger-

whole to a 2.8 percent rate of growth. Orders for industrial products - a key early indicator - are up a strong 10 percent. U.S. companies satisfied According to a recent poli conducted by the American Chamber of Commerce in Germany, 92 percent of all

era of internationalization, Profiting

from increasing non-German pur-

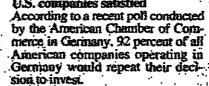
chases of such items as microelec-

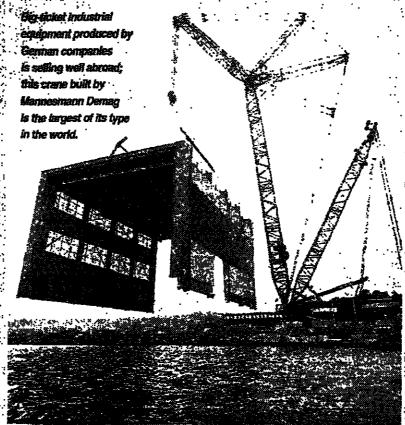
tronic components, industrial pro-

duction is now set to record a turn-

around of 1.5 percent growth in

1994, propelling the economy as a





#### ROAD, RAIL AND INFO SUPERHIGHWAYS

The EU's fourth "framework" allocates 25 billion Deutsche marks to R&D in the EU in 1995-1998.

A possible "topping up" of 1.4 billion DM is to be decided on by the European Council and the European Parliament in 1996. Of this funding, 27.5 percent will be devoted to ICT (information and communication techproposed "information highways."

and the second state of the second second

One key result of these and past allocations and of

pan-European research pro- ly has 58,000 kilometers of jects is the transformation of Bonn into a major European research center through the founding of CAESAR (Center of Advanced European Studies and Research) in the city. These institutes will nologies) and specifically to concentrate on setting up interfaces among physics, chemistry and biology.

Six-year timetable

high-speed rail track, 12.000 kilometers of navigable waterways, 250 airports and some 400 billion Ecus budgeted for the upgrading of a large portion of each of these transport infrastructures, as well as those of the new member countries and of adjoining regions. This figure is to be spent within Germany's involvement in The European Union curent- the next 15 years. The EU up to 50 percent by 1997.

roads, 23,000 kilometers of

has deemed 220 billion Ecus worth of projects as "urgent" and set a six-year timetable for their completion. Eleven projects have been set for immediate realization, including five express rail

Thanks to these expenditures, travel times on such important routes as London-Paris-Cologne and Frankfurt-Milan will be trimmed

## 'ICE TRAIN' SPARKS INDUSTRY REVIVAL

The ICE leads the way to export growth.

hey are not figures to business in ICE trains. Up to send people into future shock: savings of 25 minutes between Hannover and Munich, 39 minutes between Magdeburg and Berlin. They have, however, sufficed to revitalize an entire means of transportation.

The line dividing slow and inconvenient from quick and attractive is a fine but very important one. For many people, Germany's train system crossed that line in June 1991, when the "Inter-City Express" (ICE) was put into operation. Initially serving 11 major German cities, the ICE was an instant hit, thanks to its 250 kilometeran-hour top speeds and its sleek white design.

Service in new states Use of the ICE has grown 56 percent over the last two years, nearly singlehandedly reversing the decline in rail passenger totals. Part of this growth has been due to the linking of a further 16 cities into the ICE hourly service grid. Of these cities, five are in Germany's new states. Today, Magdeburg is served by 90 inter-regional express trains (ICE, IC, EC class) every day. Before German unification, that number was, of course, zero.

To upgrade the new states' woefully inadequate track to IC/ICE levels, some 24.5 billion Deutsche marks (\$15.7 billion) have been invested in their rail network, with some 3,000 kilometers of track already restored, built or extended.

This has been money well invested, according to Munich's IFO (Institut für Wirtschaftsforschung) economic forecast unit: Passenger use in the new states is

up 28 percent in 1994. This popularity extends throughout Germany. Situated at the crossingroads of two major rail lines, Hannover does a "gold rush"

four arrive and leave every 15 minutes during rush hour,

Trends such as these have led Deutsche Bahn AG, the country's federal rail com-pany, to make "the single largest order in rail history." in the words of Munich's Suddeutsche Zeitung. The 5.5 billion DM order, a mix of outright purchases and options, includes an individual one for 50 ICE units. Thirteen will be used to extend ICE services to the Netherlands and France.

Prime beneficiaries of the ICE-led rail revival are the country's 53 rolling stock manufacturers. In 1993. their sales amounted to 11.84 billion DM, of which 40 percent went to customers abroad, specifically to those in America and Asia. The Germans hold just under one-third of the entire world rail market, according to the German technology weekly VDI Nachrichten.

In mid-1994, while the ICE was being showcased in trial runs in the U.S., Siemens was booking a I billion DM order, along with General Motors, for 350 advanced locomotives from an American customer.

In Malaysia, AEG secured a 735 million DM order from Kuala Lumpur's mass transit system. And the Germans made a key breakthrough into Japan's market, booking an order to supply locomotive electronics to a local producer.

With other large-scale orders in the works, the German rail industry would seem to be facing a promising future - especially now that its flagship product finally has that a memorable, thus marketable, nickname. Seeing the ICE streaking its snowy white way down America's tracks, local bigcity kids came up with an obvious but good cognomen for it: "the ice train."

#### **ENERGIZING** THE ECONOMY

Environment-friendly programs can boost growth.

espite evidence to the contrary, many people still identify cleaner air and water with an automatic loss of GDP growth, industrial base or personal mobility.

During Germany's unparalleled, decade-long economic upswing - which led to a cumulative growth of 70 percent in GDP - declines in the levels of sulfur dioxide, dust, carbon monoxide, energy use and the contamination of all major West German waterways amounted to between 15 percent and 75 percent, depending on the area.

During this period, Germany's public and private sectors steadily increased their investments in environmental protection. Today, Germany allocates 1.7 percent of its GDP to environmental protection every year, ranking it second in the world in such expenditures, behind Denmark and just in front of the United States.

Manufacturing leads the way

This emphasis on environmental protection has been especially strong in the manufacturing sector. According to Germany's Environmental Protection Agency, the country's manufacturers have invested 80 billion Deutsche marks (\$51.6 billion) in environmental protection facilities and equipment over the last 20 years. The manufacturers allocate more than 5.1 percent of operating output to environmental protection, making them the world's leaders in this regard.

One of the beneficiaries of this investment has been the country's environmental technologies sector, boosting it to an increase in output - and thus producing further economic growth and job creation for the country as a whole.

In 1993, the 58 billion DM in goods and services turned

over by Germany's environmental sector ranked it number one worldwide, according to a study by a German consulting group. The figure represented 20.5 percent of the world market and translated into a rise of 20 percent over 1990.

Furthermore, the country earned some 11.3 billion DM in 1993 through straight exports of environmental-protection systems, equipment and services.

A mastery of environmental technologies has given Germany's capital-goods producers a major edge in such highgrowth markets as China, Southeast Asia and Japan, "Our clean-firing technologies were definitely a factor convincing the Chinese to purchase equipment from us," says Heyo Schmiedeknecht, chairman of the board of Oberhausen's Deutsche Babcock AG, now becoming a major supplier of facilities for China's power-generating sector.

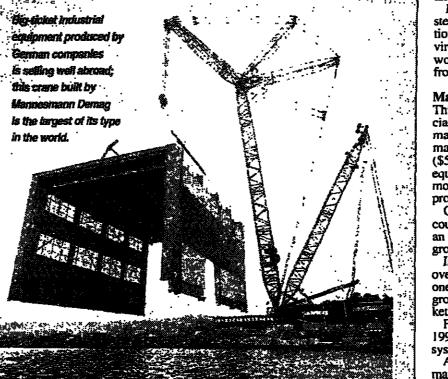
As the Environmental Protection Agency points out in the 1993 installment of its annual audit on the country's environment, sharp reductions in the levels of many classic pollutants have been achieved. Other pollutants are proving intractable, however, and many substances have only now been identified as posing a danger to health and habitation. Most importantly, dealing with pollutants requires coordinated transnational action.

The implementing of initiatives at this level is precisely the idea behind the staging of the Conference on the Climate, to be held in Berlin March 28 -April 7, 1995 by the states that have signed the Convention on the Climate.

"GERMANY"

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of the EU's oldest and most well-developed counterparts. Not surprisingly, it was with ASEAN that the Europe concluded its first full-fledged trade and economic agreement 14 years ago. Since then, the volume of trade between the two regions has quadrupled, to 49 billion Ecus in 1993. Another such agreement and another such story may be in the making. Impelled by the recent accession of the Republic of South Africa to the Southern African Development Community (SADC), the southern African organization is now

busy restructuring the ties among its 11 member countries, whose combined population of 130 million accounts for half of Africa's total economic output.

Market ties are already well developed. Forty percent of the SADC countries' imports come from the EU, and 30 percent of its exports go to the EU, which also supplied 5 billion Ecus over a 17-year period for the development of SADC's member countries and of the organization itself. The EU's member countries also provided generous amounts of support on their own, with Germany giving some 7 billion

Deutsche marks (\$4.5 billion) during a recent period. A full-fledged accord between the two organizations is anticipated. At an early September meeting in Berlin, ministerial-level delegations from the EU and from SADC set up a high-ranking work group. Its job; to formulate individual. detailed proposals on a new relationship. Its first meeting is to be held in Malawi in January.

M

RECOVERY AND DISCOVERY

Engineers are rebuilding business bases and restoring the environmental balance.

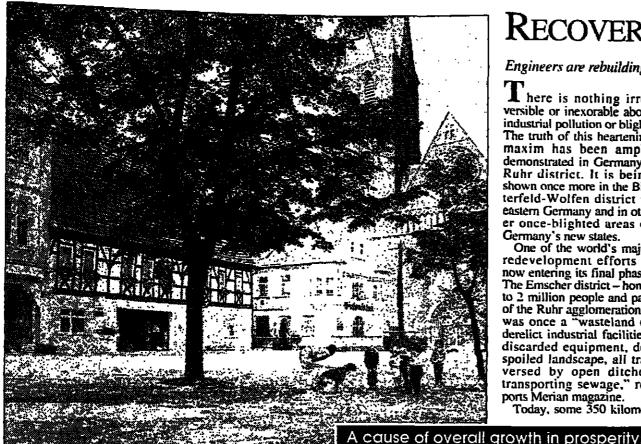
restored to their preindustrial

state. The Emscher district

has added on 320 square

kilometers of future parks -

all former industrial sites.



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Bitterfeld, where a wide-scale cleanup has dramatically improved air and water quality.

#### **NEIGHBORS SHARE** COMMON CAUSES

Business parks, trade centers and aspirations.

If you have heard of Vaals, Forbach, Vogelsheim or Slubice, you are either a person with an encyclopedic knowledge of European geography or a resident of Aachen, Saarbrücken, Freiburg or Frankfurt an der Oder, respectively. As a resident, you have not only heard of these cities, but you also probably shop, work or even live in one of them.

117

"Transnational areas" are those whose "non-local" transactions exceed local transactions. Thanks to the growing volumes of twoway traffic across their borders, these four pairs of

towns are now transnational. For the first three pairs, the fact that residents are free to live, shop and work guages to technical staff.

on the other side of the border is a product of the European Union.

For Frankfurt an der Oder, the East German state of Brandenburg and Slubice (Poland), the free flow of people, goods and services is a direct result of the end of the Cold War. The fact that there are so

many jobs to work at and so many goods to exchange is the result of the formation of areas like Saar-Lor-Lux, a Euroregion in which states and provinces from four nations work together on everything from harmonizing corporate accounting methods and environmental regulations to promoting the teaching of each others' lan-

#### here is nothing irre- ters of waterways are being versible or inexorable about industrial pollution or blight. The truth of this heartening maxim has been amply demonstrated in Germany's Ruhr district. It is being shown once more in the Bit-

er once-blighted areas of Germany's new states.
One of the world's major redevelopment efforts is now entering its final phase. The Emscher district - home to 2 million people and part of the Ruhr agglomeration was once a "wasteland of derelict industrial facilities, discarded equipment, de-

ports Merian magazine. Today, some 350 kilome-

in the country

German economic growth

Exports per capita

GDP per capita

35000

30000

25000

20000

15000

10000

For sheer imagination and

extent of endeavor, Bran-

denburg and Poland may be

the leaders of the pack. For

their border region, the two

countries have created an in-

ternational park in the Oder

wetlands and embarked

upon the building of a Euro-

pean University, a World Trade Center and a business

development center, in addi-

tion to setting up a wide

nical staff, students, teachers

and folklore groups.

range of exchanges of tech-

Old industrial structures. train stations and coal-minterfeld-Wolfen district in ing facilities have been turned into technology ceneastern Germany and in othters, offices and commercial parks. Residential neighborhoods have been refurbished, and new malls and commercial centers have been built in the Emscher district's 17 center cities. The state-owned IBA (Internationale Bauaustellung) Emscher Park, which started its work in 1988, has been spoiled landscape, all trainstrumental in these efforts. To date, the IBA's work has versed by open ditches transporting sewage," recost 2.5 billion Deutsche marks (\$1.6 billion), onethird of which has been in the form of private-sector investment. A significant por-

> Greening of the region The progress in Emscher is only one part of the greening of the Ruhr district, home to 5.4 million people and Europe's largest industrial me-tropolis. Today, 62 percent of the Ruhr is green, wet or fertile. The region's namesake, the Ruhr river, is a venue for swimming, sailing and sightseeing. Its water

tion of the rest has been pro-

vided by the EU's various regional restructuring funds.

among Europe's rivers. Four years ago, Bitterfeld (located in southeastern Sax-

After nearly five decades of very close relations, it is not surprising that there are so many organizations promining the man-U.S. ites.

In the besiness mens, there is the Cat. man-American Chamber of Compaire, with seven offices in the United States of Commerce in Germany, has its lusting program. Field Services Founteen of Commerce in Germany, has its lusting program. Field Services Founteen of Commerce in Germany, has its lusting program. Field Services Founteen organizations promises social, personal and intellectual ties between the two-committees.

GERMANY AND THE L

quality is one of the highest

ony Anhalt) was being routinely and inaccurately labeled "the most polluted place in the world." There were (and are), unfortunate ly, hundreds of other places involuntarily vying for this dubious distinction. Of equal concern to local inhabitants was the source of this pollution, the local chemical industry, which was also the region's largest employer. Financially and ecologically, Bitterfeld seemed to have no future.

Four years after unification. Bitterfeld has 180 new companies that have invested more than 2 billion DM in state-of-the-art production facilities and created 6,000 jobs. The largest investor is Bayer AG, with 600 million DM in investments and several large-scale production facilities. A wide-scale cleanup of

residual pollution and a redevelopment and renaturing of much of the region's expanses have made such investment possible. Half of this 500 square kilometer region is now farmland, and a third has been incorporated into nature preserve schemes.

Bitterfeld's air quality has improved radically, with emission levels at 8 percent of pre-1990 levels, according to local authorities. Four high-pressure biological reactors capable of purifying 77 million liters of sewage a day have resulted in cleaner streams and lakes.



Toward a common European currency.

#### Four-Square FINANCIAL SECTOR

New technologies help get new investors and markets.

Termany's financial sector has always commanded respect for its size and solvency, but not for its sophistication. In particular, the country's private investors are always being praised for their high rates of savings and criticized for their low willingness to innovate and diversify.

Until a few years ago, Germany's non-real-estate private wealth, which now amounts to 4 trillion Deutsche marks (\$2.5 trillion), was invested mainly in life insurance, annuities and, most notably, savings

Germany's banks were mainly occupied with administering this wealth and in making well-secured loans to the country's public-sector authorities and blue-chip companies.

'Closed shops' opens

The country's eight stocks and securities exchanges seemed to be "sideshows and closed shops," as an ar-ticle appearing in an Ameri-can financial journal in the late 1980s caustically put it, adding: "The country's fu-tures markets are in London and its mutual funds are run out of Luxembourg."
Much has changed since

then. Germany's total stock and securities turnover more than tripled over the past six years. Accounting for 74 percent of that by itself, the Frankfurt Stock Exchange has consolidated its position as one of the world's five

Founded in 1990, the Deutsche Terminbörse, the country's futures exchange, has more than kept pace with its "elder sibling." The total number of futures contracts processed on the DTB rose from 3.77 million in 1991 to 16.14 million in

northwestern Austria.

Bundesaufsichtsamt für den Wertpapierhandel will start operations. One primary responsibility of this "German SEC" will be enforcing the country's recently enacted, tough-minded insider-trad-

ing law.
This growth in and maturing of Germany's financial sector has been "facilitated by recently instituted electronic linkages and a growing eclecticism on the part of private investors," points out Werner Schmidt, chairman of the board at Stuttgart's Südwestdeutsche Landesbank.

Instituted in 1991, IBIS (Integriertes Börsenhandelsund Informations-System. or integrated Stock Exchange Trading and Information System), BOSS (Börsen-Order-Service System) and their ilk have progressively "linked all parts of Germany into a huge electronic trading and order-processing floor," says Mr. Schmidt. "They have greatly improved access to information and to financial products."

Investors take advantage Investors, both institutional and private, have rushed to take advantage of the single European market's new openness. Over the last five years, some 360 billion DM has been invested in the 1,500 mutual funds now being offered in Germany. There are now some 15.3 million private holdings of shares in Germany, twice the 1983 figure. Many of these enterpris-

ing private investors are placing their orders via the German financial sector's latest wrinkle: "virtual bro-kers," discount houses operating only via telecommunication and on-line links. The country's first virtual stock exchange is expected to go On January 1, 1995, the on-line in Leipzig next year.

#### FORMER MILITARY FACILITIES: New Uses, Users and Money

Conversion means turning problems and potential into plowshares and pluses.

The military presence in Germany is had been a major employer. For communishrinking. Since 1990 and the end of the Cold War, all 340,000 Soviet and some 272,600 Allied soldiers have departed from Germany, leaving behind 132,300 Allies, of which a bit more than half are Americans. Some 10,000 members of East Germany's National Volksamee, once 170,000 strong, were integrated into West Germany's Bundeswehr, which once totaled some 495,000; the new combined force now comprises only 370,000 troops.

Also left behind were a number of sites. about 5,600 square kilometers of which are in the new states. The "conversion" sites include a wide range of facilities: resorts on Bavaria's Chiemee lake; choice inner-city apartment complexes and villas in Munich, Frankfurt and Dresden; remote weaponsproducing factories in Brandenburg; huge maneuver areas in Saxony; and complete,

maneuver areas in Saxony; and complete, well-equipped airports, hospitals and telecommunications facilities.

"Many of these well-equipped facilities lacked only three things," says Walter Strutz, head of the conversion department at the District of the conversion department at the Rhineland-Palatinate's ministry for economic affairs: "A new use, a new user, and the money to find both."

Military had been major employer
For a wide range of communities in Western
Germany, including Kaiserlautern and
Birkenfeld in the Rhineland-Palatinate and Lahr in Baden-Württemberg, the departure of the soldiers posed a special headache. Their non-German military communities

ties in Eastern Germany, already stretched and straitened by their own redevelopment processes, conversion was just one more item to add to a long list of challenges.

Since 1990, quite a few of these headaches and challenges have been converted into productive assets. Often transformed along with them have been the agencies, companies, communities and finance houses charged with carrying out the conversion

Germany's federal government has suc-cessfully entered the real estate business on a large scale.

According to Jürgen Echternach, former secretary of state at Bonn's Ministry of Finance, the federal government has realized some 3.68 billion Deutsche marks (\$2.4 billion) from the sale of 4,800 sites. Takers have been largely state and local govern-ments, nearly all of which have received

their new properties at "cut-rate" prices.

An even lower price – free of charge –
was levied for the 162,300 hectares of property in Germany's new states returned to their pre-Communist-regime owners.

Some 122,000 apartments and living units have been transferred to local communities, allowing them to partially convert housing shortages into housing adequacies and to tap a new source of rental and sales income.

New local parks are one benefit

Not all conversion benefits can be expressed in marks and pfennigs. Areas just west of Berlin and in Eastern Germany's share of



Once a major U.S. air base 100 kilometers west of Frankfurt, Hahn now serves as a civilian airport.

the Harz mountains have been converted into local and national parks respectively, much to the delight of residents and tourists.

One of the most striking aspects of conversion has taken place on the individual corporate level. A wide range of local and international "defense industry" companies have profitably converted themselves into munitions and weapons recyclers.

Recycling munitions
Buck-Werke GmbH, for example, used to produce mainly fog grenades and infrared targets for Western Germany's military. Buck-Werke is now also the proud propri-etor of a fertilizer-producing facility in Pinnow, Brandenburg.

The facility's raw material is Soviet Army rocket fuel. In a nice twist, the Bucks have taken the profits earned from recycling munitions and have invested them in the re-

equipping of their new facility, which now also manufactures prefabricated living units for soldiers relocated from Eastern Germany to Russia,

"The first step to solving the conversion problem at a particular site is converting its potential assets into practical ones," says Mr. Strutz, who is also a member of the supervisory board at Hahn. Once a major U.S. air base 100 kilometers west of Frankfurt, Hahn now serves as a civilian airport. It is used by a diverse array of charter operators flying vacationers to the Mediterranean, and by express freight services sending documents around the world.

In a conversion first, a public-private part-nership is now busy developing Hahn into a multiplex featuring six different categories of structures and users. These are to range from air-transport companies to institutions of further education.

The German contingent of Eurocorps was part of the traditional Bastille Day review in Paris this year.

#### IN DEFENSE OF EUROPE

Eurocorps, the European Union organiza-tion charged with creating a European-level defense and humanitarian aid capability, has not been receiving the attention it deserves.

That is surprising, since Eurocorps provides Europe's countries with a way of cogently, coherently responding to the ever-recurring cycle of conflict and crisis in many parts of the world," says Volker Rühe, Germany's minister of defense. "This idea, while not being accorded the blaze of publicity received by other EU organizations, has been garnering something much more important and lasting: a wide measure of

practical support," he adds.

Having perceived the need for and capacity of Eurocorps, Belgium, Luxembourg and

Spain have also joined the program.

"Role models of organizations capable of meshing and furthering national interests and international imperatives are highly use-ful in today's Europe," adds Mr. Rühe. "Eu-rocorps has accomplished this meshing."

Eurocorps began as a letter jointly written by German Chancellor Helmut Kohl and French President François Mitterrand on October 14, 1991 to the chairman of the European Parliament. The letter announced the two countries' intention of intensifying their working relationships in the area of collecworking relationships in the area of collective security by developing a common military corps, which other EU member countries would be welcome to join.

On July 1, 1992, Eurocorps' planning command began its work. In October 1993, General Helmut Willmann became its first commander. The development phase of Eurocommander.

commander. The development phase of Eurocorps will be concluded in October 1995, at which time it will have 50,000 soldiers.

"Although still in its early stages, Euro-corps has already fulfilled one important part of its mission," Mr. Rühe says. "It has shown that the resilient and flexible working arrangements among NATO, EU and other European defense organizations are capable of extension and expansion."

#### Close Ties to the East

There are now eight "Euroregions" in Germany's eastern states and its neighbors.

 Pomerania: the German state of Mecklenburg-Western Pomerania and northwestern Poland.

Spree-Neisse-Bobr: the German state of Brandenburg

and western Poland. Middle Oder/Viadrina: the German state of Brandenburg

and western Poland. · Elbe/Labe: the German state of Saxony and the north-

western Czech Republic. Egrengsis: the German state of Saxony and the western Czech Republic.

Bayerischer Wald/Bohemian Forest: The German state of Bayaria, parts of the western Czech Republic and



(RBINDE

**WINDITS** 



The internationalizing of the business community in Germany has facilitated the acceptance of the international baccalaureate.

#### EDUCATIONAL SYSTEM CONSIDERED AMONG BEST

Germany's education system is evolving to prepare students for new technologies and rapidly changing markets.

An ever-increasing tide of politicians, businesspeople and educators in a number of other countries have been coming to Germany to learn how its educational system produces such highly qualified people. At the same time, Germany's system has thoroughly remodeled itself based on what it has learned from other countries.

Two things have not changed: The unparalleled amount of resources Germany commits to training and maintaining its human capital, and the high standards of education and qualifications resulting from this commitment.

According to the federal ministry of education. Germany spent some 300 billion Deutsche marks (\$191.9 billion) on all forms of education in 1993. One-third of that, or 100 billion DM, went for vocational training and further occupational education, an increase of 20 percent over

A world-best 78 percent of all adults in Germany have earned occupational or professional certificates or post-secondary degrees, according to the latest installment of the study conducted annually by a German federal-state commission.

Upgrading skills

These qualifications are continually being upgraded: Some 1.87 million working Germans attended nearly 00,000 skills-upgrading courses in 1993. Fully 95 percent of the country's companies regularly provide their work forces with further occupational training.

Powered by annual double-digit increases in the number of non-Ger-

Continued from page 11

formulated. Germany's steadfast support of

the ideal of European union has not wavered

since 1951, when the country joined the Eu-

ropean Coal and Steel Community, the fore-

One sign of this consensus was the virtual

unanimity of opinion about the EU among

Germany's parties during the recently con-

cluded federal election. Main challenger

Rudolf Scharping took every opportunity to

explain that, whatever the outcome of the

election, there would be absolutely no

change in Germany's support of the EU and

the process of European unification.

As Mr. Kinkel points out, this consensus-

building involves more than the various na-

runner of today's EU.

Partisan support

tional governments.

man companies based or represented in the country, there has been a proliferation in the number of international schools, with the newest ones recently set up in Leipzig and Potsdam. This internationalizing of the country's business community has helped cause the increasing acceptance of the international baccalaureate, or international high-school diploma, which is now recognized by local authorities as a full-fledged equivalent to Germany's vaunted

Abitur. Non-German students transferring to the country can attend a wide range of secondary schools offering the IB. This "passport to international studies" is also being offered by German schools to their internationally minded students.

This internationalization is not confined to the high school level. The University of Saarbrücken's Europe Institute offers post-graduate master's degrees in "business ad-ministration Europe" and "economics Europe" in a program partially sponsored by the EU.

A further product of this internationalization is "the growing awareness of the virtues of the brevity and practical-mindedness of the Anglo-Saxon professional education system, and an ever-greater number of institutions in Germany adapting them," says Horst Harnischfeger, general secretary of Munich's Goethe Institute.

Germany now has 31 Berufsakademien, university-level schools providing students with a full-scale, 'hands-on" professional education within the relatively short time of six to eight semesters, according to the

**Telecommunications** 

growth in Germany,

1991-1993

SON.

connections

.Mobile

telephones

German federal ministry of education. It also has 62 private universities, attended by 35,000 students, including the European Business School Schloss Reichartshausen, Private University Witten/Herdecke, the recently founded Hoch-schule für Bankwirtschaft (school of banking) in Frankfurt. These universities and university-level institutes are highly respected for the fast pace and excellence of their education. As of 1993, Germany had a total of 315 universities attended by 1.8 million students.

Academic spillover

Perhaps the most important change has been in Germany's universities, and specifically their relationship to exploiting the fruits of their learning and research," says Mr. Harnischfeger, adding: "In this regard, America, and specifically Boston/Cambridge, has been the standard model of how an academic community's results can 'spill over' into the business community. In Germany, the 'spill' has become a carefully cultivated flow, with innovation and enterprise circulating through the entire university community and beyond."

Münster, Frankfurt, Bremen and feature a wellspring of innovation (the university and associated and independent research centers) creatwith a never-ending flow of new technologies and new products.

The number of individual links in sruhe, for instance, there are seven the theme of this year's show is Geruniversities, five major research in-

stitutes, seven technology-transfer agencies, a "technology factory" that has launched 70 high-tech students on their business careers and Europe's highest percentage of researchers and developers per thousand people employed.

Qualified to handle change

At the center of Germany's educational remodeling has been the ongoing transformation of the country's vaunted dual vocational education system.

The goal remains the same, but there is a new corollary: Two interlinked parts and a single objective: to produce a work force not only highly qualified, but highly qualified to handle change," as Mr. Har-

nischfeger describes it. To achieve that aim, all of the "C" (CNC, CIM and CAD/CAM) technologies have become the standard fare of the classroom component of the dual education system. In its other half, the factory floor (or office area), vocational trainees are starting their occupational careers operating in job groups and working under "lean." "just-in-time" and all the other modern conditions.

Paralleling the interest in Germany's educational system is wide-Germany's other university towns spread interest in the German language, which is now the language of choice for doing business in many parts of central and eastern Europe. ing and feeding spin-off companies. The teaching of German is itself becoming more international. One example of this is the language-teaching trade show Expolangues, to be this flow is considerable. In Karl- held in Paris Jan. 27-Feb. 1, 1995;

#### TELECOMMUNICATIONS SECTOR FILLED WITH NEW PLAYERS

German consumers are enthusiastic about mobile telephones.

Termany's telecommunications sector used to be easy to follow. The sector scene has involved followhad one telecom company -Deutsche Telekom - and one major kind of service: July 1992. standard, point to point, with everything solid and nothing spectacular. Deutsche Telekom also offered a variety of other services, includ-ing the "C" mobile network. With the unification of

Germany and the spillover of the world's mobile telephone boom into the country, everything grew more complicated.

Keeping track of Germany's new states has involved monitoring two key numbers: total connections installed in the region - now just over 5 million - and years left before the new states' telephone services will be at West German levels - now predicted to be

two years in the future.

THE CRAFTING OF CONSENSUS "The idea behind the setting up of the Union was to create a Europe that works. and works efficiently at all levels - local and regional, national and Europe-wide - not to create some form of a super-state.

A Europe that works

The term that describes this approach is telecom market is set to go 'subsidiarity,' and it means letting each level handle matters affecting it directly.

He adds: "The unification of Germany provides a good example of subsidiarity in action.

The ongoing transformation of the new states has largely been handled at the state and local level.

As it has done for quite some time in the Ruhr district, the EU has helped equip the new states and their communities with the requisite funds and expertise, budgeting 27.5 billion DM for the period 1994-99."

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Keeping track of Ger- whose communications sysing a neck-and-neck race. The starting gun went off in

The competitors are the D1 network, owned by Deutsche Telekom subsidiary DeTeMobil, and D2, belonging to Mannesmann Mobilfunk GmbH. The lead has passed back and forth, but the winner is already known: mobile telephony.

As of October 1993, there were 2.3 million mobile telephone customers in Germany, with a further 2 million forecast to join up over the next two years.

The E mobile telephone network went into service in mid-May 1994, initially in Berlin. E-Plus Mobilfunk GmbH, to give its full name, is owned by a Veba and Thyssen-led consortium.

In another development, GfD (Gesellschaft für Datenfunk), a consortium made up of blue-chip industrial companies, banks and utilities, was awarded a license to set up a nationwide data communications network. This is expected to be upgraded to a standard telecommunications network in 1998, when the EU's liberalization of the into effect.

Joint venture with France Deutsche Telekom, in turn, has been anything but idle. It has been going international. founding Eunetcom with France Telecom. This huge joint venture - 1.6 billion Deutsche marks (\$1 bilion) in share capital - is targeting outsourcing-minded, largesized corporate customers,

tems will be managed by the new company. Eunetcom has signed up IBM, Dun & Bradstreet and other major customers. The two national telecoms companies have also entered into a partnership with America's Sprint.

Such competing telecoms operators as BT and AT&T have been entering Deutsche Telekom's home market and have secured a number of important corporate customers. More bothersome for Deutsche Telekom, however, has been the proliferation in Germany of call-back services based in the United

Prepare for privatization To handle these and other challenges, Deutsche Telekom is preparing itself for privatization. In what presumably will be the largest such transaction of all time, Deutsche Telekom will be constituted as a joint stock company and listed on world exchanges in 1996. Estimated worth of the company's first tranche of stock is 15 billion to 18 billion

All told, Germany's market for telecommunications equipment and services is forecast to total 78.2 billion DM in 1994, up 3 billion DM over 1993. As a product of the boom, domestic pro-ducers are recording all-time records in terms of units sold. Thanks to a steep decline in unit prices, however, the producers are facing a 9 percent drop in total revenues.One bright spot is exports. Germany's telecom producers are forecast to record a 10 percent growth in sales abroad in 1994.

### EUROPE'S THIRD-RANKING VENUE FOR FOREIGN TOURISTS

Why do they come to Germany? For the congresses, the waters and the culture.

It is said that Germans travel more than any other national group, but that Germany is not widely traveled. This is not quite true. On a per capita basis, the Swiss, the Austrians and the Swedes travel abroad more often than the Germans and spend more money while doing so. In absolute terms, the Americans are the world's leading travelers. But the 60 million "foreign" trips taken by Germans in 1993 and the 62 billion Deutsche marks (\$40 billion) they spent on the road are figures worthy of attention. And Germany itself is becoming a more and more popular tourist destination. Some 24 million non-Germans visited Germany in

1993, placing it a respectable third in Europe, with Munich ranking among Europe's top five destinations A goodly portion of these visitors came in tour groups making the Old Hei-delberg, Munich/Hof-bräuhaus and Lorelei circuit. Many of the visitors, how-ever, were "high-end" travelers coming to Germany for reasons of health, education,

culture or business. With 6 million foreign business travelers a year. Germany leads Europe in this category. Of these visi-tors, some 1.5 million businesspeople came to Germany to attend the country's 103 international trade fairs. and nearly 1 million came to its 186,000 congresses, reports Joachim Scholz, international travel expert at Deutsche Zentrale für Tourismus e.V., the national travel industry monitoring organization. A high percentage stayed on after their particular event had been



Each German spa has a specialty, but all aim to revitalize.

completed for a bit of shopping, sightseeing or just plain sojourning.

Big spenders

These high-end tourists spent some 235 DM a day per person, about twice as much as "normal" travelers in Germany – and three times as much as the West European average.

In 1993, some 24,000 people came to study German and German culture at one of the domestic-based Goethe Institutes, which are located around the world. Perhaps six times as many went to other language institutes, such as those that are part of the country's 91 universities, already attended

places to get well, even for an evening of dancing though visitors may not ex-

actly be ill. Each of them specializes in rehabilitating a specific organ or ailment, all of them in revamping maltreated constitutions. Last year, 9.5 million people checked into Germany's spas, spending 120 million days there. Of those people, some 241,000 were wellbeeled, high-profile foreigners whose average expendi-ture was "well over 200 DM a day" according to the estimate of a spokesperson for

Germany's spa association. While at Bad Wörishofen, Bad Homburg or Bad Bergzabern, foreigners are introduced into the pleasantly contradictory regimen prevailing in the German spa. After a day of rigidly by 105,000 foreign students. organized treatments and di-Germany's 270 spas are ets, many patients head out organized treatments and di-

#### THE ART OF INTEGRATION

The State Philharmonic of the Rhineland-Palatinate: variations on a theme.

Y ear after year, the German public sector supports its artistic community with unexcelled generosity. In 1993, according to Germany's Federal Office of Statistics, its support came to some 16 billion Deutsche marks (\$10.2 billion), or 190 Deutsche marks per capita, four times as much as two decades ago. Among the recipients of this largesse were the country's 150 symphony orchestras.

With 96 members, the State Philharmonic of the Rhineland-Palatinate is not as large as Leipzig's Gewandhausorchester. which has a 159-member ensemble. It is certified as an "A" orchestra (accorded to the nation's major league groupings), which gives it the ranking, if not quite the international reputation, of the Berlin Philharmonic.

Based in Ludwigshafen, the State Philharmonic makes the rounds of its native Rhineland-Palatinate. playing to packed houses in Speyer, Worms and Kaiser-

It is also in strong demand as a touring orchestra, hav-

ing made recent visits to is one of Europe's great Sweden, Spain and many points in between. The orchestra is known for being well-rooted in its community, well-respected among its peers, and heterogeneous. The orchestra comprises 61

Germans and 35 non-Germans. The latter are from 13 countries, ranging from Argentina and Norway to

Japan and America. The Rhineland-Palatinate

More than one-third of the members are foreigners.

winegrowing regions, so it is no surprise that a very high percentage of the orchestra's members are wine connoisseurs and even purveyors of Rieslings, Silvaners and Mueller-Thurgaus. "I think two ties binding the members of the orchestra," says Eric Trümpler,

cellist, "are a perpetual lack of time and a strong appreci-ation of the local wines."

#### TOURISM: NATURALLY POPULAR

Garmisch-Partenkirchen and Westerland offer "green" vacation opportunities.

Jarmisch-Partenkirchen and Westerland are separated by geography, dialect and climate. Garmisch-Partenkirchen is the southernmost major community in Bavaria, Germanns and Community in Bavaria. many's southernmost state. Rising around and behind Garmisch are the

Alps, including the Zugspitze, Germany's highest mountain; Garmisch-Partenkirchen's climate is Alpine, and its look is dyed-in-the-wool Bavarian. Eight hundred and fifty kilometers to the

north, Westerland is not even part of Germany in geological terms. It is the largest town on Sylt, the "raised sandbank" stretching 40 kilometers in the North Sea, connected to the mainland by an 11-kilometer-long

Its weather is often described as "invigorating," a polite term for windy, wet and quickly changing. The original local language is Frisian, the "little brother" of standard Hochdeutsch, and closely related to both English and Dutch.

Garmisch-Partenkirchen and Westerland are bound by popularity, nationality and ecological awareness.

In 1993, some 275,000 people spent their vacations in Garmisch-Partenkirchen, some 252,000 in Westerland. Several million more used Garmisch as their day base for skiing or climbing. Tourists accounted for 5 million overnight stays in the whole of Sylt

Both areas have managed to keep their environments relatively pristine through ingenious carrot-and-stick campaigns. Garmisch has started offering its tourists

free public transport and free train mileage. Working with the Deutsche Bahn AG (the German federal rail authority), the city also provides a wide variety of special rail pack-

The island of Sylt has come up with a few wrinkles of its own. It has an ombudsman for the environment, Norbert Grimm, along with exemplary guidelines on the use of water, packaging and detergent. Both the greater Garmisch-Partenkirchen area and Sylt have instituted mandatory, comprehensive recycling programs. They have also increasingly restricted access to endangered local ecosystems.

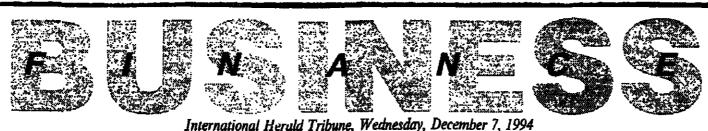
To raise their visitors' (and residents') environmental awareness, both vacation areas now offer nature walks, "environmental evenings," "ecological action days" and much more.

"All these events are very well-attended."

ys Mr. Grimm, adding: "Our environmental information center is also quite popular with visitors. When visiting it, they ask very pertinent and searching questions. This is all ery heartening.

Now if we could only get more of them to leave their cars at home - that would be a great breakthrough."

ا حكدًا من الدعل



International Herald Tribune World Stock Index ©, composed of 280 internationally investable stocks from 25 countries, compiled by Bloomberg Business News. Jan. 1, 1992 = 100. 2/6/94 close: 112.04 revious: 112.28 Approx. weighting: 37% Close: 113.13 Prev : 113.93 0 Approx. weighting: 26% Close: 94.20 Prev.: 94.37 Approx. weighting: 5% Close: 130.07 Prev.: 130,49 The Index tracks U.S. dollar values of stocks in: Tokyo, New York, London, and Argentina, Australia, Austria, Belgium, Brazil, Canada, Chile, Denmark, Finland, France, Germany, Hong Kong, Italy, Maxico, Netherlanda, New Zeeland, Norway, Singapore, Spein, Sweden, Switzarland and Venezuela. For Tokyo, New York and London, the Index is composed for the 20 top issues in terms of market capitalization, otherwise the Ian top stocks are tracked.

Capital Goods

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Consumer Goods

Tue. Prev. % close clasge

112.73 113.31 -0.51

129.08 129.47 -0.30

102.82 103.25 -0.42

#### **Iberia** Set to Cut Costs as Talks Fail

MADRID - Iberia Air Lines of Spain said it planned to begin laying off 5,200 workers and selling assets after talks with pilots collapsed over a cost-cutting plan designed to secure a \$1 billion bailout for

Javier Salas, the chairman, said talks on a plan to keep the carrier viable broke down Monday over demands for a 15 percent pay cut. He said the measures would eliminate the need for the debt-ridden company to seek a hefty capital bailout from the government.

Monday's talks were the second round between management and the pilots' union to discuss plans already accepted by lberia's other main unions.

Last week, Iberia workers accepted an average 8.5 percent pay cut and 3,500 job cuts, a plan that needed the pilots' acceptance to be implemented. Agreement by all unions on

the restructuring plan was cru-cial to obtaining European Union approval for a proposed \$1 billion government bailout. Iberia expects to post a \$350 million loss for 1994.

Pilots on Tuesday reiterated they would only be prepared to take the 15 percent cut in exchange for a "serious" viability plan. The union described the company's current proposals as "piecemeal" measures.

The union called for the company's board to resign, accusing it of gross mismanagement. But the minister of industry,

Juan Manuel Eguiagaray, said: "Iberia won't disappear. What is clear is that the future of Iberia will be much more uncertain and difficult. We are going to lose potential, strategic po-tential, economic potential, all kinds of potential."

(Bloomberg, AP, Reuters) judge said the government had

## Magellan Skips Payout **Fidelity Cites Big Accounting Error**

By Leslie Eaton New York Times Service

NEW YORK - A billion here, a billion there, and pretty soon even Fidelity Investments is talking about real money — money that it will not distribute to investors in its \$36 billion Magellan Fund.

The Boston-based mutual fund company announced late Monday that Magellan, the largest U.S. mutual fund, would not make a year-end distribution of taxable income to its 3 million shareholders, and it blamed an accounting error.

Just last month, the company told investors who had asked that they should expect to get about \$4.32 a share, one cent less than they received last December.

Industry experts expressed bewilderment at the size of the error but suggested that aside from a simple miscalculation, its problem could have resulted from mistakes in recording the historical cost of certain investments or the nature of some income the fund received from its investments.

Fidelity said the error did not affect the

value of investors' shares. The money that would have been distributed simply remains in the fund, and the share price is unchanged. Although the value of Magellan has fallen 2.3 percent since the end of September, Fidelity said the problem was not caused by big.

last-minute losses or changes in the fund's "It really was an error in the calculation of

the estimate," said Jane Jamieson, a spokesman, who declined to provide further details. She said the problem did not affect other Fidelity funds.

Normally, mutual funds distribute their profits only when required to for tax reasons. By law, mutual funds that sell their investments at a profit must pass along realized capital gains, net of any losses, to shareholders every year. Shareholders then pay the taxes on those gains, as well as on dividend income.

This is the second major accounting prob-lem at Fidelity this year. On June 18, the company gave out incorrect prices for its funds when its computer systems broke down.

The company would not confirm the size of the new mistake in calculating the distribution, but the fund has more than 500 million shares outstanding, which means a discrepan-cy of more than \$2 billion.

Most investors avoid buying shares at the end of the year because they do not want to face taxes on gains that came before they bought into the fund. For that reason, as well as to help investors get an idea of their prospective tax liabilities, fund companies such as Fidelity often estimate the size and timing of a distribution in advance.

Such estimates are often off by a few cents but rarely by such a large amount, said A. Michael Lipper, president of Lipper Analytical Services, which has tracked mutual funds

## Russia's Plan Fails to Win Aid From IMF

By Fred Hiatt

Washington Post Service
MOSCOW — Russia's proposed economic plan for 1995, already dismissed by its Parliament as too austere, is not tion fund, Mr. Fischer said.
tough enough to put the counBut he said the Western go try on a road to recovery or to ernments that finance the IMF qualify for Western aid, an offi- would not be pressured into cial of the International Monetary Fund said Tuesday.

Stanley Fischer, first deputy managing director of the Fund cast doubt on Russia's chances of qualifying for as much as \$12 billion in IMF loans that Moscow is counting on to get

through next year.
"The arithmetic doesn't add up to a program that would work at a low inflation rate." Mr. Fischer said after meeting with government officials here. "Some additional cuts or additional revenue are needed."

The prospects for Russian reform next year are particularly vital because Parliamentary elections are set for December 1995 and presidential elections for six months later. If people by then see few benefits from reform, they are more likely to vote for authoritarian and ultranationalist candidates, many analysts said.

In the face of resurgent inflation and a resulting plunge in the value of the ruble, both President Boris N. Yeltsin and Prime Minister Viktor S. Chemomyrdin again vowed to finally stabilize the economy by cutting spending and raising revenue.

The government claims its "I believed all along that there budget would bring the deficit down to 8 percent of the gross national product, the economy's total output for the year. a setback for Assistant Attor- But Mr. Fischer said Fund analysts believed it more likely to lead to a deficit of 10 percent -and that Russia should be shooting for at most 6 percent to 7 percent.

If Russia develops a better plan and provides concrete as-surances that it will be fol-and sick relatives, it said.

lowed, it could still qualify for a \$6 billion IMF assistance loan which would be the largest in Fund history — and as much as \$6 billion for a ruble stabiliza-

But he said the Western gov lending money if they were not persuaded Russia was serious about stabilization.

#### Japan's Recession Takes a Toll on Working Women

Agence France-Presse

TOKYO — The number of working women in Japan de-clined in 1993 for the first time in 18 years, reflecting corporate streamlining in the business slump, the Labor Ministry said Tuesday.

The ministry said employed women last year totaled 26.1 million, down 0.3 percent from the previous year and the first drop since 1975.

The unemployment rate for women was 2.6 percent overall, but was much higher among young women.

The report also showed that working women still carried a heavier burden than men in family lives, even though nearly 40 percent of married women have jobs, compared with about 30 percent 10 years ago.

Among two-income couples. wives spend an average of 3 hours and 51 minutes a day on domestic chores and taking care of children, while husbands spend only 12 minutes, the report said.

About 40 percent of working women give up their jobs because of family responsibilities such as taking care of children

## **High-Karat Victory for GE**

By Douglas Frantz New York Times Service

NEW YORK --- In a stunning victory for General Electric Co., a U.S. federal judge has thrown out a criminal case in which the company was accused of conspiring to fix the world price of industrial diamonds.

District Judge George C. Smith in Columbus, Ohio, took the unusual step Monday of finding GE not guilty of the lone charge against it after evidence had been presented only by the prosecution. He said there was not enough evidence to ment sending the case to the jury.

In a written opinion, the

to prove that GE had conspired with a representative of the De Beers diamond cartel of South Africa to fix the price of industrial diamonds, which are used in precision-cutting machinery and drilling bits.

GE's lawyer, Dan K. Webb, asked the judge to dismiss the charge at the end of the prosecution's case a week ago. The judge issued his ruling at the end of the court session Monday, while the defense was presenting its case.

The verdict was a personal vindication for John F. Welch Jr., the GE chairman and chief

refused an offer of a plea bargain and vowed to fight the charges in court.

"I believed in our people," Mr. Welch said in a telephone interview from GE headquarters in Fairfield, Connecticut. was nothing there.'

The verdict also represented ney General Anne K. Bingaman, who has sought to revitalize the antitrust division of the Justice Department with highprofile cases. In a statement issued after the ruling, she said,

executive. Mr. Welch this year See DIAMOND, Page 16

#### MEDIA MARKETS

Industrial Sectors

111.68 112.07 -0.35

124.74 124.81 -0.06

Services 111.56 111.70 -0.13 Miscellaneous

Finance 113,41 113,42 -0.01

### **Asian TV Growth Sets Dizzying Pace**

By Richard Covington Special to the Herald Tribune ONG KONG -The wheel spins, the contestants call out their choices in the Indonesian Bahasa language, and another Asian version of an American television production is under way.

But on this "Wheel of Forthe wheel is not allowed to have any dollar

"That would be gambling," said Tony Skinner, vice presi-dent of production for Grun-dy Worldwide, an Australian company. "And the Asian countries are very wary of appearing to promote gam-bling." Grundy adapts game shows for television audiences around the world.

Another wheel of fortune rolled into Hong Kong last week as several thousand Asian and Western buyers and television broadcasters converged on MIP Asia, an international TV market and conference.

As several U.S. companies unveiled major ventures in the region, local programming emerged as a key for Western producers.

The market for TV pro-

38-dely 48-dely 1.5627 1.5630 1.5685 1.5672 1.3794 1.3173

scribers, Shanghai has the highest percentage of cable penetration in the world. India, with a middle class as large as the entire U.S. population, doubled its number of TV channels this year to 40

last vear. Forty additional satellites with the potential for carrying hundreds of new channels will

gramming in Asia is exploding. With 1 million cable submext three years. next three years. "The present light rain of channels will soon become a monsoon," said Niwat Boon-

song, president of Interna-tional Broadcasting Corpora-tion Ltd. of Thailand.

The most successful channels will invariably be the ones devoted to home-grown programming. Even MTV Networks, the music channel

### Ad Sales: Rosy Picture

NEW YORK --- Two leading industry forecasters presented rosy predictions this week for growth in advertising spending. At the opening session Monday of the 22d annual PaineWebber media conference, Robert J. Coen, senior vice president at McCann-Erickson USA Inc. in New York, and John Perriss, chairman at Zenith Media Worldwide in London, increased their projections for total advertising expenditures in the United States and overseas. Mr. Coen said a better economic climate would boost

demand for ads for a wide range of products. Mr. Perriss said: "Everywhere in the world we see key

Mr. remss sand: "Everywhere in the world we see key indicators, with one or two exceptions, moving favorably to advertising. I have been very pleasantly surprised."

Spending declines on advertising in Japan have bottomed out this year, he said, and spending next year in China, Denmark, Germany, Greece, Ireland and Singapore should remain strong. Mr. Perriss mentioned Central and Eastern Europe. I atin America and Southeast Asia as areas that Europe, Latin America and Southeast Asia as areas that looked especially promising over the next three years.

**CURRENCY & INTEREST RATES** 

<del>1,173</del>) 1,173) 99,42

that reaches a quarter of a billion homes around the world, has seen the wisdom of tailoring its programs to local audiences. MTV India is already under way, and an MTV version in Mandarin and one subtitled in Korean are in the pipeline. MTV is a unit of Viacom Inc.

"The global village with everyone watching the same programs is never going to be a reality," said Tom Freston, chief executive of MTV Networks. "Local programming will drive the evolution of television — particularly in Asia."

A number of Western TV producers, including Capital Cities/ABC Inc. and Children's Television Workshop, are poised to launch joint ventures for TV production in Asia. News Corp.'s STAR-TV and NHK, the Japanese state broadcaster, are also active in Asian coproductions.

"The early players putting seed capital into East-West coproductions recognize that Asian viewers will soon grow tired of the novelty of unfamiliar Western programs," said Susan Schoenfeld, president of Advisors for Interna-

See TV, Page 19

ECU

#### BANKS WERE ESTABLISHED TO PROTECT DEPOSITORS' FUNDS. IT'S STILL OUR MOST IMPORTANT MISSION.



■hroughout history, man has sought to safeguard the things he values. It was true in the Middle Ages, when banking institutions emerged to shelter the wealth created by an expanding market economy. It's equally true now.

Today, however, safety isn't a matter of having the biggest strongbox or the heaviest padlock. In today's fluid world, safety is tied to prudent policies, a strong balance sheet and a conservative banking philosophy.

Those are the very qualities that have made Republic National Bank one of the safest institutions in the world. Our asset quality and capital ratios are among the strongest in the industry. And our dedication to protecting depositors' funds is unmatched anywhere.

As a subsidiary of Safra Republic Holdings S.A. and an affiliate of Republic New York

Corporation, we're part of a global group with more than US\$5 billion in capital and more than US\$50 billion in assets. These assets continue to grow substantially, a testament to the group's risk-averse orientation and century-old heritage.

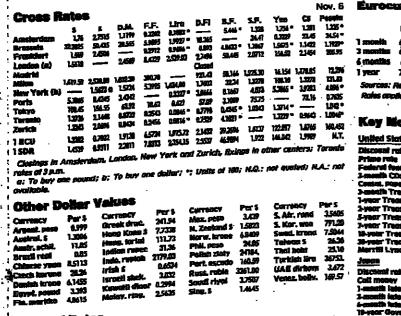
So, while much has changed since the Middle Ages, safety is still a depositor's most important concern. And it's still our most important

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2 %-2% 2 %-2% 4-116 416-414 476-412 5%-<del>5%</del> 5%-5% 5 %-5 % 7 %-7 % 5%-5% as: Reviers, Lloyds Bank **Key Money Rates** Unitled States P,AL 375.85 375.75 Cirise -- 0.65 --- 0.85 am. 376.45 376.55 377.58 Loadon Hew York 6.00 5.25 5.25 5.25 5.40 7.34 6.00 5.10 6.30 5.30 5.35 7.32 +0.39 U.S. dollars per guace,

#### **MARKET DIARY**

## **Stocks Close Mixed Despite Bond Rally**

Compiled by Our Stuff From Dispatches NEW YORK - Stocks struggled to close mixed Tuesday despite a buoyant bond market that brought interest rates to a seven-month low.

The Dow Jones industrial average opened firmer, then veered sharply lower and finally

U.S. Stocks recovered from a 25.57-point loss to close up 4.03 points at

The drop was tempered by a surge in Boeing, which rose % to 47% as management's meetings with investors in New York last week buoyed optimism about

the airplane industry.
Wall Street's erratic behavior was partly traced to lingering disappointment over news that investors in Fidelity's flagship Magellan Fund, the largest U.S. mutual fund, would not receive a dividend at the end of the year

as expected. Money flowed out of stock funds in the week ended Nov. 30 for the first time since April. according to AMG Data Services. Fidelity saw a net \$100 million removed from its stock

funds in November. But market analysts were

puzzled at the stock market's failure to react more favorably to a powerful bond rally. The benchmark 30-year Treasury bond surged 23/32 points to 95

30/32, cutting the yield down to 7.84 percent from 7.92 percent. Early in the session, Wall Street got a psychological lift from an optimistic market fore-

cast for 1995 by Merrill Lyuch. The ratio of losers to gainers was 13-to-9 on the Big Board and trading was unusually ac-tive as 298.9 million shares changed hands.

Drug stocks advanced after Smith Barney raised its rating on | NYSE Most Actives five major companies. Merck was unchanged at 37% after rising as high as 38%, Eli Lilly climbed I to 63%, and SmithK-line Beecham rose ¼ to 33%.

Technology shares gained for a second day amid expectations of growing demand for personal computers. Intel rose % to 641/2, Apple climbed 1/8 to 37 9/16, Dell climbed 3/16 to 42 13/16, and Compaq posted a gain of % to 41%.

Intelligent Electronics plummeted 31/s to 93/s amid reports that the computer retailer may have overcharged suppliers.
(AP, Bloomberg)

#### **Dollar Little Changed** As Markets Await Fed

was little changed against other sury bond also supported the major currencies on Tuesday as dollar. the market awaited more clues on the direction of U.S. interest factored in news that Treasury

sidelines before the Federal Reserve Board chairman, Alan Foreign Exchange

Greenspan, speaks to the Joint Economic Committee of Congress on Wednesday.

They said the market would look for clues in Mr. Greenspan's testimony to the possibility of an increase in U.S. interest rates when the Fed's policymakers meet Dec. 20,

The dollar closed at 1.5724 Deutsche marks, up from 1.5717 DM on Monday, and at 100.100 yen, down from 100.355 yen. It was also at 5.3995 French francs, up from 5.3950 francs, and at 1.3278 Swiss francs, up from 1.3255

The pound was at \$1.5623, up from \$1.5570.

Stock market gains and NEW YORK - The dollar strength in the long-term Trea-

Traders said the market had Secretary Lloyd Bentsen would Traders were mostly on the resign as of Dec. 22 and be replaced by Robert Rubin, head of

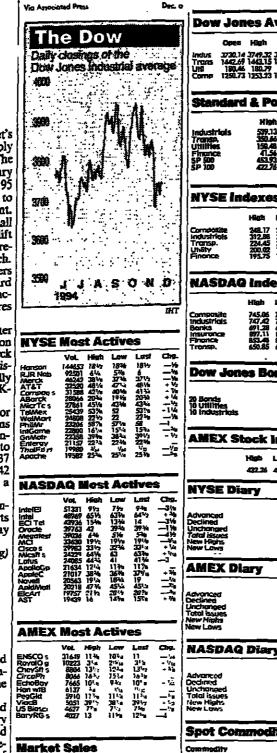
the National Economic Council. Traders said the choice of Mr. Rubin was positive for the Nesdo dollar. "Rubin is considered to be responsible, market-savvy. said David Durst, vice president at Bear Stearns.

the dollar's slump against major currencies had ended also supported the dollar, traders and analysis said.

le buy it," said Guy Bouaziz, managing director of C-Wave Capital Management Corp., a currency-trading fund.

Aeschbach, a vice president at it's on the way up."

(Reuters, AFX, Bloomberg)



**EUROPEAN FUTURES Dow Jones Averages** GRENT CRUDE OIL (IPE) **NYSE Indexes** Lost Chg. 7 709,50 1138,60 246.52 247.84 --0.24 310.48 312.29 --0.26 221.26 222.00 --2.45 198.92 199.80 --0.14 194.78 195.62 --0.10 Stock Indexes Financial NASDAQ indexes Sources: Matil, Associated Pres London inti Financial Februas Exchange Intil Petroleum Exchange 2-MONTH EURODOLLARS (LIFFE)
51 mailine - pts of 100 pc;
Dec 93.51 92.57 92.57
Mar 92.70 92.77 92.77
Jun 92.20 72.19 92.27
Sep M.T. N.T. 97.98
Est, volume: 51. Open int. 1.486 **Dow Jones Bond Averages** SULAR AMEX Stock Index Hilliado Low Lost Chy 432.26 429.61 430.98 -- 1.27 STOCK 1183 1061 693 2937 10 5% 12-12 12-2 REVERSE STOCK SPLIT STOCK SPLIT SPECIAL 244 342 234 820 11 40 E-9 E-23 40 E-9 E-23 40 E-9 E-23 90.93 91.11 — 8.16 90.94 90.34 90.56 — 0.12 97.5 87.72 89.51 — 0.12 89.75 87.72 89.51 — 0.12 174.674 Open int.: 200.757. 12-YEAR FRENCH GOV. BONDS (MATTIF) FF508.000 - ph. of 100 bct 112.00 112.00 — 0.32 17.00 112.00 112.00 — 0.30 111.00 — 111.00 111.30 111.40 — 0.30 110.78 NASDAQ Diary 1485 1718 1916 5119 43 Spot Commodities Industrials Prev. 0.85 1,43 213,00 0,44 4,63 127,00 4,1244 0,5735 LOW

## ent at Bear Stearns. Widespread speculation that DIAMOND: U.S. Federal Judge Clears GE of Charges of Fixing Prices

Continued from Page 15 "We respect and accept that decision in this case."

"When the dollar falls, peo-In February, GE and one of its European executives. Peter Frenz, were indicted on a single count of conspiring to fix diamond prices in 1991 and 1992. People are still looking for a higher dollar," said Andy

mant Boart, a company that to testify.

both was a GE diamond cuswith De Beers.

The government's case was difficult from the outset. Prosecutors relied heavily on the testimony of a GE executive who mond prices in 1991 and 1992. had been dismissed as head of Also charged were De Beers the industrial diamond section Centenary AG, a Swiss affiliate on grounds of poor perforof the South African diamond mance and on a series of inter-Bank Julius Baer. "It looks like conglomerate, and Philippe nal GE memos. Several poten-Liotier, an executive with Dia- tial witnesses in Europe refused

tomer and was loosely affiliated Frenz had discussed pending price increases with Mr. Liotier. but Mr. Webb argued that the discussions were innocent exchanges between a supplier and

> The government's case depended on proving that Mr. Liotier was acting not as a GE customer, but for De Beers, which owned part of Diamant Diamant Boart executive,

GE acknowledged that Mr. called by prosecutors, testified that there were legitimate reasons for Mr. Liotier to exchange price information with GE in his capacity as a customer.

Mr. Smith told lawyers in the case that he had never before dismissed criminal charges without hearing from the defense. But in his ruling, he wrote that the government had not Boart's parent company. But a proven that Mr. Liotier had acted on behalf of De Beers.

#### U.S./AT THE CLOSE

## Deere Posts Record Profit for Year

MOLINE, Illinois (AP) — Decre & Co. said Tuesday its fourth-quarter profit surged 55 percent as sales of its industrial and farm equipment rose, helping push profit for the year to a record. The company earned \$169.6 million in the quarter, up from \$109.5 in the year applies period. Sales uses 16 percent. \$109.5 in the year-earlier period. Sales rose 16 percent, to \$2.52

For its financial year, Deere posted a profit of \$603.6 million. Last year, charges of \$80 million for a restructuring and \$1.11 billion for new accounting standards resulted in loss of \$920.9 million. Revenue for the year rose 17 percent, to \$9.03 billion.

## Home Holdings Gets Cash Injection

NEW YORK (Bloomberg) - Home Holdings Inc. said Tuesday it had secured a capital infusion of more than \$420 million, and appointed John J. Byrne, an veteran of the insurance industry,

as chairman to help turn it around. Three investor groups — Fund American Enterprises Holdings Inc., Trident Partnership LP and Hellman & Friedman — will receive common stock, preferred stock and warrants in the insurer, in the insurer.

in exchange for their capital. In addition, the company's largest shareholder said last month it would forgive a \$170 million loan. The Swedish insurer, Trygg-Hansa SPP Holding Group, will sell some of its holdings to the investor group as part of the agreement.

#### **Heinz Profit Hurt by Comparison**

PITTSBURGH (AP) - H.J. Heinz Co. said Tuesday its sec-

ond-quarter earnings dropped 28 percent from a year earlier, when it recorded a big gain on the sale of two businesses.

When the proceeds from selling an Italian candymaker and a Near East rice business were excluded from 1993's figures, Heinz's,

Net income in the three months to Oct. 26 was \$139.6 million. compared with \$193.1 million in the year-ago quarter. Sales increased 9 percent, to \$1.98 billion.

#### Volkswagen Fires U.S. Ad Agency

NEW YORK (NYT) — Volkswagen of America Inc. has said it will dismiss Berlin Cameron Doyle in New York, its advertising

agency for the last 16 months. The U.S. subsidiary of Volkswagen AG said Monday it would review its North American advertising account, which has estimated billings of \$90 million.

The decision takes effect when Berlin Cameron's contract expires March 31. Berlin Cameron was soun off from the New York office of DDB Needham Worldwide in 1993 to handle

#### U.S. Accuses China of Dumping Alloy

WASHINGTON (AFP) - The U.S. International Trade Commission found China guilty Tuesday of harming U.S. industry by exporting silocomanganese to the United States at unfairly low

The commission ruled that cheap silocomanganese from China, Brazil and Ukraine threatened the U.S. producers of the alloy used in steel and cast iron production.

The Department of Commerce will impose anti-dumping duties on China and Brazil. Ukraine negotiated a suspension arrangement with the U.S. government at the end of October.

#### For the Record

The National Association of Purchasing Management predicted U.S. manufacturing would continue to grow next year, but not as strongly as it did this year.

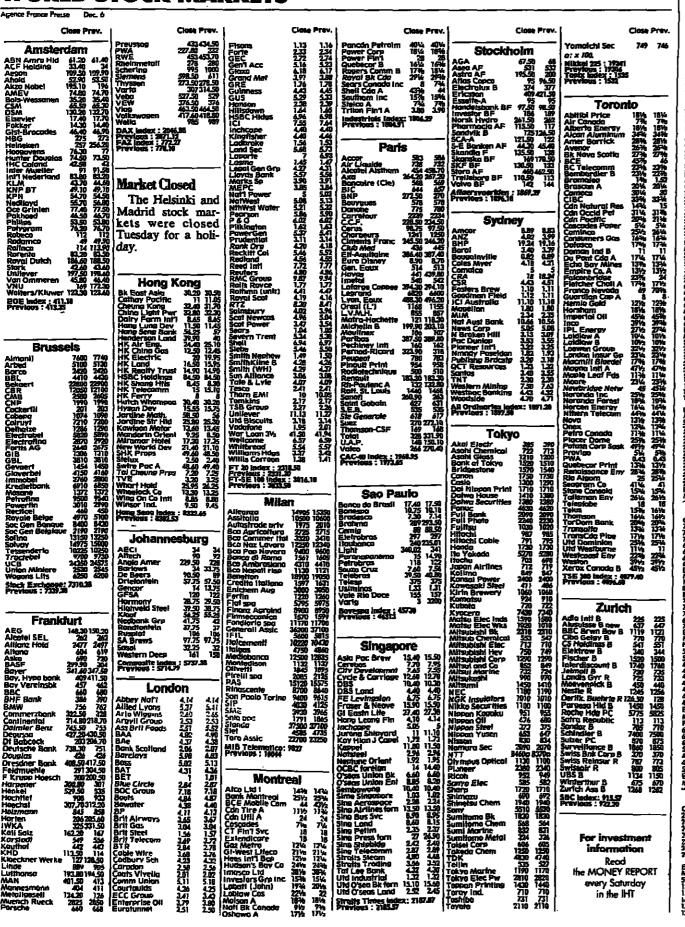
(AP)

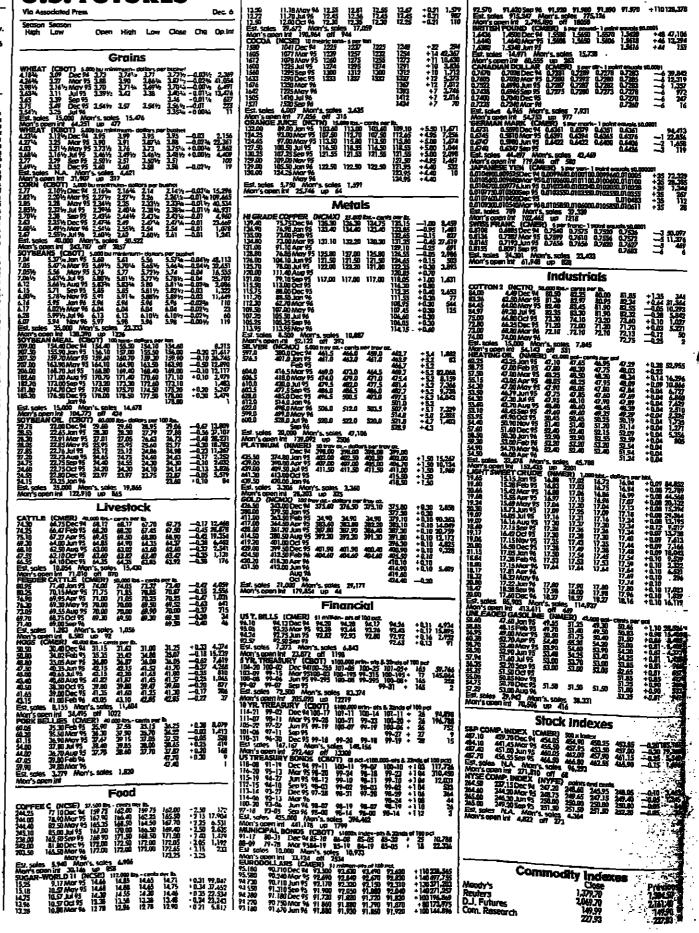
Great Atlantic & Pacific Tea Co. said its third-quarter results would include after-tax charges of about \$185 million. (Reuters) Capital Cities/ABC Inc. and Electronic Arts Inc. said they had formed a venture to publish entertainment and educational software for computers and video-game machines.

Prodicy Services Co. has laid off 100 workers, about 15 percent of its staff, in a restructuring of its on-line computer service. (AP) Lands' End Inc.'s chief executive, William T. End, has resigned because of differences with the mail-order company's board. The company said Michael J. Smith, 34, would replace him. (NYT)

International Business Machines Corp. said it had increased its stake in its South African representative, Information Services Group Ltd., to 51.5 percent. IBM has invested about \$80 million in the company this year.

#### NORLD STOCK MARKETS





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% Change

-0.52

-0.40

+1.17

-0.75

-0.55

-0.57

-2.16

-0.24

-1.44

-0.54

-0.72

CAC 40

Prev.

413.35

7,339,30

2,071,12

778.10

1.881.53

2,331.30

3,033,50

304.53

10044

1,973,65

1,896.10

1,050,47

922.20

Tuesday

Close

411,18

7.310.28

2,046.88

772.27

Closed

2,318.50

3,016,10

Closed

9,827.00

1.869.39

915,57

1,044.82

2200

# Britain Blocks EU Law On Pay for Part-Timers

BRUSSELS — Britain clashed with European is to create the foreign blocking legislation that would give part-time workers the same pay rates and benefits as full-full the social properties.

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The other 11 EU members are now expected to go ahead on the measure without Britain, using the social protocol of the Maastricht treaty to bypass the British veto.

The ministers also failed to agree on a law that would give people who have been sent abroad to work the same rights as workers in the country they are working in.

Germany, the current EU president, called a session for Dec. 21 after ministers expressed willingness to try to reach an agreement.

Michael Portillo, the British employment secretary, said he had blocked the law giving parttime workers the same hourly pay and benefits as full-time workers because he thought it would

cost jobs.
"I'm convinced that in the U.K. the impact of the directive would have been that jobs would find work on a short-term basis.

have been lost, whereas the objective of all of us is to create the flexibility where jobs can be

صكذا من الاعل

If EU social affairs legislation is adopted under the social protocol, it does not apply in Britain, which opted out of the Maastricht ireaty's social chapter.

The final legislation, which had been significantly watered down in an attempt to get Brit-ain's support, is expected to be much stronger than the law discussed Tuesday. "There was a call for a much stronger propos-

al," one EU official said. Germany had tried to win Britain's backing by

leaving contractual rights and statutory social security provisions outside the law's scope. Britain also opposed the law on people who go abroad to work - aimed mainly at the construction industry — saying they received sufficient protection under national laws and that the new

legislation would hit low-wage countries. The construction industry is particularly affected because many building workers travel to

#### Citroën and Renault Plan **Job Cutbacks Next Year**

LONDON - British Telecommunications PLC mobiles Citroën said Tuesday said Tuesday it had asked U.S. regulators to delay apthey planned to eliminate as many as 3,600 jobs next year. proving two alliances of U.S. and European telecom-Executives at Citroen, one of munications companies. the two automaking divisions of

It said Sprint Corp.'s alliance with France Telecom SA and Deutsche Telekom as well as AT&T Corp.'s pacts with state-owned Swiss and Dutch companies should await further hiberalization of European markets. (Reuters, AFX)

BT Seeks Delay

In Phone Pacts

Compiled by Our Staff From Disputches

lower the average age of its PARIS - Renault and Autowork force.

Automobiles Peugeot said last month that it expected to induce about 600 employees aged 57 or older to accept an early retirement package next year. PSA Peugeot Citroen SA, said

the unit would cut 1,180 jobs Labor representatives at Renext year through attrition and nault, in which the French govother measures short of layoffs. ernment recently reduced its That plan, which affects six holding to 51 percent, said the plants in France, is to be formally presented Dec. 15. The tween 1,700 and 1,800 jobs next division also plans to hire be- year through attrition, incentives tween 500 and 600 new employ- for early retirement and other ees as part of its strategy to means, but without layoffs.

# France Rejects Call by Bonn on Monetary Union By Tom Buerkle International Herald Tribine

International Herald Tribine

PARIS - The French nominee to oversee Europe's move toward a single currency rejected calls from Germany to tighten the criteria for monetary union, saying existing political cooperation and ceilings on budget deficits were sufficient.

The nominee, Yves-Thibault de Silguy, also criticized a recent proposal by Chancellor Helmut Kohl's Christian Democratic Union/Christian Social Union parliamentary group, calling for Germany, France and the Benelux states to adopt a single currency first, as "maladroit and perhaps unnecessary."

"I prefer to take objective criteria and see to it that those who respect these objective criteria will be the chosen ones," Mr. de Silguy said in a recent interview. That may well mean only a small group of countries first, he said, but "there is no predestination in this matter, something which seems to me to be diplomatically, psychologically and politically disagreeable."

The comments typify the pragmatic, low-key approach of Mr. de Silguy, currently the chief adviser on European Union affairs to Prime Minister Edouard Balladur. Those qualities are already being put to the test as Mr. de Silguy finds himself trying to reconcile French and German ideas for monetary union, not to mention French plans for Europe that would trim his own power as an EU commissioner in Brussels. Last week Mr. Balladur published a proposal to abandon

German ideas for a federal Europe with ever-greater sharing of power, saying Paris, Bonn and London would never let themselves be outvoted in a future Union of 20 or more members. Instead he called for a virtual Europe à la carte, with France teaming up with Germany on a single currency, with Britain on defense and with Italy and Spain on Mediterranean issues.

Naturally, Mr. de Silguy gives full support to his boss's plan, saying it is essential to prevent the Union from becoming ungovernable as it takes in as many as 10 new members from Eastern Europe.

He said there was no split with Bonn on the fundamental aim a strong European Union that is more than a free-trade zone, including "federal elements" such as a common agricultural policy. But he drew the line at German calls for closer political cooperation as a precondition for a single currency.

Hans Tietmeyer, the Bundesbank president, said recently

that such cooperation was needed to avoid a sudden bout of deficit spending in one country that could affect management of a single currency.

Talk like that "goes beyond the Treaty on European Union," Mr. de Silguy said.

#### Dresdner Undercut By Bonds

FRANKFURT --- Dresdner Bank AG, Germany's secondlargest commercial bank, on Tuesday reported a drop in profit for the first 10 months of 1994 as the year's bond market slump bit into its earnings. But a rise in its business vol-

ume and an improvement in its interest margins helped to boost interest income, and it forecast a satisfactory profit for the full

Group operating profit after provisions for loan losses fell 17 percent, to 1.33 billion Deut-sche marks (\$844 million), compared with the year-earlier peri-

The decline was explained by a loss of 301.4 million DM from trading on the bank's own account as lower bond prices forced Dresdner to make heavy write-downs on its bond portfo-

Chief Executive Jürgen Sarrazin said that two-thirds of the loss in trading on the bank's own account stemmed from derivatives operations by Dresdner's Paris subsidiary, Banque Internationale de Placement.

The trading loss was partly offset as provisions set aside for potential loan losses fell 16 percent, to 1.05 billion DM, as credit risks eased at home and abroad.

The bank said group net interest income rose 9.4 percent, to 5.72 billion DM, boosted by a widening of the net interest margin to 1.77 percentage points from 1.75 points and by a rise in business volume.

• Italy raised 5.92 trillion lire (\$4 billion) from privatizations in 1994 and expects to raise 10 trillion lire next year.

Investor's Europe

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**Very briefly:** 

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Affaersvaeriden

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**AEX** 

DAX

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FTSE 100 Index

Frankfurt

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• The Netberlands' economy is growing at a rate of 2.2 percent this year, more than five times as fast as in 1993. Deutsche Lufthansa AG sold its 20.2 percent stake in the

Kempinski AG luxury hotel chain to Advanta Management AG. • Eli Lilly & Co. said it planned to invest more than 1 billion Belgian francs (\$30 million) in its Belgian research unit in 1995. • BBDO Worldwide Inc., a U.S. advertising agency, said it had bought a 20 percent equity interest in Gitam Image Promotion Systems, a Tel Aviv agency.

• The European Court of Justice rejected an initial appeal by Union Carbide Corp. against a European Commission decision to approve a joint plastics venture between Royal Dutch/Shell oup and Montedison SpA, a European Union source said.

• Portugal will sell a 19.5 percent stake in the trade bank Banco Fomento & Exterior SA for about 19 billion escudos (\$118

Tables include the nationwide prices up to the closing on Wall Street and do not reflec

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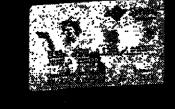
(Reuters, Bloomberg) million) on Dec. 27. 17 Month High Low Stock Sis Div Yid PE 100s High LowLorest Ch'ne Div Yid PE 100s High LowLotestOn'ge 

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Tables include the nationwide prices up to
the closing on Wall Street and do not reflect
late trades elsewhere. Via The Associated Press

ASIA/PACIFIC

# صكنا من الاعل

# Samsung Move Into Cars Starts Wave of Protest

SEOUL — Automobile workers threatened Tuesday to strike the government approved Samsung Co.'s application to enter the passenger-car market.

Europe

-,=:

Presidents of South Korea's six carmakers, fearing competi-

#### Korea Executives Guilty of Bribery

SEOUL - Three prominent South Korean industrialists were convicted Tuesday of bribery charges by a Seoul criminal court, but their sentences were suspended because of their "contributions" to the country's economy.

Kim Woo Choong, chairman of Daewoo Group Corp., Choi Won Suk, chairman of Dong Ah Construction Industrial Co., and Park Ki Suk, chairman of Samsung Engineering & Construction Co., were convicted of bribing a former head of a state-run company to win construction contracts. They were placed on

probation for two years. But the court gave a threeyear prison sentence to Ahn Byung Wha, former chief of Korea Electric Power Corp., who received \$875 million in bribes while awarding contracts for a \$2 billion power plant.

tion from Samsung would hurt their business, made an impassioned appeal to prevent the entry of the prospective new rival.

The ministry is due to decide on Samsung's application, which it made Monday, within 20 days. Analysts said it was almost certain to be approved. "If the government accepts Samsung's application to im-

port technology despite our plea, all car-industry workers are ready to go on a full-scale strike," said Bae Bum Sik, chief of an association of automotive workers that has about 100,000 members in 70 companies. Mr. Bae said increased com-

petition would lead to "deteriorating earnings, which will eventually threaten our job se-curity and our lifestyle."

He said a rally was planned for Wednesday outside government buildings near Seoul to press a demand to block the Samsung move and that a delegation would visit the Blue House, the presidential residence, to make a direct appeal to President Kim Young Sam.

About 25,000 employees of Kia Motors Corp., the strongest opponent of Samsung's entry, held a peaceful protest Tuesday.

Presidents of the six current carmakers also made a plea in a front-page advertisement published in most South Korean newspapers to block Samsung's

## A Big Market Offers a Fresh Start Some U.S. Firms Find Indonesia Familiar Ground

By Andrew Pollack New York Tunes Service JAKARTA - General Mo-

tors Corp. is back in Indone-sia, selling the Opel Vectra sedan made at its new assembly plant near Jakarta, the first GM plant in Southeast Asia.

GM is one of many American companies that have discovered or rediscovered Indonesia, lured by the prospect of its strong economic growth, abundant natural resources and the world's fourth-largest population The company first entered

what is now Indonesia in 1930 and by the early 1960s controlled more than 40 percent of its modest car market. In 1964, as Indonesia swung to the left, American companies were forced to leave. Now GM is starting over in a country in which about 90 percent of the vehicles are Japanese.

Overall Investment

investment each year

\$16 billion

Total approved foreign direct

Rediscovering Indonesia

First half

The commercial prospects were highlighted Nov. 16, when President Bill Clinton and Commerce Secretary Roninvestment and imports.
In June, it allowed foreign ald H. Brown, in Jakarta to attend an Asia-Pacific Economic Cooperation meeting announced the signing of 17

Cumulative approved foreign direct

5.5 Hong Kong

investment\* from each countryt,

3.9 , Taiwan

3.5 Singapore

3.5 South Korea

can companies in Indonesia. Big energy projects and the development of transportation and communications represent particular short-term opportunities for investors. In the largest agreement announced during Mr. Clinton's visit, Exxon Corp. will join PT Pertamina, the Indonesian national oil company, in devel-

agreements totaling about \$40 billion of business for Ameri-

could exceed \$35 billion. Indonesia, once wary of foreign investment, is now worried about losing out to

1967-1993

oping a huge offshore natural

gas field. Exxon's investment

China, Vietnam and other tex Petroleum Corp., a joint countries. So the government has been gradually liberalizing laws that restricted foreign

companies to own 100 percent of their businesses in Indonesia for the first 15 years. Previously, most foreign ventures required an Indonesian partner. Also in June, foreign companies were finally allowed into ventures to provide roads, telecommunications networks, ports and other

public facilities. Still, businessmen say that, combined with problems of corruption, remaining restrictions still make doing business in Indonesia a daunting task. Indonesia's economy was

dominated until recently by the petroleum industry, in which American companies such as Mobil Corp. and Cal-

\$13.6 billion ;

U.S. Investment

\$1.00 billion

0.75

0.50

. IF guipe exclude projects involving investments from more than one country.

Total approved direct investment\*

from the United States? each year

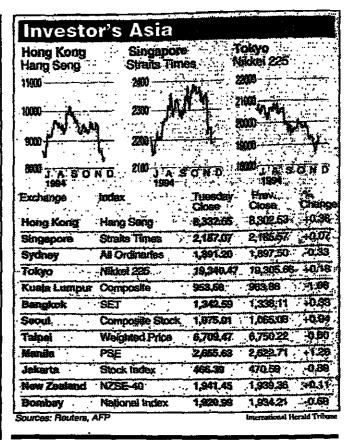
venture of Chevron and Texaco, have long been active. But outside the natural-re-

sources field, U.S. businesses have not previously shown much interest in Indonesia. Japan has been the most active investor in the manufac-

turing and consumer sectors. But American investment in Indonesia is rising. Approved investment rose from \$154 million in 1990 to \$922 million in 1992 before falling back to \$445 million last year.

Major opportunities he in road-building, electric power, telecommunications and oth-

in the automobile industry, car imports, which were banned until 1992, are now allowed, but with tariffs of 200 percent. Carmakers therefore must set up assembly plants to compete in Indonesia.



#### Very briefly:

- Taisei Corp. led a Malaysian-Japanese consortium chosen to build the main passenger terminal of Malaysia's new international airport; the group bid 1.74 billion ringgit (\$678 million).
- Malaysian Airlines, in its first earnings report since being privatized, said its pretax profit in the six months to September rose to 101.25 million ringgit from 6.34 million ringgit in the yearearlier period, helped by a 15 percent increase in revenue.
- NEC Corp. plans to launch a new mainframe computer in a leasing venture with Toshiba Corp. and personal conference software developed with Intel Corp. of the United States.
- Fujitsu Ltd. has grouped three subsidiaries in Japan, Britain and the United States to form KnowledgePool, which it called the world's biggest commercial technology education alliance.
- China is considering raising \$3 billion in overseas markets to pay for construction of the Three Gorges dam on the Yangtze River. Mazda Motor Corp. will buy a sports utility vehicle made by Suzuki Motor Corp. for sale under the Mazda name.
- China said McDonald's Corp. would be given a site in Beijing to replace its largest outlet worldwide, which is to be razed to make way for a commercial complex.

#### Manila to Seek IMF Easing

Governor Gabriel Singson's remarks came after a top bank official warned that Manila might shorten its current threeyear IMF-sanctioned economic program if the program re-

"I will strongly renegotiate for a higher base money target," said Mr. Singson, who will head the Philippine delegation in talks with an IMF team reviewing Manila's compliance with

The IMF asked Manila to rein in money supply and keep inflation at single-digit levels,

MANILA - The Philippines will ask International Monetary Fund negotiators next week to relax the IMF's stringent limits on the country's inflation and money supply to allow the economy to grow, Manila's central bank chief said Tues-

stricted the country's recovery.

the program, which was approved in June.

Compiled by Our Staff From Dispatches TOKYO --- Imports of foreign-made vehicles in Japan surged 67 percent in November, the Japan Automobile Importers Association said Tuesday.

Source; ludinesian Investment Coordinating Board

A total of 26,121 passenger cars and trucks were sold last month, up from 15,636 in November 1993. Sales of foreign cars in Japan have been rising for 13 months as a result of lower prices, a greater choice of vehicles and wider acceptance among Japanese consumers.

Of the total imports, 24,930 passenger cars were sold in November, up 66 percent from a

Japanese Demand for Foreign Cars Grows as Choices Widen Takayuki Shimosaka, a spokesman for the from Ford Motor Co., which led U.S. auto comassociation, said more Japanese dealers were selling a greater variety of imported vehicles. Honda Motor Co.'s dealer network, for instance, distributes vehicles made by Chrysler Corp.

> Lower retail prices because of the yen's appreciation against the dollar, low-interest loan campaigns and the popularity of Japanese cars produced overseas were among other factors contributing to sales.

Mercedes-Benz AG led all importers in No-vember. Honda was close behind. Sales of cars

panies, more than tripled from a year earlier, to 1.325 units.

Among all imported vehicles, 6,724 were Japa-

nese-brand cars produced abroad, the associa-Despite the increase, imports still made up only 6.1 percent of all new cars sold in Japan in

November, as foreign car dealers said barriers to doing business in Japan continued to make pro-

(Bloomberg, AP)

#### **■ TCI and Sumitomo Form Cable Venture**

Tele-Communications Inc. said it had formed joint venture with Sumitomo Corp. to create the first cable television in Japan that could also provide cable telephone services, Bloomberg Business News reported.

Tele-Communications said the venture, to be called Jupiter Telecommunications, would manage and operate cable television systems. As soon as Jupiter receives regulatory approval, it also plans to provide cable telephone service. Sumitomo will own 60 percent of the venture.

#### TV: Multinational Productions Expand to Meet Asia's Television Needs

Continued from Page 15 tional Media, a Hong Kongbased media consultancy.

"The initial investors are being wary," she added. The most of Solomon International Enlikely candidate for coproductions are game shows, children's animation, wildlife and other nonpolitical documentaries. Because of linguistic and cultural differences, drama series and situation comedies are proving problematic.

STAR-TV, the News Corp.

unit whose programs and films blanket the region, is engaged in secret negotiations with Chinese authorities on the creation of a "large television-production center to transmit the full gamut of programs," according to John Olone, a program executive. He said the official announcement of the facility and its location should come in six

to eight weeks.

STAR-TV has just wrapped up a grueling season of soccer matches pitting provincial Chinese teams against one another for the first time.

This coproduction with Chinese Central TV proved to be a "logistical nightmare," Mr. Olone said, despite widespread viewership. In future coproductions, the broadcaster plans to streamline local staff, speed up programs and upgrade techni-

terprises and former head of Warner Brothers Inc.'s TV production unit, was one of the first to recognize the potential for East-West joint ventures. He conjured up the concept of barter programming eight years ago in Shanghai. This system

At MIP Asia, Mr. Solomon tions will be two epic serials on the Raj period and another on an Indian deity. They will be shot back-to-back in English and Hindi Solomon plans to export the programs to Indian-speaking communities in the West and then Westernize them

for Latin American viewers. Chinese versions of Bert, Ernie and Miss Piggy are on the horizon. Children's Television Workshop has planned a coproduction of "Sesame Street" with STV of Shanghai. It will be distributed throughout China in the Mandarin language.

As in other adaptations of "Sesame Street," local curricu-In addition to another soccer lum specialists will tailor the programs, according to David

business programs in China and Jacobs, a Children's Television India, with several expanded Workshop vice president. "The Workshop vice president. "The shows will address what's imprograms under discussion.

Michael Solomon, chairman portant to Chinese children, not to children around the world," Mr. Jacobs said.

NHK, the Japanese broadcaster, is one of the most experienced co-producers in the region, with 43 projects launched last year, 10 of which were joint ventures with other Asian partners in China, Korea, Sri Lanenables program suppliers to ka, Thailand, and Hong Kong. sign on advertisers in return for In the United States, NHK

has coproduced critically ac-claimed series on the world oil announced a \$35 million joint industry. "Coproduction is an venture with Armitraj Entertainment to be based in Madras, India. The first coproduction is an excellent means of discovering one another's cultures," said Nagari Tajima of NHK.

But it is not always easy. In one historical documentary covering the Nanking massacre of Chinese civilians by Japanese soldiers, Chinese partners strongly objected to Japan's low estimate of the casualties. The diluted compromise solution was to omit mention of any numbers at all.

With their Asian partners,

the Japanese are contending with difficulties similar to those faced by American producers attempting to export to the region. "American producers can
get away for two or three years
forcing a style unfamiliar to
Asian viewers," Mr. Tajima
said. "After that, it won't
work."

#### PERMAL GROWTH N.V.

NOTICE OF ANNUAL GENERAL MEETING

Notice is bevely given, that an animal general meeting of the shareholders of PERMAL CROWTH N.V. will be held at its arracipal office, Caracao International Trust Company N.V., Kaya Flamboran Q, Curacao Netherlanda Antilles on December 9, 1994, at 11:00 a.m. local time for the purpose of

Approval of annual accounts of the Company for the fiscal year ended December 31, 1993.

December 31, 1993.

Appointment of an entity which will be in charge of the management of the Company in case the Managing Director is prevented from or incapable of acting as management.

Reappointment of the Director of the Company.

Reappointment of the Independent Auditor of the Company.

Ratification of all acts of the Managing Director since the preceding meeting of the shareholders.

Transacting any other business that was accounted. smarring any other business that may properly come before the meeting any adjournment or adjournments thereof.

BY ORDER OF THE MANAGING DIRECTOR Willemstad, Curacao

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# GREEN COMPANIES APPEAL TO CONSUMERS

environmental conscious- rose after it announced ness not only makes for good public relations but can also push them to develop new materials and processes.

On the public-relations harm to the environment help a company in two ways, by attracting loyal customers who care about ecology and appreciate the company's environmental efforts, and by attracting investors who prefer to put their money into companies with an environmental consciousness. "Ethical" or "green" investment funds are becoming more and more popular with investors of rapid growth, adopted who care about the envi- this year a white paper enronment and do not want titled "Population, Envito lend financial support ronment and Developto companies that do not ment in the 21st Century." share their concern.

The effectiveness of a green corporate stance in cleanup of production attracting investment was

are realizing that man chemical company product that can filter harmful ozone gas from the air in buildings and ve-

In addition to altruistic side, efforts to reduce and financial motivations, corporations are also changing their eco-behavior in response to tougher environmental regulations all over the world, even in developing countries that once placed economic gain ahead of environmental concerns.

Sustainable growth

China, which has in the past neglected environmental concerns in favor which calls for 63 projects, including the

hroughout the shown earlier this year and coal plants; safety im- mer factory, which pro- emissions and are conworld, corporations when the shares of a Ger- provements at nuclear duced dangerous levels of power plants; the development of wind, solar and that it had developed a biowaste power sources; and sustainable development of its oil reserves. China has also agreed to follow the sustainable development goals enumerated at the 1992 Rio de Janeiro conference on the

> It must not be forgotten that pollution is expensive: it is estimated that the cost of environmental degradation is between 1 and 2 percent of a country's gross domestic product, and much higher for such badly polluted countries as China and Russia.

environment.

In Slovakia, one of the most polluted countries in Eastern Europe, a new aluminum plant is being built, with the help of the European Bank for Reconstruction and Development, that will meet extremely tough environmental standards and save processes in steel, paper jobs by replacing the for-

pollution, instead of just closing down the local industry.

Each industry responds according to its activity, although some green practices, such as recycling and the treatment of pollutants produced by factories, can be shared by most of them.

Reducing emissions

The car industry, for example, is trying to reduce toxic emissions from fossil-fuel-powered vehicles to the bare minimum, while at the same time conducting intensive research on improving hydrogen and electrically powered cars so that they will one day be economically feasible. In addition, car parts and bodies are commonly recycled nowadays.

For their part, energy producers are continually refining their technologies to further reduce polluting

cleaner equipment for the future.

Almost every industry can find a way to improve the environmental friendliness of its operations. One glue-making company changed its solventbased manufacturing process, which produced dangerous waste, to a more expensive but safer water-based process. And a recycling company turns plastic soft-drink bottles into polvester fibers.

Even service industries like hotels and airlines are jumping on the green bandwagon by developing company policies on such issues as recycling and the phasing out of ozone-depleting chemicals.

In the field of aviation, new engines for next-generation aircraft are being designed to consume less fuel and produce lower pollution emissions and noise levels.

To find out just where

ducting R&D on even mental sweepstakes, many companies are evaluating their standing with "green audits" conducted by accounting firms, which hire technical experts to do the audit. This involves an evaluation of how the company's buildings and industrial effluents affect the environment around it and the people who work for the company. These audits have become more common in Europe since the European Union's Eco Management and Audit Scheme, a set of environmental guidelines, was issued in 1993. Although it does not have the force of law, it did give notice to

> Environmental business Some companies, however, do not need any governmental prodding to make them take care of

the corporate world that

environmental questions

were being taken serious-

ly by the EU.

they stand in the environ- environmental business. At Canon, a leading manufacturer of office equipment and optical products, for example, environmental issues are considered so important that it has actually integrated green practices into its corporate structure and its technical processes.

> The company's corporate philosophy is summed up in the word "kyosei," which means living and working together for the common good. The goal is to create harmonious relationships between people, technology and nature by both benefiting from and contributing to the world. Canon recognizes that businesses cannot survive as they have in the past without caring for and preserving the natural environment and also that business can actually learn from natural systems: the interdependence between species in delicately balanced ecosystems can provide models for cooperation between compa-

> chines. Canon has focused on anti-pollution strategies since 1972. The company no longer uses polluting trichloroethane or CFCs in its products, and its factories around the world meet strict environmental standards. But Canon has not been content with simply fulfilling the requirements imposed on all companies by environmental regulations.

nies and nations, and between people and ma-

In 1991, the company developed its first Environmental Assurance Plan, followed in 1993 by the New Principles for 140 countries, and the Environmental Assur- winning photographs ance. The goal was to en- were exhibited in travelsure that the kyosei approach to ecology extended through every level and

activity of the company. Canon takes on environmental issues from three different directions: energy, materials and technological processes. In the area of energy, the company is applying the principles used in the manufacture of photosensitive copier drums to the manufacture of solar cell panels that can be used as backup power sources. Solar power has always been too expensive and inefficient to be practical, and Canon's new technologies are helping to bring down costs and increase energy efficiency. The company opened its Ecology Research and Development 1993 to continue research on the energy efficiency and mass production of cell panels.

Recycling program

twinge of guilt when throwing away a plastic cartridge from a photocopier or a laser printer will be happy to know that Canon has a recycling program for the cartridges. Not only does the company reuse 95 percent (in terms of weight) of each cartridge returned. but it also pays for the shipping of cartridges from all around the world to its recycling plant in Dalian, China, As of October 1994, 8.1 million cartridges had been recycled. In all its efforts, Canon stresses an "ecotech" approach. This means that environmentally friendly technology is incorporated into the company's products. Examples are Canon's laser beam printers, which have been designed to reduce ozone emissions and power consumption, and the Bubble Jet printers, which use nonpolluting ink and minimal energy. Both are designed to be as quiet as possible, thus reducing noise pollution as well. Canon copiers can use recycled paper and also have power-saving fea-

tures. Canon's environmental efforts are not limited to in-house activities, however. In keeping with its kyosei philosophy, the company interacts with society and the environment in other ways, notably by sponsoring the UNEP (United Nations Environment Program) International Photographic Competition on the Environment.

Photo competition.

The first UNEP photo competition was organized on the occasion of UNEP's 20th birthday in 1992. Sponsored by Canon, the goal of the contest was to draw attention to the environmental issues addressed at the United Nations Conference on Environment and Development in Rio de Janeiro. The competition's theme was "Focus on Your World," and both professional and amateur photographers of all ages from around the world were invited to enter. Some 30,000 entries were received from more than ing exhibitions in major world capitals.

The second UNEP International Photographic Competition on the Environment is now under way, once again entitled "Focus on Your World" and sponsored by Canon. The Prince of Wales is the contest's patron for the second time. Submissions should show how the photographer sees the world and should "reflect the planet, its people and their environment, in all its diversity. The photographs should also seek to express their challenges. hopes and fears in a rapidly changing world."

Canon's involvement with a photographic competition (especially one devoted to the environ-Center in Kyoto in June ment, given its ecological commitment) is highly appropriate. The company was founded in 1937 as a amorphous silicon solar camera manufacturer, but has since branched out into business machines and optical technology. Anyone who has felt a Business machines, including black-and-white and color copiers, computer peripheral productsand facsimile machines, account for about 80 percent of the company's total sales.

Canon's products facilitate communication between people in many ways, and the company also tries to facilitate interpersonal communication and general understanding by fostering an attitude of "tsushin," or "heart-to-. heart and mind-to-mind communication." A refreshing kind of corporate thinking.

and the second second This page was produced in its entirety by the Advertising ... Department of the International Herald Tribune. WRITER: Heidi Ellison is based in Paris, PROGRAM DIRECTOR: Bill Mahder.



#### Nature's colors can be timeless. We'd like to keep it that way.

A gentle curve of sun-washed yellow. A daring stroke of rusted red. The heavenly brilliance of an endless blue A timeless masterpiece. There can be no doubt in the world's most impressive colorist. ing sail by her genius. Canon brings you color as a Barrell ancons of expression.

in the we introduced our first color copiers over a .... we've revolutionized personal and business Contained (Claims, With practical, quality reproduction, 1807h 100k express their most important ideas more effective in color,

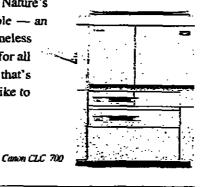
Later, when we introduced our Color Digital Image Processing System (Color DIPS), we gave users even more subtle, natural colors. And because Canon color technology is digitally based, we've made it possible with various options to produce dazzling color images from most any visual source - slides, videotapes, computer graphics, even still video. Or create original

That has opened up new imaginative horizons for communicating in color. And our broad line of Color Bubble Jet copiers and printers, and Color Laser Copiers, has made high-quality color output affordable for people and businesses everywhere.

In the continuing quest for more expressive color, Nature is clearly our most valuable teacher. From

snow-capped mountains to shadowed valleys, from verdant forests to sandy deserts, her sublime mastery of color has motivated our past successes -- and inspires our future achievements. Canon has always been

proud to follow Nature's colorful example - an artist whose timeless works are here for all to cherish. And that's the way we'd like to



#### Enter the UNEP International Photographic Competition on the Environment 1994-1995 - in the 50th anniversary year of the United Nations -

visuals and colorful effects.

The United Nations Environment Programme invites you to submit photographs on the theme, "Focus on Your World". This is UNEP's second international photographic competition, made possible once again by the support of Canon Inc. The competition seeks to draw attention to global environmental problems and includes a new category for

The prizes will be awarded in New York in October 1995 to coincide with the 50th anniversary of the United Nations. Winning photographs will be exhibited internationally, and the most suitable entries will also be preserved. In a photographic library administered by UNEP on behalf of the United

Send us your photographs. Show us you care about the Earth. ENTRY PERIOD

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# **SPORTS**

# Progress Is Reported in 2 of 3 Key Issues in Hockey Lockout

By Joe Lapointe

New York Times Service CHICAGO — Negotiators have at age 30. made significant progress in their at-tempt to end the 66-day lockout and begin the National Hockey League

During a six-hour session Monday. the league and its Players Association neared compromises on two of three significant issues, according to persons with knowledge of the collective

Those issues were an entry-level salary structure that limits rookies to a maximum \$1 million in their first sociation, would speak in detail frustration is a luxury tax on payrolls, tried to reintroduce a tax on payrolls,

give veterans freedom of employment

The third major issue, salary arbitration, was not discussed but was expected to be addressed when bargaining resumed Tuesday morning. If the two sides can come to an agreement by the end of the week, it is possible that games could begin by Christmas and that a season of at least 50 games could be salvaged.

Neither Gary Bettman, the commissioner, nor Bob Goodenow, the executive director of the Players As-

optimism came from people involved derail a settlement. in the talks, who spoke on the condition of anonymity.

brings," Bettman said. "I don't want to get into handicapping, whether or tax a salary cap in disguise and renot there's progress, what issues are fused to negotiate other issues unless on the table, off the table, in the Bettman dropped talk of the tax. table. As long as the process is ongoing, that's better than if it is not. Hopefully, we won't work ourselves into a new phase of frustration, but it could re-emerge."

Bettman insisted on the tax early in the negotiations as part of a plan to "We'll see what the next day place what he called a "drag" on salary inflation. The union called the

Negotiations began to show progress in mid-November after the commissioner put aside the tax, temporarily at least. Someone with knowledge of the union position said One issue that could bring back late Monday night that if Bettman

three weeks is out the window."

deadline to save at least part of the perience with at least 40 games in season. So far, each team has lost 24 games of its 84-game schedule.

"Both sides are well aware of what is at stake here," the players' representative said. "Time is what it is. The calendar is what it is."

Under the tentative terms of Monthe players are willing to raise the age ball.

season and a free-agency formula to about the negotiations. The signs of a bitterly disputed issue which could "all the work we've done for the last of free agency from 28 to 30. In addition, a player would have to have Goodenow would not discuss a completed four seasons of league exeach of those seasons.

> The two sides are still not in agreement on the age of players for the entry draft, currently 18. The owners would prefer it to be 20.

The obvious compromise would be day's bargaining, the owners have to set the age at 20 and allow 18- or dropped their quest for one "fran- 19-year-olds to volunteer in much the chise player" per team who would be way that undergraduate athletes do exempt from free agency. In return, now in college football and basket-

# Negotiator For Baseball Owners Ouits

New York Times Service

ATLANTA - If the striking baseball players and major league club owners ever reach a settlement, it will be without the man who served the past three years as management's chief labor executive.

They will also apparently have to do it with something other than the owners' recent tax proposal.

"We don't believe it provides a framework in which we likely will get an agreement." Donald Fehr, the head of the players union, said in his first public characterization of the owners' proposed luxury tax on pay-

Earlier Monday, Richard Ravitch announced that he was resigning as president of the Players Relations Committee upon expiration of his contract. at the end of this month.

The move came as no surprise, given the increased role the owners have taken in the fruitless negotiations and the ill-fated history of the position Ravitch has held. Labor agreements have often been reached and work stoppages ended with the chief labor executive replaced by another member of management in the key negotiating role.

Ravitch's resignation and Fehr's view of the tax proposal came on a day when the union's executive board convened a three-day meeting here. Seven-ty-eight players, far more than are on the board, were on hand for the union's effort to formulate a counterproposal to present to the owners' negotiators Friday.

If the two sides do not have an agreement, or are not on their way to settling their differences, the owners will meet Dec. 15 in Chicago, where they are expected to approve an impasse-implementation strategy, including a salary cap.

Ravitch, 61, was not at the latest round of talks with play. ers, last Tuesday and Wednes, day. John Harrington of the Boston Red Sox had replaced him as the owners' point man at a bargaining session Nov. 10. If it had not been obvious before then that Ravitch would not stay beyond the end of his contract, it became obvious that

day. "I never expected this would last as long as it did," Ravitch said. "I never expected to stay more than three years. I have not wanted to leave sooner because I did not want in any way to impair efforts to make the

"We're hopefully down to the

CAN PROVE

THAT."

I DID

## Raiders Defeat Chargers **And Keep Playoff Hopes**

SAN DIEGO - If the San Diego Chargers had a lot at stake, the Los Angeles Raiders

had even more. And so they crashed the Chargers' coming-out party Monday night, with Jeff Hostetler's six-yard touchdown pass to Rocket Ismail with 7:23 left, giving them a 24-17 vic-

The Chargers (9-4) needed a victory to clinch their second AFC West title in three seasons. The Raiders needed a victory to stay in the scrambled playoff picture, and they joined four other AFC teams with 7-6 re-

"You lose, you're out, for us," said Los Angeles defensive tackle Nolan Harrison. "Everyone knew that going into the

The Raiders entered the game ranked 13th in the AFC in total offense, but outgained the Chargers, 410 yards to 261. Ismail's second touchdown catch of the night came at the end of an 81-yard, nine-play drive on which Hostetler completed passes of 31 and 16 yards to Tim Brown.

Ismail also caught a 6-yard scoring pass from Vince Evans in the second quarter.

The Chargers began their final drive at their 8-yard line with 1:28 to play and got to the Los Angeles 48 before a holding penalty moved them back. Aaron Wallace sacked Stan Humphries to end the game.

Hostetler was 22 of 29 for 319 yards and two touchdowns, with one interception. Brown caught seven passes for 96 yards. Ismail, who had only three touchdown receptions coming into the game, had four catches for 31 yards. The Raiders tied a team record with 17

penalties, for 146 yards. The Chargers' Stan Humphries was 17 of 33 for 202 yards with one touchdown. Running back Natrone Means was held to 41 yards on 18 carries, his worst output of the season.

• Further examinations found that the Denver Broncos' quarterback, John Elway, has a strained muscle behind his right knee. Although the injury was not as serious as first thought, Elway's chances of playing against the Raiders on Saturday

• The Pittsburgh Steelers' running back, Barry Foster, has two broken bones in his lower back, not a contusion as initially diagnosed, but will very likely play Sunday against the Philadelphia Eagles.

were listed as "50-50."

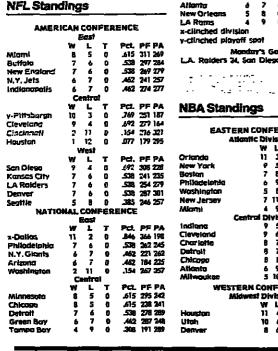
• The broken left thumb of the Seattle Seahawks' quarterback, Rick Mirer, was operated on and he will miss his team's final three regular-season

 Mike Frier, the Seahawks' defensive tackle whose neck was broken in a car accident, can flex his biceps but can't move his legs or fingers and probably never will, a doctor



The Raiders' defensive ends, Anthony Smith (94) and Nolan Harrison, put pressure on quarterback Stan Humphries.

#### SCOREBOARD



Philadelphia 15 26 24 25 4— 76 NY: C.Smith 4-16 8-11 20. Ewing 8-15 9-12 25; P: Borros 7-10 5-6 22, Wright 6-14 7-10 19. Re-bounds—New York 54 (Ookley 15). Philadel-New Jersey 29 24 32 23—99
Chicago 34 29 17 72—M
NJ: Gilliam 9-206-924. Anderson 3-173-1915:
C: Plopen 7-24 8-9 23, Armstrong 5-18 1-2 13.
Rebounds—New Jersey 70 (Benlomin 16).
Chicago 67 (Pippen 13). Assists—New Jersey

L: Dehere 6-13 9-0 13, Murray 5-17 4-5 14. Re-bounds—Charlotte 53 (Mourning 11), Los An-celes 36 (Yought 8). Assists—Charlotte 30 (Burrell 6), Los Angeles 21 (Richardson 6). WESTERN CONFERENCE Top 25 College Scores How the top 25 fearns in The Asi

4, Kansas (3-0) beat Copein State 91-69. Naxt: vs. No. 6 Florida. Wednesday; 11, Naur-land (5-1) beat Maryland-Battlmare County No. 77. Next: vs. Colgate, Thursday; 25, Michi-jan (4-2) beat Deriot 87-76. Next: at No. 9 Duke, Saturday; 24, Villantyra (4-1) beat Seton Hall 98-75. Next: at No. 1 North Corollino. Thursday; 25. Wake Forest (3-1) beat Cani-slus 74-60. Next: at Richmond, Thursday.

Other Major College Scores

Latayette 78, Columbia 75 Manhattan 73, Rider 68 St. John's 88. Pittsburgh 83 Towson St. 81. West Virginia 78 SOUTH

Appalochian St. 96, Elon 70 Clemson 74, Mercer 51 Louisville 106, W. Coroling 76 Murray 51, 86, Alcorn St. 70 N.C. Charlotte 70, Furman 52 N.C. Charlotte 70, Furman 52 NW Lauistona 69, Menderson Richmond 66, Rodford 64 Temestee 51, 86, Tn.-Chatlan Texas-Pan American 56, Sam Texas-Pen American 5e, Samfor Tulane 85, Old Dominion 80, OT Vo. Commonwealth 67, Tenn.-Ma

SOUTHWEST
Lamar 67, Sam Houston St. 62
Prairie View 131, Faith Bacrist 97
Rice 72, Houston Bacrist 65
Stephen F.Austin 126, Texas Wesleyan 73

FAR WEST
AIr Force 91. Adams St. 73
California 92. Son Francisco 5
Noire Dome 78. Loyola Maryn
S. Utan 87. Clevetand St. 82 Weber 51. 86. UC Davis 57

Everton 3. Leeds 0 Standard: Blackburn 3º points, Manchester United 38, Newcostle 34, Livernool 31, Not-lingham Forest 29, Manchester City 22, Chelingham Forest 29, Manchester City 22, Cheets 27, Norwich 24, Coventry 23, Tottenham 22, Arsenol 21, Southampton 21, Sheffield Wednesday 21, Crystal Palace 20, Queens Parik Rangers 19, Wimbledon 18, Everton 17, West Harn 17, Aston Villa 15, Leicester 13, Ipswich 11.

And the second s

WORLD SERIES CUP ONE DAY TEST England vs. Australia Toesdav, in Sydney England Inthings: 196 (all out, 48, overs) Australia Innings: 2244 (50 overs)

New Zecland vs. South Africa

BASEBALL American League BOSTON—Recressed worvers on Carlos Radriguez, infleider, and Ricky Trilicek, pitchegges. CALIFORNIA—Agreed to terms with Rex

Hudler, infleider, on 2-year conf KANSAS CITY-Released Kevin Kaslofski 1997 season.
TEXAS—Agreed to terms with Dave Valle.

ant of baseball operations.

MONTREAL—Placed Freddle Senavides, nfielder, on walvers for the surpose of giving his unconditional release. PITTS&URGH—Signed Francisco :

BASKETBALL

In, cemer, from the Injured Isl.
FOOTBALL
National Football League
CINCINNATI—Placed Dowld Brazdon, line-backer, or injured reserve, Signed Jim Ballord, quarterback, and Jeff Hill, wide receiver.
DALLAS—Placed Derrick Lossic, running

LA CLIPPERS—Placed Elmere Spe center on the injured list. Activated Bob lin, center, from the injured list.

COLLEGE

football coach, Fired Gary Crowlan, offers coordinate-quarterbooks cooch: Steve Shank-weller, line cooch: Gree Nord, running bocks cooch: Rusty Burns, wide receivers cooch: and Crols Gason, and seedal teams cooch. HAMPDEN-SYDNEY—Named Thomas Lewis assistant football coach.
INDIANA-PURDUE-INDIANAPOLI-S—Pete Kossolls men's soccer conclutesig MENLO COLLEGE—Ray Solori, foot

coach, retired.

MICHIGAN STATE—Announced that Pat Shurmur and Bobby Williams, assistant fool ball cooches, will return next season. MISSISSIPPI—Named Noel Mazzone often

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# necessary changes in baseball."

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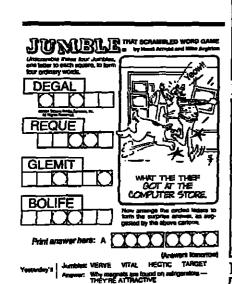
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final stages of negotiations," he said. "and no one can make the decisions but the owners. No one can make them on their behalf. They're sufficiently informed. I don't feel I'm letting them down in any way.'

INCIDENT?



I SAY IF IT AIN'T FIXED YET, DON'T BREAK IT AGAIN!



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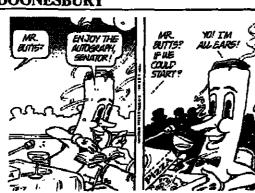








ODIE'S ASLEEP







**CALVIN AND HOBBES** 

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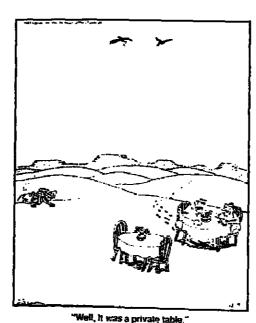
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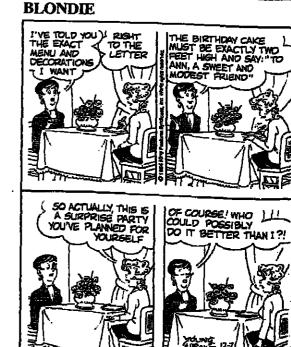
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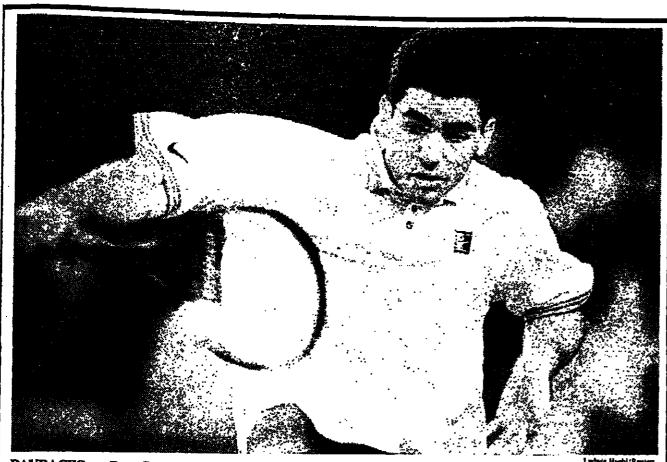
THE FAR SIDE





# صكذا من الاعل

# SPORTS



PAYBACKS -- Pete Sampras cruised by his U.S. Open conqueror, Jaime Yzaga, by the score of 6-2, 6-4 in Tuesday's first match at the \$6 million Grand Slam Cup in Munich. And Boris Becker made up for last year's first-round loss to Wayne Ferreira, rallying in a serve and volley duel to defeat the South African, 5-7, 6-4, 6-3. In other matches, Goran Ivanisevic beat Jonas Bjorkman, 6-4, 6-2, and Michael Chang beat Alberto Berasategui, 6-1, 7-5.

## What They Sowed, They're Reaping

The nub of Milan's decline lies in self-deception. Coach Capello

are they scouring Europe, trying to buy such vibrant attackers as

in Vienna on Wednesday, Otto Conrad, the goalkeeper whom,

But, of course, the Italians have a scapegoat lined up. They face,

All manner of hate mail has been aimed at the goalie. The

victim of San Siro is cast as villain. His sporting reputation is

He should care. Konrad is no innocent. He is 30 years old, he is

Austria's international goalkeeper, a professional doing his job.

And if Konrad has any appreciation of history, he will easily put

Wednesday into perspective. For he stands between the posts in

the vast Viennese stadium — used for profit because Salzburg's

home is comparatively tiny - where the times past have inflicted

The Ernst-Happel Stadiom, formerly the Prater stadium, be-

ame, after the Anschluss with Germany in 1938, a staging post

For what it is worth, I suspect there is one last hurral in the

Parker, Ukrainian and Welsh and English wingers Andrei Kanchelskis, Ryan Giggs and Lee Sharpe — are injured. Two more, English midfielder Paul Ince and Welsh striker Mark Hughes, are

Galatasaray can enter history, since no visiting team has ever

won a European cup tie on United's turf. United will play kids

from its youth team — asking them to chase the tournament's

bonus money. A case of the spirit being asked to overcome serious

for Austrian Jews en route to Nazi death camps.

THE TAUNTS of a few Italians in the 72,000-capacity caul-

after the match in Italy now separates the teams; only victory

bombarded by spite. His well-being is insidiously threatened.

Sevilla's Croatian striker Davor Suker.

champion of Europe.

far crueler fates.

and do Bayern Munich a favor.

ONDON — How deep runs your well of sympathy for soccer's high and mighty? On Wednesday night, four of the self-elected elite — Barcelona, Bayern Munich, AC Milan and fettle. Only now, when so much is lost and so much more at risk. Manchester United - are on the rack of fear in the European

in in the low

Champions League,
Some will fall before the quarterfinal round. The players will feel the coach's wrath, the coaches will hear from the board of directors, the directors will be summoned before their bankers.

Do not waste pity on them. For these are the grand masters, the power brokers who turned sporting clubs into finance houses. No longer prepared to take the chance of the "knockout" formula that had been the essence of the competition since European tournaments began, these bigwigs pressured UEFA, the continent: governing body, to draw up a socalled Champions League that

guaranteed them six or more pay-Hughes (

They milked the system for profit. But the system drained them, Milan and Barcelona, the champion and runner-up who contested a memorable night in lasseason's final in Athens, have grouned through the extra league matches. Their lament is that, this being World Cup year and their multinational stars being torn between club and country, the players are battle fatigued.

Milan, especially. It flew out to Tokyo last week, was plucked by Velez Sarsfield in the world club championship, and limped

ckering, back to Europe.

L. dron will be music to Konrad's ears if they mean that
The older players can hardly draw breath, particularly France
Salzburg is beating or holding Milan. The two points deducted bickering, back to Europe. ns a once imperious mover. Partict larly Alessandro Costacurta, Baresi's fellow aging defender, who do for Milan.

gave both goals away to Sarsfield and was sent off. Years condemn them, but critics condemn the coach, Fabio Italian prime minister's team. I think it will squeeze out a victory Capello. How could be go back to these time-worn athletes when and join Ajax Amsterdam, the group leader, in the quarterfinal last May's great night was won with Paolo Maldini and Filippo

Galli, young and fitter by far, at the heart of the defense? More than that, the young bloods of Milan, players like Gian-hugi Lentini, Christian Panucci and Marco Simone, cry out that they feel unwanted, their talents betrayed, while the coach clings

#### **Another Chinese Swimmer** Has Failed Test for Drugs

LONDON - Another Chinese swimmer has failed a drug test, the international swimming federation said Monday.

Gunnar Werner, secretary of FINA, said the world body had received the official results of a random test carried out before the start of October's Asian Games in Hiroshima,

Werner said he could not release any details until after the federation goes through all its procedures. A hearing is set for Wednesday, followed by a meeting of FINA's executive committee to decide on any suspension.

14 "Rule, Britannia

16 Wom-out

"The earliest we will have a decision is by the end of the week," Werner said by telephone from Karlstad, Sweden.

#### **Odense Ousts Madrid From Cup** Compiled by Our Staff From Dispatches Dethlefsen hit the crossbar minutes later, forward Andreas for Lazio in the 75th minute to Morten Bisgaard scored in from 25 meters. Thom picked up a flat pass in

the final minute of Tuesday evening's match in Madrid to give the modest Danish side Odense a 2-0 victory over Real Madrid that eliminated the Spanish league leaders from the UEFA Cup.

Bisgaard scored in the 90th minute on a sharp-angled, 12meter shot from the left of Real

**UEFA CUP SOCCER** 

Madrid goalkeeper José Santiago Canizares and Odense ad-

vanced on a 4-3 aggregate. The Danes took a 1-0 lead in the 71st minute on a goal from Ulrik Pedersen. It tied the teams, 3-3, on aggregate but still would have allowed Real Madrid to advance by virtue of

the away goal rule,
Real Madrid won its first-leg, third-round match in Denmark by a 3-2 score.

"It's a defeat we really didn't expect, it's sad, naturally," said Real Madrid forward Alfonso Perez Munoz. "This is proof there are no easy teams in European competition." Pedersen's goal came as he

took the ball down the right side and then lobbed a shot from 10 meters over Canizares. Real Madrid thoroughly dominated the first 45 minutes, with four clear but unrewarded scoring chances. Odense's only

stopped by Odense goalkeeper minute and Pavel Hapal scram-Lars Hough in the first 11 min-bled to score on a rebound from utes, and Emilio Burraguedo the top bar in the 28th. and Martin Vasquez missed on Leverkusen, which out-

gained the quarterfinals on a 4 Christmas bonus.

aggregate score.

A third goal on the road would have qualified Athletic. Italian international Gianfranco Zola opened the scoring in the 21st minute with a drive

from 12 meters. Midfielder Baggio made it 2-0 from a few meters in the 39th, then, fed by Zola, Baggio made it 3-0 with a powerful diagonal shot four minutes into the sec-

Oscar Vales scored for Athletic in the 57th, but eight minutes later Parma's fourth goal was netted by Portuguese defender Fernando Couto on a shot from 7 meters following a

Leverkusen 4, Katowice 0: In Frankfurt, Bayer Leverkuser qualified for the quarterfinals for the third time since 1988. Leaving no doubt about who

controlled the game, Leverkusen's captain. Bernd Schuster, chance in the first half came in scored the first goal on a free Rome, substitute striker Marco the 20th minute, when Carsten shot at the 11th minute. Two Di Vaio scored the game winner

Real Madrid's Danish for- front of the net to put Leverkuward, Michael Laudrup, and sen ahead, 2-0. Midfielder defender Enrique Sánchez were Heiko Scholz scored in the 15th

scoring chances in the final 15 classed the Katowice team throughout, had won by 4-1 in Parma 4, Balbao 2: Dino Bag-gio scored twice as the Italian also a rich one for the Leverkuleague leader, playing at home, sen players, who each take held off the Spanish team and home a promised \$16,000

> Juventus 2, Admira 1: In Turin, Juventus qualified for the quarterfinals, eliminating Admira Wacker of Austria on a 5-2

Thick fog made the game al-most invisible. Even the orange ball used for the occasion could be hardly seen from the stands. Defender Ciro Ferrara gave the Italian team a 1-0 first-half lead with a beader in the 17th min-

Substitute forward Gerd Wimmer tallied the equalizer for Admira in the 74th minute. Veteran striker GianLuca Vialli scored the game winner, on a free kick, with four min-

utes left. The Turin team controlled the match throughout, despite the absence of injured key players such as Roberto Baggio and Jürgen Kohler.

Lazio 2, Trabzonspor 1: In Rome, substitute striker Marco

give the Roman team the victory and a berth in the quarterfinals on a 4-2 aggregate score. The captain and defender Roberto Cravero gave Lazio an early lead in the 25th minute.

Turkish forward Soner Boz tied the score in the 73rd, but Di Vaio quickly restored Lazio's lead two minutes later, with a powerful left drive from the penalty area edge.

Borussia Dortmund 3, Deportivo de la Coruna 1: In Frank-furt, Dortmund won in overtime to gain the quarterfinals.

After losing to the Spanish team in the first leg game, 1-0, Dortmund again faced a tough wall of defense and dangerous attacking game from the start.

It was a scoreless first half. Just five minutes into the second half, Andreas Möller headed a pass to Michael Zorc, who scored for Dortmund.

Regular time ended with Dortmund leading 1-0, but because of the first leg loss the

game went into overtime. At the 102nd minute in what appeared to be a disputable offsides position, Alfredo Santae-

lena tied the game at 1-1. At the 116th minute Dortmund's Karlheinz Riedle headed in a pass from Möller to go up 2-1. But it was Lars Ricken who saved the day for the Germans at the 118th with the badly needed third goal to qualify the team for the quarterfinals.

(AP, Reuters)

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The German champion, struggling to come to terms with the accent its new coach, Giovanni Trapattoni, brings from Italy, has to try to eke out victory in Kiev, where Dynamo will be cold comfort and where the Munich team, like the Milanese, battles the weariness of aging and knackered World Cup performers.

The odds are 50-50 on either Moscow Spartak or Bayern Munich reaching the last eight. Each depends on the pride, the effort, of opponents who have, principally, pride to play for.

And while Barcedona's struggle is against staleness, United's problems are more complex against Galatasaray of Istanbul. Five regulars — Danish goalie Peter Schmeichel, English fullback Paul Parker, Ukrainian and Welsh and English wingers Andrei Kan-

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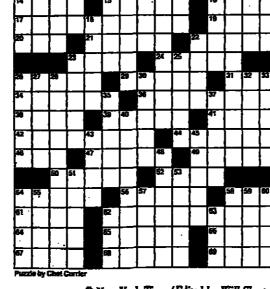
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#### **OBSERVER**

#### The Tabloid World

By Russell Baker

NEW YORK — Here is the latest literature on the royal farce of Windsor. Hasn't all this been in the newspapers already? Or at least all of it that's juicy enough to deserve scanning?

I've been scanning this story for what seems like years now. Scanning gets the job done. It's not like Bosnia. You can't scan Bosnia and get to first base. You can read for weeks, years. generations, without getting a grip on Bosnia.

Reading gets you nowhere. You have to have lived it. You have to have been born there. And still you can't understand it. The story of Prince Charles

and Princess Di is at the opposite end of the universe. It's built for scanning.
It's the kind of story that of-

fers its rewards in tiny bits and pieces. A whole book? Surely not. It would be like eating a six-course dinner consisting of six servings of cauliflower.

It's amazing how easily you can stay on top of these gaudy tabloid entertainments without

paying \$30 for the book. Even without spending hours bent over a hot television set. For instance, the O. J. Simpson circus: Aside from 45 minutes of backache involved in staring at the famous Parade of the White Bronco and Gently Pursuing Cops, I've suffered no physical damage at all while becoming as all-knowing as the

next Simpson discussant. You can stay on top of the Simpson story just by walking past the TV set twice a day. Not stopping, just walking by. Ask me anything: Judge Ito's wife, the blood-soaked glove, the barking dog, Shapiro's hourly fee, Marcia's new hairdo, Detective Fuhrman, DNA test-

can recite O.J. lore untii you beg for mercy. Can dilate on the bitter ironies, the social

injustices. Can draw lessons about police indifference to wife-beating. Can denounce proposition-nutty California, so cold-hearted it yearns to make migrant children suffer, vet so tender-hearted toward the rich and famous that prosecutors don't dare ask for capital punishment when a celebrity is

accused of double murder. And all this from simple scanning. Same with the House of Windsor. It's the usual royal sex story. British history is packed with them. Henry VIII, after all, had six wives, and as-

sorted others.
Unlike the Simpson show, the Charles and Di story at least gives me constructive ideas. For instance, isn't it past time the British set up a King and Queen College?

What's astounding is that neither Charles nor Di had the slightest job training. The same has been true of royals for years. Charles's dad sent him to a prep school famous chiefly for making all the kids take cold

showers in the winter.
Some education. If Charles had been destined to be a jet pilot you can bet they would have taught him something about takeoffs and landings. About being royalty he was taught nothing. Here he was, a middle-aged man and still so ignorant that, not knowing a cellular telephone is a broadcast radio, he used it for passionate

declarations to a lover. Di's training was just as hopeless. Nobody had taught her that her job was to produce an heir, then discreetly create a private life of her own. Instead

soap-opera melodramatics! Nobody had taught either one that their work was to play robotic roles in a pageant by day and never let the audience in on the secret that at night they discreetly enjoyed their humanity.

New York Times Service

# Discovering America: How Mrs. Columbus Saw It

By Jake Lamar

PARIS — Christopher Columbus has been having a rough time of it lately. For nearly five centuries he was considered one of history's great men, an icon for the ages. But in recent years, the Italian explorer has been damned as the father of colonialism. The more addled and misbegotten the American experiment seems to some people, the more Columbus is faulted for all the sins of the New World. from the slaughter of Native Americans to the enslavement of Africans. Why, his critics seem to ask, couldn't he just have stayed at home?

The Columbus debate usually breaks down into the traditionalists versus the revisionists, the elitists versus the multiculturalists. Now into the fray jumps Paula DiPerna, an artist rather than an ideologue, a writer more interested in the scope of human compassion than the boundaries of political correctness. She describes her new book, "The Discoveries of Mrs. Christopher Columbus: His Wife's Version" (The Permanent Press), as a "feminist examination" of history. It is also a clever and inventive novel that illuminates one of history's more shadowy spouses.

A travel writer and an investigative journalist with five nonfiction books under her belt, DiPerna chose Felipa Moniz e Perestrello as the heroine of her first novel. In precise, elegant, somewhat formal prose, the first person narrator provides a new dimension to the tale of her husband's most famous voyage. "She's the conscience," DiPerna says. "She tells the things that weren't told at the time. She fills in a lot of the spaces."

DiPerna was researching her "Complete Travel Guide to Cuba" when she first read Christopher Columbus's diary, a document with a curious history. "The first two or three pages are in the first person and then it slips into the third person," DiPerna says. "Nobody really knows what happened to the original. As with everything in Columbus's story, there's all this mystery. False documents, forgeries, strange things."

While some hold Columbus's journal in high regard, DiPerna found the explorer's dry style "completely flat. . . . Columbus had an obsession with product. He got to the New World and the idea was: What can we get out of this? We can make coffee, let's cut down the trees and plant sugar, we've got tobacco. It was all products. . . . Not anything about the implications of what was going on, the New World meeting the Old World, the fact that there were people there, that this place was entirely differ-

ent from anything they were expecting." "And I wondered, if a woman had been on

this trip, would the story have been written any differently? I wondered what a woman would have said. Would she have been as obsessed with the product or would she have had more interest in the process, which I think is a fundamental male-female difference. And it just occurred to me: Who were the women in Columbus's life? Did he even have women in his

Every biography DiPerna picked up about Columbus offered "the same four or five facts" about his wife. "No one added to them, no one made any attempt to expand on them, to find out more about her."

Felipa was born into a prominent but "cash-poor" Portuguese family around 1453. Her father, Bartolome Perestrello, was a navigator and discoverer of the islands of Madeira and Porto Santo. Felipa attended Lisbon's exclusive All Saints convent school. She met Columbus while studying there and married him in 1479. "That's all anybody knows about the wife." DiPerna says. "She drops out of history in roughly 1484 or 1485. There is a legitimate controversy over whether she was abandoned in Portugal by Columbus or whether she died."

DiPerna's Felipa is a strong-willed, adventurous young woman who rebels against the constraints of convent school. After the nuns refuse to teach her how to write — "No value will come of it," say the sisters — Felipa improvises her own "sufficiently chaste" line while reciting a prayer. A nun standing within earshot resigns herself to teaching Felipa what she wants to learn.

DiPerna crafts meticulous re-creations of the late 15th century, conjuring richly textured pictures of island life on Porto Santo, where Felipa and Christopher honeymooned, and political intrigue in the Lisbon court. Against this exhaustively researched background, the author lets

her imagination roam free. Felipa is clearly the brains in the Columbus marriage. It is she who suggests to her husband. whom she almost always refers to as the Admiral, that he sail west to find the East. When the Admiral needs funding for his proposed voyage, it is Felipa through her connections to royalty who gets Columbus an audience with the king of Portugal. And when the Portuguese crown turned him down, how did Columbus



The author Paula DiPerna beside a statue of Columbus.

manage to hook up with Queen Isabella of ed." In that respect, Felipa is very much her Spain? "I think his wife had something to do husband's better half. with that, too," DiPerna speculates. "She had relatives and people who might have made the bridge for him to Spain.

This Felipa does not disappear from history before Columbus's voyage, but joins her husband aboard the Santa Maria. And while DiPerna found Columbus's travel journal bereft of "evocation," his wife's version abounds with lush descriptions of the Edenic American landscape: "Surely this land was still mirage, a false sighting, for if the human mind had Paris. ever conjured up such serenity, surely it could disappear like vapor at the touch of a human hand."

On Oct. 12, 1492, Mr. and Mrs. Columbus discover America. Greeted by a small band of naked Native Americans, the Admiral reads a declaration of possession, claiming the land before him as the property of Spain. The leader of the Native Americans responds "in a language none of us could grasp, full of short clicks." Thus, Felipa concludes, the first speeches between the Old and New Worlds ended with neither side comprehending the other.

A member of the welcome party cuts his hand, badly, bloodily, while examining Columbus's sword, an incident that actually occurred. "Before we had even spent a full day here," Felipa writes in her diary, "we had brought harm to this place."

It is not ideology but empathy for the people of the New World and an innate respect for the land that make Felipa worry about the moral and political dimensions of the discovery. She begins to recognize the Admiral's. rapacious side. "The more she begins to think of his motives and . . . the implications of what they're doing," says DiPerna, "the more she begins to question herself and him."

But DiPerna's book never engages in glib Columbus-bashing. "The people who followed Columbus committed the worst atrocities," the author explains. "But Columbus himself did not. I thought it was unfair to lay on him the blame for everything that came after."

On the other hand: "There is also the responsibility of the explorer. He found this place but he didn't really present it as some place to be protect-

She is, at once, cunning and compassionate; preserver rather than an exploiter of re-

A bit too good to be true, perhaps. Yet, Paula DiPerna makes Felipa and her adventure in the New World easy to believe in. After all, DiPerna notes, "Nobody's ever said she didn't really go."

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Jake Lamar is a free-lance writer living in

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Unseastnably Mici	Heavy Heavy Rain Shore	Africa				
Irope  ch of Western Europe with warm Thursday through unday with temperatures th above normal across bons of Spein and south- France Winds will tesh bons of the United King- m and Scandinavia, companied by rain at os. Moscow will be dry I seasonable.	Asia A windy, rainy day in is in store for Seoul Thursday. As the weather improves in Seoul Finday, the ains will move into Japan. Rather tranquit, but humid, weather is expected in both Mania and Hong Kong later this weak. Showers will pass through Hanoi from time to time.	Harare Lages Narrah Turks North As Anchorage Atlanta	26/79 19/86 20 69 31.86 17/62 17/62 -4/25 21/70 6/43		26-73 18/64 23/73 31.88 h 22/71 c 17/62 c 19/66 n 3/37 n 3/37	14.57 11.52 7,44 24.75 12.53 34.8
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C/F (13.55 9 Businos Aires 33 9/48 5 Caracas 29 4/39 8 Lima 23	Today  To	Houston Los Angeles Misma Mism	26.79 18/84 26/82 6/22 4/25 27/80 7/44 19/66 11/52	15/59 0 9/48 0 19/86 s -9/18 0 -9/18 0 -9/18 0 -9/18 0 6/32 r 6/43 9 4/38 p	20.68 28.82 -2.09 1.734 29.84 4.739 15.53	16/81 4/39 21/70 8/18 4/29 22/71 -1/31 4/29 3/07

L the cake. Harrison Ford says he wants to be bald, yes bald. Ford told OK Magazine: 'I hate having people fussing with my hair the way they do on movie sets. Wouldn't it be great to be bald in the rain?"

Richard Eyre will step down in 1997 as director of Britain's National Theatre. Tm not jumping ship. I thought after 10 years somebody else should have a go." he

Michael Douglas says he was addicted to alcohol, not sex. In Vanity Fair's January issue, the actor said false reports of a sex Instinct" and "Fatal Attraction." Douglas said he entered an Arizona clinic to deal with the effects of a "cumulative lifestyle" that included excessive drinking.

Ted Turner says he's never met a woman he didn't like. "No woman was ever mean to me and a lot of men were. I'm going to support women's issues as long as women are getting pushed around," the media magnate said at the Women of Washing-

N New Year's requests this may take ton's first annual fund-raising luncheon. Turner is married to Jane Fonda.

**PEOPLE** 

Angela Davis is upset that she is remembered for her Afro hairstyle and not her revolutionary ideals. Being included by The New York Times Magazine as among the 50 most influential people for their fashion sense. Davis says. "is humiliating because it reduces a politics of liberation to 2 politics of fashion."

The Duchess of York and her two daughters have only a month to find a new home because the one they rent has been sold, the Daily Mail reports. Romenda Lodge in Surrey, which the duchess has rented since separating from Prince Andrew, has been sold to a foreign businessman who plans to move in early next year.

Sir Andrew Lloyd Webber, 46, is wondering when he will get his first meal after being hospitalized in London for an ulcer in his esophagus. The composer is being fed intravenously. "It is just the case of sitting around with a tube in my arm until I can have my first consomme," he was quoted as saying.



naco, 71, left a hospital in Monte Carlo on Tuesday after undergoing heart bypass surgery on Nov. 25.

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